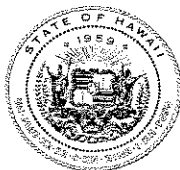


LINDA LINGLE  
GOVERNOR



PROCUREMENT POLICY BOARD  
LESLIE S. CHINEN  
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GORDON K. T. ING  
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RUSS K. SAITO  
RICHARD G. TOTTEN

AARON S. FUJIOKA  
ADMINISTRATOR

**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

P.O. Box 119  
Honolulu, Hawaii 96810-0119  
Tel: (808) 587-4700 Fax: (808) 587-4703  
[www.spo.hawaii.gov](http://www.spo.hawaii.gov)

August 15, 2006

TO: Executive  
Department of Education  
Office of Hawaiian Affairs  
House of Representatives  
Senate  
Judiciary  
City & County of Honolulu (Finance, Council and Board of Water Supply)  
County of Hawaii (Finance, Council and Board of Water Supply)  
County of Kauai (Finance, Council and Department of Water Supply)  
County of Maui (Finance, Council and Department of Water Supply)  
University of Hawaii  
Hawaii Health Systems Corporation (HHSC)

FROM: Aaron S. Fujioka  
Administrator

A handwritten signature in black ink, appearing to read "Aaron S. Fujioka", written over the printed name and title.

SUBJECT: **Change No. 1**  
SPO Vendor List No. 07-11  
**WSCA METER MAILING**  
(WSCA-RFP-EPS050076)

The following change is hereby made to the price list:

ADDED contact information and pricing for Hasler Inc.

The current price list incorporating Change Nos. 1 is available on the SPO website: [www.spo.hawaii.gov](http://www.spo.hawaii.gov); click on "SPO Price List/Vendor List" at the main menu. At the search screen, enter the List Title.

Should you have any questions, Vicki Kitajima can be contacted at (808) 586-0566, fax (808) 586-0570, or at [vicki.a.kitajima@hawaii.gov](mailto:vicki.a.kitajima@hawaii.gov).

STATE OF HAWAII  
STATE PROCUREMENT OFFICE

**SPO Vendor List No. 07-11 (Statewide)**  
Includes Changes No. 1  
**Revised August 21, 2006**

**WSCA METER MAILING**  
**(WSCA-RFP-EPS050076)**  
**July 31, 2006 to November 8, 2006**

**INFORMATION ON WSCA**

The Western States Contracting Alliance (WSCA) is a multi-state contracting consortium of state governments including local governments, the State of Hawaii is a participating member. The mission of WSCA is to implement multi-state contracts to achieve cost-effective and efficient acquisition of quality products and services.

The State of Arizona is the current lead agency and contract administrator for this contract. A request for proposals was issued on behalf of WSCA and was awarded to three qualified companies. The State Procurement Office (SPO), on behalf of the executive branch and the purchasing jurisdictions listed below, has joined the WSCA contract No. EPS050076.

For additional information on WSCA, visit the WSCA website at [www.aboutwsca.org](http://www.aboutwsca.org).

**PARTICIPATING JURISDICTIONS** listed below may purchase from this contract:

- Executive
- Department of Education
- Office of Hawaiian Affairs
- House of Representatives
- Senate
- Judiciary
- City & County of Honolulu (Finance, Council and Board of Water Supply)
- County of Hawaii (Finance, Council and Board of Water Supply)
- County of Kauai (Finance, Council and Department of Water Supply)
- County of Maui (Finance, Council and Department of Water Supply)
- University of Hawaii
- Hawaii Health Systems Corporation (HHSC)

Participants are not mandated to purchase from this contract and price list waivers will not be required for purchases from sources outside of this price list. However, Chapter 103D, HRS, and the procurement rules shall apply to purchases outside of this contract. The decision to use this contract or to solicit pricing from other sources will be at the discretion of the agency.

**POINT OF CONTACT.** Questions regarding equipment and services should be directed to the vendors listed herein. Procurement questions or concerns regarding this price list may be directed as follows:

<b>Jurisdiction</b>	<b>Name</b>	<b>Telephone</b>	<b>FAX</b>	<b>E-mail</b>
<b>Executive</b>	Vicki Kitajima	586-0566	586-0570	<a href="mailto:vicki.a.kitajima@hawaii.gov">vicki.a.kitajima@hawaii.gov</a>
<b>Judiciary</b>	Newton Sakamoto	538-5805	538-5802	<a href="mailto:newton.t.sakamoto@courts.state.hi.us">newton.t.sakamoto@courts.state.hi.us</a>
<b>Senate</b>	Paul T. Kawaguchi	586-6720	586-6719	<a href="mailto:senclk@capitol.hawaii.gov">senclk@capitol.hawaii.gov</a>
<b>House</b>	Patricia Mau Shimizu	586-6400	586-6401	<a href="mailto:adele@capitol.hawaii.gov">adele@capitol.hawaii.gov</a>
<b>OHA</b>	Ernest Kimoto Alt. Telephone contact for Ernie. Shirley Okamoto, Secretary, 594-1826	594-1954	594-1865	<a href="mailto:ErnieK@OHA.org">ErnieK@OHA.org</a>
<b>DOE</b>	Procurement Staff	675-0130	675-0133	<a href="mailto:connie_chun@notes.k12.hi.us">connie_chun@notes.k12.hi.us</a>
<b>U.H.</b>	Gwen Won (primary)	956-8687	956-2093	<a href="mailto:gwon@hawaii.edu">gwon@hawaii.edu</a>
<b>Honolulu Council</b>	Clayton Wong	527-5654	523-4220	<a href="mailto:cwong@honolulu.gov">cwong@honolulu.gov</a>
<b>Maui Council</b>	Martha Suzuki	270-7661	270-7686	<a href="mailto:Martha.Suzuki@mauicounty.us">Martha.Suzuki@mauicounty.us</a>
<b>Kauai Council</b>	Peter Nakamura	241-6371	241-6349	<a href="mailto:pnakamura@kauaigov.com">pnakamura@kauaigov.com</a>
<b>Hawaii Council</b>	Gilbert Benevides	961-8231	961-8248	<a href="mailto:gil_benevides@co.hawaii.hi.us">gil_benevides@co.hawaii.hi.us</a>
<b>Honolulu City and County</b>	Mike Hiu	527-5669	523-4771	<a href="mailto:mhiu@honolulu.gov">mhiu@honolulu.gov</a>
<b>Maui County</b>	Greg King	270-7488	270-7138	<a href="mailto:greg.king@co.maui.hi.us">greg.king@co.maui.hi.us</a>
<b>Kauai County</b>	Florence Kakuda	241-6294	241-6297	<a href="mailto:fkakuda@kauaigov.com">fkakuda@kauaigov.com</a>
<b>Hawaii County</b>	Gilbert Benevides	961-8231	961-8248	<a href="mailto:gil_benevides@co.hawaii.hi.us">gil_benevides@co.hawaii.hi.us</a>

<b>Jurisdiction</b>	<b>Name</b>	<b>Telephone</b>	<b>FAX</b>	<b>E-mail</b>
<b>Honolulu Board of Water Supply</b>	Leigh Miyashiro	748-5862	550-9041	<a href="mailto:lmiyashiro@hbws.org">lmiyashiro@hbws.org</a>
<b>Maui Depart. Of Water Supply</b>	Kenneth L. Bissen Holly Perdida	270-7684 270-7684	270-7136 270-7136	<a href="mailto:ken.bissen@co.maui.hi.us">ken.bissen@co.maui.hi.us</a> <a href="mailto:holly.perdida@co.maui.hi.us">holly.perdida@co.maui.hi.us</a>
<b>Kauai Depart. of Water</b>	Clarita M. Remigio Fay Tateisha	245-5423 245-5426	245-5813 245-5813	<a href="mailto:cremigio@kauaiwater.org">cremigio@kauaiwater.org</a> <a href="mailto:ftateishi@kauaiwater.org">ftateishi@kauaiwater.org</a>
<b>Hawaii Depart. of Water Supply</b>	Craig Shimabukuro	961-8020	961-8031	<a href="mailto:cshimabukuro@hawaiidws.org">cshimabukuro@hawaiidws.org</a>

**USE OF PRICE LIST BY NONPROFIT ORGANIZATIONS.** Pursuant to Section 103D-804, Hawaii Revised Statutes (HRS), nonprofit organizations with current purchase of service contract(s) (Chapter 103F, HRS) have been invited to participate in the State Procurement Office's (SPO) price lists.

If a nonprofit organization (hereinafter called "nonprofit") wishes to purchase from a SPO price list, the nonprofit must obtain approval from each price list vendor, i.e., participation must be mutually agreed upon. A price list vendor may choose to deny participation by a nonprofit. Provided, however, if a nonprofit and price list vendor mutually agree to this arrangement, it is understood that the nonprofit will retain its right to purchase from other than a price list vendor.

#### **VENDORS:**

##### **Pitney Bowes**

Remittance Address: 1019 Waimanu Street, Suite 104, Hon., HI 96814

Phone No.: (808) 591-9450 x203

Fax No.: (808) 591-9358

Vendor Contact: Kimberly Ozeki

##### **Neopost Inc.**

Remittance Address: PO Box 45800, San Francisco, CA 94145-0800

Phone No.: (808) 845-0660

Fax No.: (808) 845-0469

Authorized Neopost Inc. Dealer – AMS Mail Hawaii  
Michael Robinson



## **Hasler Inc.**

Remittance Address: 19 Forest Parkway, Shelton, CT 06484

### **Authorized Hasler Inc. Dealers**

Oahu:           The Wizard Werks  
                  James Branchaud  
                  Phone No.: (808) 235-8800  
                  Fax No.: (808) 247-3367

Hawaii :       Stationers Corp. of Hawaii Ltd.  
                  Tommy Hirano  
                  Phone No.: (808) 935-5477  
                  Fax No.: (808) 935-6121

Maui:           Business Equipment Co., Inc.  
                  Richard Kamita  
                  Phone No.: (808) 242-6177  
                  Fax No.: (808) 242-6556

Kauai:         S&S Business Machines  
                  LeRoy Sakaquchi  
                  Phone No.: (808) 245-9549  
                  Fax No.: (808) 245-8633

**PRICE LIST ITEMS.** This price list is comprised of:

1. **Attachment 1:** A Pitney Bowes listing of specific contract items with pricing.
2. **Attachment 2:** A Neopost Inc. listing of specific contract items with pricing.
3. **Attachment 3:** A Hasler Inc. listing of specific contract items with pricing.

**PRICING** is F.O.B. destination and shall include all freight delivery and unloading at the destination, except for the Hawaii General Excise Tax (GET).

**“SPO PL 07-11”** and **“WSCA Contract No. EPS050076”** must be typed on purchase orders issued against this price list.

**PURCHASING CARD (pCard).** Agencies of the Executive branch, with the exception of the Department of Education, Office of Hawaiian Affairs, HHSC and the University of Hawaii, shall use the State’s purchasing card (pCard) for orders totaling less than \$2500. If vendor requires hardcopy confirmation of a transaction made by pCard, agency may use SPO-10B, pCard Order Form, available on the SPO website: [www.spo.hawaii.gov](http://www.spo.hawaii.gov); click on “Forms for State Agencies” in the Procurement of Goods, Services & Construction – Chapter 103D, HRS menu.

For purchases \$2500 or more, agencies may use the pCard, subject to its credit limit, or issue a purchase order.

**PURCHASE ORDERS** may be issued for purchases \$2500 or more; and for vendors that do not accept the pCard, set minimum order requirements before accepting the pCard for payment, or charge its customers a transaction fee for the usage.

**DELIVERY** should be completed within 30 working days.

**LEASE AGREEMENTS.** No lease to purchase terms shall be considered or included as part of this agreement. This agreement shall be only for the outright purchase or rental of mailing equipment.

**PRICE LIST AVAILABLE ON THE INTERNET.** The price list is available at the SPO website: [www.spo.hawaii.gov](http://www.spo.hawaii.gov). "Click" on SPO Price List and Vendor List.

  
AARON S. FUJIOKA  
Administrator

**ATTACHMENTS:**

- Attachment 1: Pitney Bowes Price List
- Attachment 2: Neopost Inc. Price List
- Attachment 3: Hasler Inc. Price List

**PITNEY BOWES INC.  
WSCA PRICE BOOK**

Level #	Product Description	ITEM	DESCRIPTION	WSCA PRICE	EMA YR 2 - 5
	Level Description				
1	A-Low volume, Manual				
	DM100	SBXA	DM100 Mailing Machine with Moistener	303.00	0
2	B-Low volume, Semi-Auto				
	DM100-2lb	SBXB	DM100 Mailing Machine w/2lb Integrated Weighting Platform	973.00	0
	DM200	SBLJ	DM200L Digital Mailing Machine (includes Supply Pack)	955.50	86
	DM200 - 5lb	SBLT	DM200L Mailing Machine with Moistener and 5 lb Integrated Weighing Platform	1,746.50	136
	DM300-10lb	SBLT	DM300L Mailing Machine with Moistener and 10 lb Integrated Weighing Platform	2,642.50	179
3	C-Low volume, Auto				
	DM400	SBLV	DM400L Digital Mailing Machine (includes Supply Pack)	1,881.00	137
	DM400 - 5lb	SBLX	DM400L Mailing Machine with Moistener and 5 lb Integrated Weighing Platform	2,499.75	188
	DM400 - 10lb	SBLV	DM400L Mailing Machine with Moistener and 10 lb Integrated Weighing Platform	2,675.75	188
4	D-Mid volume, Semi-Auto				
	DM500	SBWN	DM500 Mailing Machine (Base Package)	3,290.40	360
	DM500 - 10lb	SBWR	DM500 Mailing Machine w/10 lb Integrated Weighing Platform	4,548.60	360
	DM500 - 30lb	SBWS	DM500 Mailing Machine w/30 lb Interfaced Weighing Platform	4,806.00	461
5	E-Mid volume, Auto				
	DM500	SBWN	DM500 Mailing Machine (Base Package)	3,290.40	.
	DM500 - 10lb	SBWR	DM500 Mailing Machine w/10 lb Integrated Weighing Platform	4,548.60	360
	DM500 - 30lb	SBWS	DM500 Mailing Machine w/30 lb Interfaced Weighing Platform	4,806.00	461
6	F-High volume, Semi-Auto				
	DM800 190 Non WOW	SBZC	DM800 190 Non-WOW (Base Package)	7,059.50	756
	DM800 190 WOW	SFAA	DM800 190 WOW (Base Package)	11,959.50	938
	DM800 190 Non WOW, 15-lb scale, 100 Accts, PC Interface	SBZF	DM800 190 Non-WOW w/ 15lb Integrated Weighing Platform, 300 Acctg, PC Interface	11,972.25	756
7	G-High volume, Auto				
	DM800 210 Non WOW, 100 accts	SFXA	DM800 210 Non-WOW w/100 Dept Acctg	8,050.00	825
	DM800 210 WOW, 100 accts, PC Interface	SFAE	DM800 210 WOW w/ 100 Dept Acctg, PC Interface	13,072.50	992
	DM800 210 Non WOW, 15-lb scale	SBZH	DM800 210 Non-WOW w/ 15lb Integrated Weighing Platform	9,324.00	811
	DM800 210 WOW, Power Stacker, 300 accts, laser printer	SFAF	DM800 210 WOW w/ Power Stacker, 300 Dept Acctg, 1E05 Laser Printer	14,700.00	1,267
8	H-Integrated Postal Scales				
	5 lb	1FWD	8	1,290.25	0
	Interfaced platform scale - 15 lb for DM500	1FW5	15 lb Interfaced Platform (DM300-DM1000)	2,028.00	101
	Integrated scale - 15 lb for DM800	1FWG	15 lb Integrated Weighing Platform (DM800i only)	1,784.25	0
	Integrated scale - 10 lb for DM500	1FWF	10 lb Integrated Weighing Platform for DM500/DM550 only	1,784.25	0
9	I-Letter Openers				
	Automatic Mail Opener	1250	Mail Opener	2,795.00	286
10	J-Letter Folders				
	DF400 OfficeRight Folder	DF40	DF400 Office Right Folder (includes training and installation)	2,193.50	215
11	K-Letter Inserters				
	DI500, 3 station, 2 sheet feeders, 1 insert feeder	DI53	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder	12,596.50	1,225

DI600, 6 station, 4 sheet feeders, 2 insert feeders	DI66	DI600 6 Station, 4 Sheet Feeders, 2 Insert Feeders	17,146.50	1,225
	DITB	DI Operator Training and Installation	346.50	0
	F35B	Operator Training	136.50	0
12 L- -- NO OPTIONS --				
13 M- -- NO OPTIONS --				
14 N- -- NO OPTIONS --				
15 O-Tracking System				
Arrival	TWSC	Arrival System	6,817.50	181
Ascent Software w/USPS, FedEX & UPS rates, Arrival Express, PC with flat screen, 100lb scale, Intellink Interface, Installation/Training	SPMS	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, IntelliLink Interface, Installation/Training (Max Term = 54 months)	5,246.25	576
Ascent Software w/USPS, FedEX & UPS rates, Arrival Express, PC with flat screen, 100lb scale, 1E05 Laser Printer, 1E03 Label Printer, IntelliLink Interface, Installation/Training	SPMJ	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, J645 Label Printer, 1E05 Laser Printer, IntelliLink Interface, Installation/Training (Max Term = 54 months)	5,996.25	576
Package Manager Soltuion 3 for Mid-Volume Customers (Dm500/DM550) - Ascent Software, PC with flat screen, 100lb Scale, meter interface, 1E03 label printer	T2C3	Package Manager Solution 3 for Mid-Volume Customers (DM500/DM550) w/Ascent software, PC w/ flat scree, 100 lb Scale meter interface, 1E03 label pringer	4,121.25	576
w/UPS, USPS, FedEx rates,	T2B3	PM300 Starter Package	2,996.25	207
	T6P0	Installation Project	490.00	0
	T540	Arrival Express Software	0.00	0
16 P-Postage Meter Rental-rates monthly				
DM100	P700	DM100 Postal Security Device	30.10	N/A
Postage Meter for DM200	P7L1	DM200L Postal Security Device	47.60	N/A
Postage Meter for DM300 & DM400	1P00	DM300L & DM400L Postal Security Device	47.60	N/A
Postage Meter for DM500 & DM800	1A00	DM500 - DM1000 Postal Security Device	53.90	N/A
17 Q-Postage Meter Ultra Low Vol Mailstation	K700	MailStation Meter (Requires K7SS but no confirmation services are avail	17.40	N/A

**PITNEY BOWES INC.**  
**WSCA PRICEBOOK**

Model #	Description	Price discounted @ 8% off Commercial List Also includes 1 Yr Free EMA	Purchase Equipment Maintenance Agreement 2-5 YR
1FA2	Enhanced Accounting (100 Dept) Software for DM300-DM1000	\$823	\$0
1FA3	Enhanced Accounting (300 Dept) Software for DM500-DM1000	\$2,576	\$0
SBPP	DM300 MAIL MACHINE	\$2,141	\$149
SBVM	DM300L W/5LB 100 ACCT	\$3,111	\$198
SBVN	DM300L W/10LB 100 ACCT	\$3,382	\$198
SBBJ	DM200 MAILING MACHINE	\$1,173	
SBBM	DM300 MAILING MACHINE	\$2,001	
SBPJ	DM200 MAIL MACHINE	\$1,255	\$87
SBVK	DM200L W/2LB 50 ACCT	\$1,957	\$140
SBVL	DM200L W/5LB 50 ACCT	\$2,224	\$140
1FA5/1DB2	Bud Mgr/Cost Mgr Subscription (Prog ID 1RENT0CM), 1LEASE0CM per Month	\$133	\$0
SBPV	DM400 MAIL MACHINE	\$3,145	\$137
SBVP	DM400L W/5LB 100 ACCT	\$4,114	\$198
SBVR	DM400L W/10LB 100 ACCT	\$4,387	\$198
SBXC	DM100/MOISTENER/5# INTEGRATED WEIGH PLATFORM	\$1,403	\$15
1FA5/1DB2	Bud Mgr/Cost Mgr Subscription (Prog ID 1RENT0CM), 1LEASE0CM per Month	\$133	
SBJE	DM550 DIGITAL MAIL SYS	\$7,161	\$463
SBNG	DM900 NON WOW BASE PACKAGE	\$13,970	\$1,104
SBNK	DM900 WOW BASE PACKAGE	\$19,870	\$1,142
SBNV	DM1000 WOW BASE PKG	\$21,755	\$1,568
SBRN	DM1000 NON WOW BASE PKG	\$14,996	\$1,332
SBZG	DM800i 210NW BASE PACKAGE	\$10,483	\$852
SFAD	DM800i 210W BASE PACKAGE	\$15,810	\$1,033
DJPS	Power Stacker for DM800i	\$1,500	\$191
SPC0	U731 GALAXY W/210 WOW, E301 METER, AND DROP STACKER	\$14,439	\$1,106
1FW1	DIFFERENTIAL WEIGHING	\$547	\$0
1FW6	30 LB INTERFACED PLATFORM	\$3,441	\$0
1FW7	70 LB INTERFACED PLATFORM	\$4,692	\$0
DI22	OfficeRight DI22 - 2 Station (Incl Install & Trng)	\$3,312	256
DI23	Officeright DI23 3 Station (incl Install & Training)	\$4,733	\$256
FT3SERIES	30" Mobile Stand for 3Series/4 Series	\$584	\$0
F3TL	Ongoing Training Support for DI200		\$0
DI31	1 Station DI350 1 Sheet Feeder	\$6,435	\$617
DI32	2 Station DI350 1 Sheet & 1 Insert Feeder	\$9,195	\$765
DI33	3 Station DI350 2 Sheet & 1 Insert Feeder	\$11,495	\$814
DI37	3 Station DI350 With OMR	\$12,415	\$847
DIS4	Enhanced OMR Options	\$1,380	\$0
F3C1	Mandatory Installation and Training for DI400/DI350	\$455	\$0
F3C2	OMR Mail Run Assistance	\$271	\$0
F3TH	Ongoing Training Support for DI350/DI400	20/month	\$0

DI64	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders	\$18,395	\$1,225
DI65	DI600 5 Station, 4 Sheet Feeders, 1 Insert Feeder	\$20,695	\$1,225
DI66	DI600 6 Station, 4 Sheet Feeders, 2 Insert Feeders	\$22,535	\$1,225
DITO	Optiflow Table 72" w/Shelf & Locking Doors	\$1,651	\$0
DIT1	Optiflow Table 60" w/Shelf & Locking Doors	\$1,467	\$0
DIT2	Optiflow Table 60" Shelf	\$1,311	\$0
DIBE	Optiflow belt Stacker, No Stand, In Line	\$2,576	\$113
DIBF	Optiflow Belt Stacker, with Install to Height Stand	\$3,031	\$113
DIVS	Optiflow Power Stacker	\$1,375	\$83
DITA	Stacker Install & Training	\$179	\$0
DITC	DI500/600 Mail Run Assistance	\$363	\$0
DNR1	DI500 OMR Level 1 Basic	\$920	\$0
DNR2	DI500 OMR Level 2 Advanced	\$2,300	\$0
DNR3	DI600 OMR Level 1 Basic	\$1,150	\$0
DNR4	DI600 OMR Level 2 Advanced	\$2,760	\$0
DNR5	OMR Upgrade Level 1 to 2	\$1,380	\$0
DITD	DI500/600 Operator Training	\$639	\$0
DI5A	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder	\$18,023	\$1,225
DI6C	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders	\$19,706	\$1,225
DI6G	DI600 6 Station w/ DIT2 60" OptiFlow Table	\$23,846	\$855
DI90	DI900 Inserting w/4 Feeder Tower	\$32,660	\$1,737
	DI900 Inserting System:2 Feeder Tower, High		
DI91	Capacity Sheet Feeder	\$36,340	\$2,187
DI95	DI950 Inserting System: 4 Feeder Tower	\$38,180	\$2,164
	DI950 Inserting System:2 Feeder Tower, High		
DI96	Capacity Sheet Feeder	\$41,860	\$2,614
DI9A	DI900 Base System	\$27,600	\$1,737
DI9B	DI950 Base System	\$33,120	\$2,164
DI9K	DI900 Standard Package	\$37,242	\$1,819
DI9L	DI950 Premium Package	\$58,986	\$2,914
F7T2	2 Feeder Tower	\$2,760	\$0
F7T4	4 Feeder Tower	\$5,060	\$0
F724	2 Feeder tower upgrade to 4 Feeder Tower	\$2,760	\$0
F780183	Sheet/Flats Trayu	\$184	\$0
F780184	Insert Tray	\$184	\$0
F7HC	High Cap Feeder	\$5,980	\$450
F700327	Special Kit	\$230	\$0
DIXT	Exit Transport	\$1,380	\$0
F7MM	Interface to DM800i, DM1000	\$1,380	\$0
F7DI	Inverter	\$639	\$0
DITT	DI900/950 Install/Operator Training	\$1,104	\$0
DITU	High Cap Feeder Install	\$350	\$0
DITW	Mail Run Assistance	\$307	\$0
DIHS	Scanner	\$1,375	\$161
DISV	PC W/Windows XP, Prof Services, Pentium Processor	\$2,571	\$264
DITM	Height Adjustable Table	\$2,484	\$0
DIT8	Height Adjustable Table	\$2,254	\$0
DIT9	Height Adjustable Table, 90" No Doors	\$2,484	\$0
F790018	18 " Extension	\$322	\$0
F790019	30 " Extension	\$414	\$0
DIBA	Optiflow belt Stacker, No Stand, In Line	\$2,576	\$113
DIBB	Optiflow Belt Stacker with Install to Height Stand	\$3,031	\$113

DIBC	Optiflow Tandem Belt Stacker	\$4,140	\$113
	Optiflow Tandem Belt Stacker with install to height		
DIBD	Stand, In Line	\$4,600	\$113
DIVP	Optiflow Power Stacker	\$1,375	\$83
DITV	Install & Training for Stackers	\$179	\$0
DIBX	Second Stacker for Optiflow Tandem Belt Stacker	\$0	\$113
F7TB	Tower OMR & Bar Code Scanning Hardware	\$2,300	\$188
F7S1	Enhanced Integrity OMR	\$1,380	\$0
F7S2	Selective Operations OMR	\$1,380	\$0
F7SB	Bar Code Scanning Software	\$2,760	\$0
F7FS	Hig Capacity Sheet Feeder OMR & bar code Hardware	\$2,300	\$113
F7MS	Moving Beam Picket Bar Code Scanner	\$3,220	\$113
F790010	Scanner Mounting Kit	\$460	\$0
DTIS	Scanning Installation and Training	\$455	\$0
DI9G	DI900 4 Feeder Tower, 90" Table	\$34,914	\$1,737
	DI900 4 Feeder Tower, High Capacity Sheet Feeder,		
DI9H	90" Table	\$41,124	\$2,187
	DI950 4 Feeder Tower, High Capacity Sheet Feeder,		
DI9J	90" Table	\$46,644	\$2,614
F4D2	OMR Kit	\$2,939	\$0
	Incremental Operator Training and Mail Run Support -		
F571	Up to 8 Hours	\$915	\$0
F572	Incremental Mail Run Support - Up to 4 Hours	\$455	\$0
F57C	4/5 SERIES OPERATOR TRAINING	\$915	\$0
T310	JB75 100 LB TABLETOP SCALE	\$1,099	\$106
T312	JB64 200 LB ROLLERTOP SCALE	\$1,559	\$150
	DA550 High Speed Ink Jet Printer Incl W709 Envelope		
DA55	Designer Plus and W685 Clip Art	\$7,815	\$807
DA75	DA750 Color Printer with Envelope Designer Clip Art	\$13,795	\$972
DA9C	D950 PRINTER W/STACKER	\$20,488	\$1,211
9296183	Center Slitter for 3324 (maximum of 2)	\$350	\$0
DA9D	DA950E HIGH PERFORMANCE FIXED HEAD		
	PRINTER WITH FEEDRIGHT FEEDER STACKER,		
	DRYER, AND STAND	\$22,328	\$1,246
J096003	Parallel Cable (10") Included @ NC with all new prtrs	\$60	\$0
J540	COUNTER SIGNATURE PAD	\$1,835	\$0
J542	Counter Signature Pad Plus with Mag Stripe Reader	\$1,835	\$0
	Tracking Assistant PDT (Additional units) - Palm		
	Computing TM Platform with integrated Laser Scanner,		
J582	(cradle not included)	\$1,651	\$245
J583	Tracking Assistant PDT - Palm Computing TM Platform		
	with integrated Laser Scanner & Single Bay Cradle	\$2,019	\$250
J58U	J570 UPGRADE PROGRAM	\$1,380	\$250
J596014	SINGLE SLOT CRADLE	\$391	\$0
J596015	4 BAY DOCKING STATION	\$915	\$0
J596017	4 BAY BATTERY CHARGER	\$1,283	\$0
J596018	J580 4BAY INTERCONNECTING CABLE	\$69	\$0
J596019	TRACKING ASSISTANT	\$391	\$0
J696021	FIRMWARE UPGRADE KIT FOR J690 PRINTER	\$184	\$0
J710	SecureScan - Desktop Mail Scanner	\$3,491	\$136
J714	PROFESSIONAL CONSULTING	\$1,150	\$0
J715	ON SITE SETUP AND TRAINING	\$299	\$0

J724	ImageAlert System - ImageAlert SW, J774 Image Scanner	\$2,755	\$177
J796025	SCANNER STAND	\$132	\$0
J796027	SALES KIT PCI LAN CARD	\$276	\$0
J796029	FACTORY INSTALLED LAN CARD	\$276	\$0
J796030	EXT TAPE BK/UP SALES KIT DO	\$547	\$0
J796038	METER INTERFACE KIT	\$639	\$0
J7HT	Ascent IN-MOTION MODULE	\$459,431	\$0
J7HY	INTEGRATION SERVICES	\$13,800	\$0
J7JH	Ascent In-Motion SPARE PARTS KIT 1	\$73,553	\$0
J7JL	2-DIVER/4-STACK SORT EXT	\$93,012	\$0
J7JM	4-DIVER/8-STACK SORT EXT	\$162,012	\$0
J7JN	PROFESSIONAL SVC - 6 MOS	\$53,820	\$0
J7JP	HMI & MSP SOFTWARE	\$194,304	\$0
J7JR	SCANNER ADD-ON	\$19,504	\$0
J7JS	PRINT & APPLY MODULE	\$262,200	\$0
J7JT	OVERFLOW LANE ADDER	\$47,656	\$0
J7JU	PASSNREVUE	\$684,480	\$0
J7JV	CAROUSEL PRINT/APPLY	\$387,780	\$0
J7JW	PME PRE-PACK ASSEMBLY	\$894,700	\$0
J7JX	MOS PRE-PACK ASSEMBLY	\$669,760	\$0
J7KA	FEDEX RATE SHOP & CRS TRACK	\$97,428	\$0
J7KB	LOG CONTROL & TRACK MOD	\$824,044	\$0
J7KC	PROF SERVICE COVER FOR LCTM	\$70,288	\$0
J7KD	PROF SERVICE COVER P2 - 6 MO	\$215,464	\$0
J7KE	MTRL KITTING AGREEMENT 6 MOS	\$395,600	\$0
J7KF	SHANKLIN CONV & CRSL AUTO	\$33,396	\$0
J7KG	PROF SERVICE SHANKLIN & CRSL	\$71,392	\$0
J7KH	FASTRC VERT CRLS LCTM INT	\$73,600	\$0
J7KJ	HIMI SW LIC DEPLOYMENT	\$13,708	\$0
T101	Additional Carrier Log-1 (3 included) - maximum of 20	\$230	\$0
T102	Additional Custom Programmable Carrier- 1 (3 included) - maximum of 20	\$230	\$0
T103	LTL Customer Programmable Carrier - Order as many as needed up to 20 Max. EACH	\$322	\$0
T104	HazMat Database for UPS/RPS	\$874	\$0
T110	Multi-Workstation Network Lic (for cust-prov netwrk environ) - Order 1 lic per Ascent workst conn to a cust netwrk. Not needed	\$460	\$0
T116	DDX DISPLAY DATA EXCHABGE	\$1,835	\$0
T118	ODBC LINK	\$1,191	\$0
T120	RUMBA COMMUNICATIONS SW AS400	\$271	\$0
T124	1.7 CHZ PENTIUM 4	\$2,571	\$257
T125	ASCENT PC	\$2,019	\$257
T196003	SHIPREQUEST MULTI PACK (5PER PAK)	\$115	\$0
T1NT	INTEGRATION ENABLER	\$2,760	\$0
T1PC	PLUS CARRIER ENABLER	\$4,232	\$0
T2DE	DESKTOP EXPRESS PLUS SW	\$7,631	\$0
T2P3	PM300-3 CARRIER SOLUTION	\$3,215	\$0
T2P4	PM400-4 CARRIER SOLUTION	\$4,595	\$0
T2PP	PACKAGE MANAGER PLUS	\$5,423	\$0
T2PX	PM1000-ALL CARRIER SOLUTION	\$9,195	\$0
T2R0	PM300- 3 CARRIER SOLUTION LOYALTY LICENSE	\$2,755	\$257
T2R1	PM400- 4 CARRIER SOLUTION LOAYLTY LICENSE	\$4,595	\$257



T2R2	PM500-5 CARRIER SOLUTION LOYALTY LICENSE	\$6,435	\$257
T2R3	PM1000-ALL CARRIER SOLUTIONS & INTEGRATI ONLOYALTY LICENSE	\$9,195	\$57
T316	FORMS PRINTER J676	\$1,099	\$132
T319	J693 LABEL PRINTER	\$2,019	\$201
T320	J776 NON CONTACT WEDGE SCANNER	\$1,375	\$161
T322	J645 LABEL PRINTER	\$915	\$114
T330	SHIPREQUEST SOFTWARE 2D SCANNER AND SCAN LINK	\$1,610	\$177
T331	SHIPREQUEST SOFTWARE 2D SCANNER	\$1,610	\$177
T332	J775 2D SCANNER	\$2,208	\$177
T339	ASCENT CORDLESS SCANNER	\$2,111	\$214
T413	INSTALL SOFTWARE ON CUSTOMER'S PC	\$133	\$0
T414	ASCENT BASIC APPLICATION TRAINING	\$483	\$0
T415	ADVANCED OPERATOR TRAINING 4HOURS ON SITE	\$483	\$0
T427	CONSULTING SERVICE CHARGE	\$920	\$0
T430	SPECIAL SERVICES	\$920	\$0
T437	ASCENT LIVE APPLICATION SUPPORT	\$483	\$0
T4M1	ASCENT PROJECT MANAGEMENT	\$1,288	\$0
T4M2	ASCENT PROJECT MANAGEMENT	\$2,576	\$0
T4M3	ASCENT PROJECT MANAGEMENT	\$5,152	\$0
T4M5	ASCENT PROJECT MANAGEMENT	\$10,304	\$0
T4M6	ASCENT PROJECT MANAGEMENT	\$15,456	\$0
T4M7	ASCENT PROJECT MANAGEMENT	\$20,608	\$0
T4P0	INSTALLATION PACKAGE	\$644	\$0
	Install & config all PB hardware, basic sys config, total up to 1 day of on-site Install svc --- MINIMUM REQUIRED	\$1,288	\$0
T4P1	Includes - Install and config all PB hardwr, basic sys config, total up to 2 days on-site install svc.	\$2,576	\$0
T4P2	Includes - Install and config all PB hardwr, basic sys config, total up to 4 days on-site install svc.	\$5,152	\$0
T4P3	Includes - Install and config all PB hardwr, basic sys config, total up to 6 days on-site install svc.	\$7,728	\$0
T4P4	Includes - Install and config all PB hardwr, basic sys config, total up to 8 days on-site install svc.	\$10,304	\$0
T4P5	Includes - Install and config all PB hardwr, basic sys config, total up to 12 days on-site install svc.	\$15,456	\$0
T4P6	Includes - Install and config all PB hardwr, basic sys config, total up to 16 days on-site install svc.	\$20,608	\$0
T4P7	Includes - Install and config all PB hardwr, basic sys config, total up to 28 days on-site install svc.	\$36,064	\$0
T4P8	Includes - Install and config all PB hardwr, basic sys config, total up to 40 days on-site install svc.	\$51,520	\$0
T4P9	INSTALL SOFTWARE CUSTOMER PC	\$133	\$0
T513	ARRIVAL BASIC OPERATOR TRAINING	\$483	\$0
T514	PROFESSIONAL SERVICES SPECIAL TRAINING	\$920	\$0
T516	PROFESSIONAL SERVICES CONSULTING	\$920	\$0
T517	SERVICE S	\$920	\$0
T518	ARRIVAL, CLIENT SERVER INSTALL AND TRAINING	\$1,104	\$0
T520	ARRIVAL SOFTWARE ONLY	\$4,503	\$0
T526	ARRIVAL STD SYSTEM UPGRD FR UNLIMITED TO QUALIFY, THE REP MUST W/D A N /C T597	\$2,852	\$0
T52A	ARRIVAL CLIENT SERVER CLIENT SYSTEM	\$11,500	\$0
T52B	ARRIVAL CLIENT SERVER 10 CLIENT SYSTEM	\$17,020	\$0

T52C	ARRIVAL LE CLIENT SERVER OF 5	\$10,120	\$0
T52D	ARRIVAL LE CLIENT SERVER OF 10+	\$15,640	\$0
T530	J765 NON CONTACT WEDGE	\$1,375	\$161
T531	J692 4" ADHESIVE LABEL PRINTER	\$2,019	\$201
T536	J644 4" LABEL PRINTER	\$915	\$114
T537	ARRIVAL LIVE APPLICATION SUPPORT	\$483	\$0
T538	J530 TRACKING ASSISTANT PORTABLE PRINTER	\$1,191	\$87
T539	ARRIVAL CORDLESS SCANNER	\$2,111	\$514
T541	ARRIVER EXPRESS SOFTWARE	\$1,651	\$0
T542	J774 SCANNER	\$2,208	\$177
T543	WEB CAMERA	\$225	\$0
T544	J620 2" GRAPHICS PRINTER	\$363	\$41
T591	ARRIVAL, CLIENT SERVER INSTALL PROGRAM	\$69	\$0
T5CC	ARRIVAL CLIENT SERVER 11 CLIENT LICENSES	\$230	\$0
T5F1	NETQUERY	\$1,380	\$0
T5F2	BACKGROUND IMPORT	\$690	\$0
T5F3	FILE LINK/SCAN LINK	\$690	\$0
T5F6	HOTEL APPLICATION	\$874	\$0
T5F8	BDC INTEGRATION	\$1,835	\$0
T5FA	UNLIMITED TRANSACTIONS EXPRESS	\$1,104	\$0
T5FB	SCALE SUPPORT	\$690	\$0
T5FC	TRACKING ASSISTANT ACTIVATION FEATURE	\$0	\$0
T5FE	PRINTER INTERFACE	\$0	\$0
T5FF	ARRIVAL IMAGING FEATURE	\$1,150	\$0
T5FM	MANIFEST MODULE SOFTWARE FEATURE	\$1,099	\$0
T5L1	LOBBYTRAC TURNKEY PACKAGE	\$6,803	\$458
T5L3	LOBBYTRAC SOFTWARE ONLY PACKAGE	\$2,599	\$0
T5LE	ARRIVL LAW ENFORCE SW	\$3,174	\$0
T5LP	ARRIVL LAW ENF PERIPH PKG	\$5,975	\$218
T5LX	ARRIVL LAW ENF TRNKY PKG	\$7,815	\$474
T5M1	ARRIVAL PROJECT MANAGEMENT	\$1,288	\$0
T5M2	ARRIVAL PROJECT MANAGEMENT	\$2,576	\$0
T5M3	ARRIVAL PROJECT MANAGEMENT	\$5,152	\$0
T5M5	ARRIVAL PROJECT MANAGEMENT	\$10,304	\$0
T5M6	ARRIVAL PROJECT MANAGEMENT	\$15,456	\$0
T5M7	ARRIVAL PROJECT MANAGEMENT	\$20,608	\$0
T5MS	ARRIVAL, MULTI SITE IDENTIFICATION	\$0	\$0
T5NL	CLIENT LICENSE	\$460	\$0
T5P3	1.0 GHZ CELERON	\$2,019	\$257
T5P4	1.7 CHZ PENTIUM 4	\$2,571	\$257
T5P7	LOBBYTRAC WORKSTATION PACKAGE	\$4,227	\$458
T5R0	ARRIVAL CUSTOMER LOYALTY	\$4,963	\$0
T5U1	ARRIVAL, UPGRADE TO CLIEND SERVER FROM EXISTING ARRIVAL	\$7,820	\$0
T5U2	ARRIVAL, UPGRADE TO CLIEND SERVER FROM 5 TO 10 CLIENTS	\$5,520	\$0
T5VT	VISITOR TRACKING FEATURE	\$690	\$0
T6P1	INSTALLATION PROJECT UP TO 1 DAY	\$1,288	\$0
T6P2	INSTALLATION PROJECT UP TO 2 DAYS	\$2,576	\$0
T6P3	INSTALLATION PROJECT UP TO 4 DAYS	\$5,152	\$0
T6P4	INSTALLATION PROJECT UP TO 6 DAYS	\$7,728	\$0
T6P5	INSTALLATION PROJECT UP TO 8 DAYS	\$10,304	\$0
T6P6	INSTALLATION PROJECT UP TO 12 DAYS	\$15,456	\$0
T6P7	INSTALLATION PROJECT UP TO 16 DAYS	\$20,608	\$0

T6P8	INSTALLATION PROJECT UP TO 28 DAYS	\$36,064	\$0
T6P9	INSTALLATION PROJECT UP TO 40 DAYS	\$51,520	\$0
T714	VOICESORT BASIC APPLICATION TRAINING	\$483	\$0
T716	VOICESORT SPECIAL SERVICES	\$920	\$0
T718	VOICESORT REMOTE SITE INSTALL AND TRAINING	\$1,104	\$0
T722	VOICESORT ADMINISTRATOR/WORKSTATION	\$8,509	
T723	VOICESORT ADDITIONAL/WORKSTATION	\$7,313	
T730	VOICESORT WIRELESS HEADSET KIT	\$759	\$0
T736	J645 LABEL PRINTER AND DIE CUT LABELS	\$914	\$108
T791	VOICESORT REMOTE ID PACK	\$68	\$0
T7MS	VOICESORT REMOTE SITE ID	\$0	\$0
T7NL	VOICESORT WORKSTATION LICENSE	\$0	\$0
T896001	USB ADAPTER	\$253	\$0
T896002	10/100+ LAN CARD	\$276	\$0
T896005	MEMORY KIT 64M DIMM	\$271	\$0
T896006	MEMORY KIT 128 M DIMM	\$161	\$0
U7C1	GALAZY CONSOLE	\$865	\$0
U7PS	Power Stacker for Galaxy, DM900, AND DM1000	\$1,500	\$198
U7TR	TRAINING FOR GALAXY 2 HOURS	\$285	\$0
UXDM	PC INTERFACE/DATA EXCHANGE FOR DM SERIES	\$731	\$0
UXDN	PC INTERFACE DATA EXCHANGE FOR DM SERIES		
V114	DM200/DM300/DM400 (1P00) FEATURE	\$345	\$0
V115	PB3000 SHIPPING SOFTWARE	\$7,355	\$0
V11A	EASYSHIP WEB SRV 1-5 USER	\$11,955	\$0
V11B	EASYSHIP WEB SRV 6-15 USER	\$736	\$0
V11C	EASYSHIP WEB SRV 16+ USER	\$874	\$0
V11L	EASYSHIP WEB CLIENT LICENSE	\$1,058	\$0
V11T	TRAVEL AND ACCOMMODATIONS	\$460	\$0
V125	PB TMS UNIPRISE SOFTWARE	\$1,380	\$0
V126	PB TMS UNIPRISE PLUS	\$16,555	\$0
V12P	SPECIAL: TMS UNIPRISE	\$21,151	\$0
V12T	2 DAYS TRAVEL & ACCOMODATIONS	\$14,347	\$0
V135	PB TMS ENTERPRISE SOFTWARE	\$1,656	\$0
V137	SQL SERVER RUNTIME LIC	\$32,195	\$0
V13P	SPECIAL: TMS ENTERPRISE	\$3,215	\$0
V13T	3 DAYS TRAVEL & ACCOMODATIONS	\$26,307	\$0
V14T	4 DAYS TRAVEL & ACCOMODATIONS	\$1,840	\$0
V15T	5 DAYS TRAVEL & ACCOMODATIONS	\$2,024	\$0
V1AC	STREETSMART ADDR CLEANS	\$2,208	\$0
V1AF	RDI FEATURE	\$0	\$0
V1ET	SHIPPING OP ONSITE TRAINING	\$1,835	\$0
V1W2	WINDOWS 2000 HD IMAGE	\$920	\$0
V1YT	SYS ADMIN CLASSROOM TRAINING	\$322	\$0
V316	J676 FORMS PRINTER	\$1,656	\$0
V319	J693 LABEL PRINTER	\$1,099	\$119
V320	J765 PROG SCANNER W/WEDGE	\$2,019	\$201
V322	1E03 LABEL PRINTER	\$1,375	\$161
V339	J779 CORDLESS 1-D SCANNER	\$915	\$114
V396002	32 MB SDRAM	\$2,111	\$214
V3PC	PB TMS WORKSTATION	\$198	\$0
V3PD	WORKSTATION WITH FLAT PANEL	\$2,755	\$257
V413	INSTALL ON PC	\$2,939	\$257
V416	SPECIAL SERVICES	\$133	\$0
		\$920	\$0

V427	CONSULTING SERVICES	\$920	\$0
V4A1	1 10 MULTI-USER LOC LIC	\$3,215	\$0
V4AC	100 10 MULTI-USER LOC LIC	\$321,540	\$0
V4AX	10 MULTI-USER LOC LIC	\$32,154	\$0
V4M2	PROJECT MANAGEMENT	\$2,576	\$0
V4P1	INSTALLATION PROJECT	\$1,288	\$0
V4R1	1SINGLE USER LOC LIC	\$731	\$0
V4RC	100 SINGLE USER LOC LIC	\$45,540	\$0
V4RL	50 SINGLE USER LOC LIC	\$27,370	\$0
V4RX	10 SINGLE USER LOC LIC	\$6,394	\$0
SBJA	DM500 DIGITAL MAIL SYS	\$5,045	\$378
1FC0	UPS RATES	\$455	\$0
	Business Manager Master Workstation WITH Z585		
BM0G	HIGH SPEED PRINTER	\$17,038	\$470
	LARGE CONSOLE WORK TABLE (DM1000		
DMC5	COMPATIBLE)	\$1,251	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE		
ES11	F OR4 - 10 EMPLOYEES <2.5 SQ. FOO TAG E	\$13,800	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE		
ES12	F OR11-20 EMPLOYEES <2.5K -10K SQ . F OOT	\$22,080	\$0
	AGE		
	ERGONOMIC WORK PROCESS AND DELIVERABLE		
ES13	F OR21-50 EMPLOYEES <210-25K SQ. FOO TAG E	\$31,280	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE		
ES14	F OR50-100 EMPLOYEES <25-50K SQ. FOO TAG E	\$42,320	\$0
	ERGONOMIC WORK PROCESS AND DELIVERABLE		
ES15	F OR100+ EMPLOYEE. >50K SQ. FOOTAGE	\$52,440	\$0
ES16	EMPLOYEE TRAINING (10)	\$1,288	\$0
ES17	ERGONOMIC PROGRAM DEVELOPMENT	\$3,312	\$0
	Installation and Training for Stand Alone Power		
F5SC	Stacker	\$179	\$0
F671	5 MAIL RUN ASSISTANCE	\$455	\$0
	DM SERIES CONFIRMATION SERVICES TRAINING		
F8DA	(HV)	\$60	\$0
F9A2	Upgrade to 100 dpt accounts on 1P00/1A00	\$823	\$0
F9A3	Upgrade to 300 Dept Accounts on 1A00	\$1,375	\$0
F9C0	Adding Carrier Rate Package	\$455	\$0
	DM SERIES CONFIRMATION SERVICES TRAINING		
F9DA	(LV)	\$60	\$0
F9SA	DM SERIES PROFESSIONAL INSTALLATION (LV)	\$124	\$0
F9SJ	PROF.INSTALL B700/DM100	\$124	\$0
F9W1	Adding Differential Weighing	\$547	\$0
G396039	Sales Kit-5250 Protocol Conversion	\$1,242	\$0
G396053	PROGRAMMABLE KEYBOARD	\$147	\$0
	DOCUMATCH BASIC SYSTEM CONFIGURATION		
H54D	PLU S 2 CUT SHEET FEEDERS AND SEALE R M	\$59,984	\$8,828
	ODU LE		
	DOCUMATCH HIGH CAPACITY SYSTEM		
H54Z	W/NETWORK CARD AND DUPLEXING	\$61,548	\$8,828
	DOCUMATCH HIGH CAPACITY SYSTEM W/HIGH		
	CAPACITY FEEDER AND SECOND ST ACK ER/		
H56D	DUPLEXIN	\$64,032	\$8,828

H56Z	DOCUMATCH HIGH CAPACITY SYSTEM W/HIGH CAPACITY FEEDER AND SECOND ST ACK ER	\$65,596	\$8,828
H5S1	DocuMatch Training-Configuration, operating, enhancing job processing	\$455	\$0
H5S3	DOCUMATCH DATA CONVERSION TRAINING	\$639	\$0
H5S4	DOCUMATCH SYSTEM INTEGRATION TRAINING	\$915	\$0
MMD1	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 1 DAY	\$1,472	\$0
MMD2	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 2 DAYS	\$2,944	\$0
MMD3	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 4 DAYS	\$5,888	\$0
MMD4	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 6 DAYS	\$8,832	\$0
MMD5	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 8 DAYS	\$11,776	\$0
MMD6	LIST ANALYST DATA INTEGRATION & ON SITE SUPPORT - 12 DAYS	\$17,664	\$0
MML1	LIST ANALYST SOFTWARE WITH 20 DEMOGRAPHI C VARIABLES - 1 YEAR LICENSE	\$10,257	\$0
MML2	LIST ANALYST SOFTWARE WITH 150 DEMOGRAPH ICVARIABLES - 1 YEAR LICENSE	\$15,363	\$0
MML3	CONSUMER EXPENDITURES, CRIME RISK, WEATH ER/QUAKE DATA, BUSINESS CNTS - 1 Y R L ICENSE	\$25,575	\$0
MMR1	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 1 DAY	\$1,150	\$0
MMR2	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 2 DAYS	\$2,300	\$0
MMR3	List Analyst SW - with 150 Demogph Var, Income Detail, Cons Exp, Crime Risk, Weather & Quake Data, Business & Health Counts(1	\$4,600	\$0
MMR4	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 6 DAYS	\$6,900	\$0
MMR5	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 8 DAYS	\$9,200	\$0
MMR6	LIST ANALYST REMOTE DATA INTEGRATION SUPPORT - 12 DAYS	\$13,800	\$0
MMS1	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 1 DAY	\$1,472	\$0
MMS2	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 2 DAYS	\$1,656	\$0
MMS3	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 3 DAYS	\$1,840	\$0
MMS4	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 4 DAYS	\$2,024	\$0
MMS5	TRAVEL FOR LIST ANALYST - ON SITE SUPPOR T TRAVEL PACKAGE - 5 DAYS	\$2,208	\$0
MMT1	LIST ANALYST - ON SITE TRAINING	\$6,394	\$0
MMT2	LIST ANALYST - CENTRALIZED TRAINING - FIRST PARTICIPANT	\$1,835	\$0
MMT3	LIST ANALYST - CENTRALIZED TRAINING - ADDITIONAL PARTICIPANT	\$915	\$0
MMTS	LIST ANALYST TECHNICAL SUPPORT AND MAINTENANCE FOR 1 YEAR	\$1,839	\$0
SPMK	BUDGET MANAGER INSTALLATION KIT	\$253	\$0
SPY8	1E05 Laser Printer for Reports (DM Series)	\$731	\$86
W4MC	Mail Coach Travel Reimbursement - (Required for trips outside 75 miles from DistrictOffice)	\$455	\$0

W709	W700 ENVELOPE DESIGNER GRAPHICS ENHANCE FOR W700 WINDOWS 95	\$340	\$0
W760	ADDRESSRIGHT STACKER FOR INK JET PRINTER S	\$1,633	\$104
W763	W760 STACKER WITH KITS FOR W700 AND W890 PRINTERS	\$1,684	\$104
W764	POWER STACKER/INK DRYER WITH INTERFACES TO W700 SERIES AND W890 PRINTERS	\$2,475	\$162
W823	FeedRight Feeder for DA950	\$5,515	\$540
W853	Ink Dryer For W763 Stacker	\$791	\$59
WDVR	DELIVERY POINT VALIDATION RENTAL	\$455	\$0
WLC1	SmartMailer - 10 User Site Lic. Incl SmartMailer, Post Coding and Presort for 1 year. Annual Postal Coding and Presorting	\$3,068	\$0
WLC2	SmartMailer for Windows 10-50 User Site Licenses. Incl SmartMailer, Postal Coding and Presort Subscrip and Dupe Detect.	\$4,605	\$0
WLC3	SmartMailer for Windows 50 or more User Site Lic. Incl SmartMailer, Postal Coding and Presort for 1 year).		
WPF1	Annual Postal Coding	\$6,141	\$0
WPF2	Mapping & configuring a level 1 project	\$1,288	\$0
WPF3	Mapping & configuring a level 2 project	\$2,576	\$0
WPF4	Mapping & configuring a level 3 project	\$5,152	\$0
WPF5	Mapping & configuring a level 4 project	\$7,728	\$0
WPF6	Mapping & configuring a level 5 project	\$10,304	\$0
WPF7	Mapping & configuring a level 6 project	\$15,456	\$0
WPF8	Mapping & configuring a level 7 project	\$20,608	\$0
WPF9	Mapping & configuring a level 8 project	\$36,064	\$0
WSM4	Mapping & configuring a level 5 project	\$51,520	\$0
WSM6	SMARTMAILER AND MAILCOACH BUNDLED 4 OPERATORS	\$2,742	\$0
WSM7	SMARTMAILER AND MAILCOACH BUNDLED 6 OPERATORS	\$4,112	\$0
WSMC	SmartMailer 7 Software	\$368	\$0
Z531	Mail Coach Training up to 8 hours and 2 operators	\$915	\$0
Z538	PARAGON UCB FOR ACCUTRAC HT SYSTEM	\$2,507	\$277
Z5BB	LASER SCANNER	\$1,541	\$156
Z5C0	BREAKOUT BOX	\$575	\$0
Z5C5	100 FT CABLE	\$189	\$0
Z5CT	25 FT CABLE	\$41	\$0
Z5DE	ACCUTRAC CUSTOM REPORT DEVELOPMENT CHARGE	\$483	\$0
Z5DF	DM SERIES INTERFACE TO ACCUTRAC	\$1,256	\$0
Z5E4	DM SERIES INTERFACE TO ACCUTRAC	\$639	\$0
Z5H1	4 PORT ETHERNET HUB	\$244	\$0
Z5H3	ACCUTRAC HT OPERATOR TRAINING 4 HOURS REQUIRED	\$478	\$0
Z5K1	ACCUTRAC HT CONVERSION SERVICES	\$557	\$0
Z5K2	INTERFACE TO ECHO PLEX METER	\$285	\$0
Z5MD	INTERFACE TO B900	\$285	\$0
Z5R5	ACCUTRADC REMOTE STATION	\$1,155	\$0
Z5RT	25 FT CABLE - RMT	\$74	\$0
Z5TR	CRYSTAL REPROTS TRAINING CD	\$147	\$0
9296185	ACCUTRAC SA ADVANCED TRAINING	\$285	\$0
	'Z' SUPPORT FOR 3324 BURSTER	\$593	\$0

B596005	METER SET ONLY KIT FOR THE B530	\$414	\$0
B596010	B900 INTERFACE TO B560	\$414	\$0
B5MS	METER SET ONLY KITS FOR B530 SCALE	\$414	\$0
B6MS	METER SET B560	\$414	\$0
JB96002	DISPLAY KIT FOR JB64	\$147	\$0
JN96002	Base Mount Display Kit for JN75 Scale	\$147	\$0
	BASE MOUNT DISPLAY KIT FOR JN64/JN67		
JN96004	SCALES	\$147	\$0
T321	J624 LASER PRINTER REPLACED W/ 1E05	\$639	\$86
T534	J624 LASER PRINTER	\$639	\$86
V310	JN75 100 LB TT SCALE	\$1,099	\$106
V312	JB64 200 LB ROLLERTOP SCALE	\$1,559	\$148
V321	J683 LASER PRINTER	\$639	\$86
W624	ADDRESSRIGHT LABEL PRINTER	\$639	\$86
USR1	RAMP EXTENSION	\$575	\$0
F8DB	DM TRAINING	\$455	\$0
WSAX	ADDRESSRIGHT PRO	\$1,656	\$0
WMP3	VERIMOVE NET FOR 900,000	\$6,583	\$0
WS92	ADDRESSRIGHT PRO TRAINING	\$915	\$0
WSMW	MIXED WEIGHT FEATURE	\$1,104	\$0
WSPA	PALLETIZATION FEATURE	\$2,024	\$0
WSPS	PACKAGE SERVICES FEATURE	\$1,104	\$0
DA40	ADDRESSRIGHT PRINTER	\$8,091	\$651
DA50	ENHANCED ADDRESSRIGHT PRINTER	\$6,251	\$746
BM50	BUSINESS MANAGER XP HOST WORKSTATION	\$16,003	\$345
BM43	HIGH VOLUME LASER PRINTER	\$1,251	\$125
BM48	INFINITY INTERFACE AND DATA COLLECTOR	\$4,595	\$293
BMA1	CRYSTAL REPORTING	\$183	\$0
BMAS	BUSINESS TO ASCENT INTERFACE	\$639	\$0
BMH1	BUSINESS MANAGER OPERATOR TRAINING	\$478	\$0
BMH2	ACCUTRAC HT DATA MIGRATION SERVICES	\$478	\$0
BMH3	DATA CONVERSION SERVICES	\$368	\$0
Z690001	ETHERNET 16 PORT HUB	\$575	\$0
Z6900	ETHERNET 25 ' CABLE	\$41	\$0
Z6900	ETHERNET 100 ' CABLE	\$189	\$0
Z6900	ETHERNET 250 ' CABLE	\$285	\$0
MFP1	DEDICATED INSTALLATION SUPPORT	\$1,288	\$0
MFP2	DEDICATED INSTALLATION SUPPORT	\$2,576	\$0
MFP3	DEDICATED INSTALLATION SUPPORT	\$5,152	\$0
MFP4	DEDICATED INSTALLATION SUPPORT	\$7,728	\$0
MFP5	DEDICATED INSTALLATION SUPPORT	\$10,304	\$0
MFP6	DEDICATED INSTALLATION SUPPORT	\$15,456	\$0
BMX1	BUSINESS MANAGER INTELLILINK INTERFACE	\$3,542	
BM44	BARCODE SCANNER FOR DM SERIES	\$1,375	\$197
Z690013	DATA COLLECTOR FOR PARAGON	\$285	\$0
BM61	REPORTING WORKSTATION	\$2,990	\$345
	REMOTE SITE BUSINESS MANAGER XP		
BM52	WORKSTATION	\$5,423	\$345
	INSTALLATION AND TRAINING FOR PERMIT		
F9PM	PRINTING	\$60	\$0
	ADMINISTRATIVE WORKSTATION FOR BUSINESS		
BM60	MANAGER	\$2,990	\$345
1D04	PERMIT IMPRINT CONTROL CENTER	\$0	\$0
1A04	PSD FOR PERMIT PRINTING	\$0	\$0
F9BZ	KIT FOR 1D04	\$0	\$0

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ERCM	E RETURN RECEIPT REFERENCE NUMBER PKG	\$1,191	\$197
1FAH	BUSINESS MANAGER INTELLILINK SOFTWARE FEATURE	\$1,191	\$0





# **State of Hawaii**

# **Product Catalog**

Aug-06



## State of Hawaii Price List & Catalog

### Solicitation# EPS050076

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**Ordering Address:** Orders may be placed through any Neopost Branch or Authorized Dealer office, or at the address listed below. Orders placed through dealers must be made to Neopost c/o the Dealer.

Neopost Inc.  
Attn: Government Sales  
30955 Huntwood Avenue  
Hayward, CA 94544-7084

**Payment Address:**  
Neopost Inc.  
PO Box 45800  
San Francisco, CA 94145-0800

**Key Contacts / Information**

***Toll-free numbers***

Inbound	800-624-7892
Service Dispatch	800-259-2678
Technical Support	800-259-2686
Spare Parts	800-606-9658
Consumables	800-735-5343
Meter resets (POC)	800-867-3738

Website: [www.neopostinc.com](http://www.neopostinc.com)

The following services are available via the website:

- Service Dispatch
- Technical Support
- Consumables
- Meter resets (POC)
- **My Neopost**
  - A secure site that permits customers to manage their account online.

**Key Contacts:**

- Traci Warren – Western Region Gov't manager – 303-420-6385  
Stacey Graham- Contract Administrator - 510-489-6800 Ext. 2921  
Lisa Hunt-National Manager, Government Contracts- 1-800-237-9154 Ext.23

Neopost Branch and Dealer Sales/Service Locations

Branch #	Address	City	State	Zip	Phone#	Fax #	Branch Manager	email
207	1702 E. Highland Ave #110	Phoenix	AZ	85016	602-274-1135	602-997-7118	Kevin Weidner	<a href="mailto:k.weidner@neopost.com">k.weidner@neopost.com</a>
210	3960 Howard Hughes Pkwy Ste 100	Las Vegas	NV	89109	702-740-4960	702-740-4963	Francisco Soto	<a href="mailto:f.soto@neopost.com">f.soto@neopost.com</a>
215	10065 E. Harvard Ave. Suite 100	Denver	CO	80231	303-278-2394	303-278-2568	Debra Meglio	<a href="mailto:d.meglio@neopost.com">d.meglio@neopost.com</a>
220	550 West County Rd. D Suite 10	St. Paul	MN	55112	651-639-8513	651-639-8525	Julie Seiler	<a href="mailto:j.seiler@neopost.com">j.seiler@neopost.com</a>
260	30955 Huntwood Ave	Hayward	CA	94544	510-489-6800	650-632-2089	Bob Szehner	<a href="mailto:b.szehner@neopost.com">b.szehner@neopost.com</a>
261	3400 Bridge Parkway Ste 201	Redwood City	CA	94065	650-632-5300	650-632-2089	Lisa Jones	<a href="mailto:l.jones@neopost.com">l.jones@neopost.com</a>
263	2720 Gateway Oaks Dr. Ste 160	Sacramento	CA	95833	916-286-7825	916-924-3426	Dan Huey	<a href="mailto:d.huey@neopost.com">d.huey@neopost.com</a>
265	9735 SW Sunshine Court Ste 800	Beaverton	OR	97005	503 643-5528	503 646-1706	Mike Diamond	<a href="mailto:m.diamond@neopost.com">m.diamond@neopost.com</a>
270	5933 W. Century Blvd. Ste 105	Los Angeles	CA	90049	310-348-7700	310-568-8376	Steve Guerrero	<a href="mailto:s.guerrero@neopost.com">s.guerrero@neopost.com</a>
271	1881 Commercenter East #122	San Bernardino	CA	92408	909-890-2669	909-227-6319	Robert Magallanes	<a href="mailto:r.magallanes@neopost.com">r.magallanes@neopost.com</a>
272	6725 Mesa Ridge Rd. Ste 140	San Diego	CA	92121	858-550-8890	858-638-1783	Wayne Delport	<a href="mailto:w.delport@neopost.com">w.delport@neopost.com</a>
273	790 E. Colorado Blvd Ste 100	Pasadena	CA	91101	626-564-8064	626-564-8592	Chris Garcia	<a href="mailto:c.garcia@neopost.com">c.garcia@neopost.com</a>
274	4665 MacArthur Ct. Ste 150	Newport Beach	CA	92660	949-475-4000	949-252-1653	Chris HOFFIE	<a href="mailto:c.hoffie@neopost.com">c.hoffie@neopost.com</a>

Dir.#	Dealer Name	Dealer Address	City	State	Zip	Contact	Phone #	Fax#	E-mail	Business Status
606	North Mail Inc.	5720 B. Street	Anchorage	AK	99518	Cathy O'Brien	907-565-6200	907- 565-3288	<a href="mailto:Cobrien@northmailinc.com">Cobrien@northmailinc.com</a>	
606-1	North Mail Inc.	8600 Airport Blvd.	Juneau	AK	99801	Cathy O'Brien	907-789-5452	907-789-1841	<a href="mailto:Cobrien@northmailinc.com">Cobrien@northmailinc.com</a>	
614	North Valley Business Sytems	2918 Freeman	Anderson	CA	96007	Paul Taslim	530-242-1000	530-242-1009	<a href="mailto:ptaslim@nvbsinc.com">ptaslim@nvbsinc.com</a>	
627	Bullfrog Enterprises	1581 South A St	Springfield (Eug)	OR	97477	Terry Matthews	541-726-6800	541-726-0123	<a href="mailto:tinaf@bullfrogenterprises.com">tinaf@bullfrogenterprises.com</a>	Small Business
635	American Mailing Systems	2703 Broadbent Pkwy NE Ur	Albuquerque	NM	87107	Sam Williams	505-344-8704	505-345-7683	<a href="mailto:sam.williams1@mindspring.com">sam.williams1@mindspring.com</a>	
648	Ecco Corporation	625 Spice Island Dr.	Sparks	NV	89431	Lyle Wilson	775-331-5554	775-331-5556	<a href="mailto:ecconv@sbcbglobal.net">ecconv@sbcbglobal.net</a>	
665	Western Office Equipment	317 2nd Street South	Great Falls	MT	59403	Scott Dimke	406-761-7473	406-791-0245	<a href="mailto:westerna@swiftdesk.com">westerna@swiftdesk.com</a>	
674	Advanced Business Systems Inc	2239 91/2 Street, SE	Rochester	MN	55904	Steve Lathrop	507-282-4948	608-781-0447	<a href="mailto:advancebussys@aol.com">advancebussys@aol.com</a>	
687	Preston Copier and Fax	117 West Telegraph St. #A	St. George	UT	84770	Richard Preston	801-673-7677	801-673-7637	<a href="mailto:richard@lansrc.com">richard@lansrc.com</a>	
694	Automated Office Sytems	5330 Morris Hill Rd.	Boise	ID	83706	Vince Mannella	208-376-5959	208-376-4593	<a href="mailto:vince@aosboise.com">vince@aosboise.com</a>	
697	Deaton's Mailing Systems, Inc.	510 25th Ave. N. Ste 5B	St. Cloud	MN	56303	Todd Deaton	612-259-1360	612-259-0526	<a href="mailto:todd@deatons.com">todd@deatons.com</a>	
910	Apple Valley Stationers	18152 Highway 8	Apple Valley	CA	92307	Ben Wasserman	619-242-3531	619-242-5576	<a href="mailto:avs@linkline.com">avs@linkline.com</a>	
920	Advanced Office Systems	68845 Perez Rd. Ste 19	Cathedral City	CA	92234	Ben Wasserman	888-952-1270	760-324-2685	<a href="mailto:aos@linkline.com">aos@linkline.com</a>	
925	AMS Mail Hawaii	1427 Dillingham Blvd Ste 301	Honolulu	HI	96817	Michael Robinson	808 845-0660	808-845-0469	<a href="mailto:amshonoluluhi@aol.com">amshonoluluhi@aol.com</a>	
926	Express Business Systems	8640 Willows Ste. 102	Redmond	WA	98052	Terry Boyle	425-883-9600	425-869-2299	<a href="mailto:terryb@ebsmall.com">terryb@ebsmall.com</a>	
931	Deaton's Mailing Systems, Fargo	1206 Center Ave.	Moorhead	MN	56560	Todd Deaton	320-259-1360	320-259-0526	<a href="mailto:todd@deatons.com">todd@deatons.com</a>	
934	North Valley Business Sytems	2918 Freeman	Anderson	CA	96001	Paul Taslim	530-242-1000	530-242-1009	<a href="mailto:ptaslim@nvbsinc.com">ptaslim@nvbsinc.com</a>	
940	Business Machines, Inc.	4815 List Drive, Ste 101	Co Springs	CO	80919	David Friedman	(719) 528-7070	(719) 528-6644	<a href="mailto:davidf@bmi-net.com">davidf@bmi-net.com</a>	Small Business
943	JMP Business Systems Inc.	1450 Tollhouse Rd. St 103	Fresno	CA	93729	Madge Kodras	559 298-6580	559 298-7640	<a href="mailto:mkodras@impbiz.com">mkodras@impbiz.com</a>	
948	Complete Mailing Solutions	3001 S Tejon Street	Englewood	CO	80110	Paul Johnson	303-761-0681	303-761-7837	<a href="mailto:pj@comp-mail.com">pj@comp-mail.com</a>	Small Business
949	APACHE BUSINESS SYSTEMS	3801 E. 34TH STREET #101	Tucson	AZ	85713	JONATHAN LOVE	520-519-5000	520-519-5101	<a href="mailto:JONLOVE@THERIVER.COM">JONLOVE@THERIVER.COM</a>	
966	Northwest Mailing Inc.-Bellingham	6017 South Julia Street	Spokane	WA	99217	Mel Hayes	800-453-2350	509-466-2601	<a href="mailto:mel@nwmailing.com">mel@nwmailing.com</a>	
971	Northwest Mailing Inc.- Idaho Falls	261 A. Street	Idaho Falls	ID	83402	Mel Hayes	208-522-6526	509-466-2601	<a href="mailto:mel@nwmailing.com">mel@nwmailing.com</a>	
974	Northwest Mailing Inc. -Spokane	6017 South Julia Street	Spokane	WA	99217	Mel Hayes	509-466-7575	509-466-2601	<a href="mailto:mel@nwmailing.com">mel@nwmailing.com</a>	
976	Northwest Mailing Inc. -Kennewick /Tri C	302 Torbett, PMB 17	Richland	WA	99352	Mel Hayes	800-453-2350	509-466-2601	<a href="mailto:mel@nwmailing.com">mel@nwmailing.com</a>	
977	Northwest Mailing Inc. - Boise	4935 N. Bradley #D	Garden City	ID	83714	Mel Hayes	208-522-6536	509-466-2601	<a href="mailto:mel@nwmailing.com">mel@nwmailing.com</a>	
978	Office Enterprises Inc.	1030 Grand Ave.	Schofield	WI	54476	Henry Lomovec	715-359-8737	715-359-8893	<a href="mailto:QEI@dwave.net">QEI@dwave.net</a>	
997	Mailing Systems Plus More	204 South Beattie St.	Helena	MT	59601	Bill Kearney	406-442-6222	406-442-2209	<a href="mailto:mssmbk@aol.com">mssmbk@aol.com</a>	

**Service Points:** Sales assistance is available through every Neopost branch or dealer listed in the directory located in this catalog. Neopost service is available through all branches and authorized dealers.

**Participating Dealers:** All Neopost dealers located in this catalog are participating.

# Meter Matrix

	MODEL #	P. O. C.	ELECTRONIC / DIGITAL MECHANICAL / IBIP	SM26B / SM22B	9000	9010 / 20 / 30	9120	9123 / 25	9130 / SM52	SM58	IJ 35	IJ 40	IJ 45	IJ 50	IJ 60	IJ 65	IJ 75	IJ 85	IJ 80	IJ 90	IJ 105	IJ 110	9141	9146 / SM56	9148 / SM78 / SM68	9150 / 51	9165	9180 / Performer / SM94	SM75 / SM85 / SM95
<b>USPS</b>	9212		E																										
3-BANK METER	9212A		E																										
0 . 0 0	9252		E																										
	9252A		E																										
DECIMAL METER	9247		E																										
0 . 0 0 0	9247A		E																										
	9647A		E																										
	9257		E																										
	9257A		E																										
(CPA)	9267		E																										
(CPA)	9267A		E																										
	IJ25A		I																										
4-BANK METER	9248		E																										
0 0 . 0 0	9248A		E																										
	9648A		E																										
	9258		E																										
	9258A		E																										
(CPA)	9268		E																										
(CPA)	9268A		E																										
	SM26A		D																										
	IJ35A		D																										
	IJ40A		D																										
	IJ45A		D																										
5-BANK METER	IJ50A		D																										
	IJ60A		D																										
00 . 000	IJ65A		D																										
	IJ75A		D																										
	IJ85A		D																										
	IJ80A																												
	IJ90A																												
	IJ105A		D																										
	IJ110A		D																										
	9659		E																										
<b>UPS</b>	9223		M																										
3-BANK	9233		M																										
REGISTER W/O P.I.N.#	9253		E																										
4-BANK	9239		M																										
REGISTER W/O P.I.N.#	9234		M																										
4-BANK	9254		E																										
REGISTER W/P.I.N.#																													

METER TAB A

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11/1/2004

# Federal "Government / Penalty" Meters

	Flat Rate Monthly Rental	WSCA Monthly Rental	Description	Holds	Prints to
<b>SM22 Series Mail Machine Pkgs.</b>					
SM26AG	\$12.95	\$10.62	D-USPS	99,999.99	99.999
SM22 Advantage Govt.	\$32.95	\$27.02	D-USPS	99,999.99	99.999
SM22 Lettermate M Govt.	\$37.95	\$31.12	D-USPS	99,999.99	99.999
SM22 Lettermate Govt.	\$37.95	\$31.12	D-USPS	99,999.99	99.999
SM22 Lettermate Plus Govt.	\$42.95	\$35.22	D-USPS	99,999.99	99.999
SM22 Maximiser Govt.	\$52.95	\$43.42	D-USPS	99,999.99	99.999
<b>SM26AG Series Electronic Meters and Pkgs.</b>					
SM26AG	\$12.95	\$10.62	D-USPS	99,999.99	99.999
SM26 Advantage Govt.	\$36.95	\$30.30	D-USPS	99,999.99	99.999
SM26 Lettermate M	\$41.95	\$34.40	D-USPS	99,999.99	99.999
SM26 Lettermate Govt.	\$41.95	\$34.40	D-USPS	99,999.99	99.999
SM26 Lettermate Plus Govt.	\$46.95	\$38.50	D-USPS	99,999.99	99.999
SM26 Maximiser Govt.	\$56.95	\$46.70	D-USPS	99,999.99	99.999
<b>IJ AG Series IBI Meters</b>					
IJ40AG	\$20.00	\$16.40	D-USPS	99,999.99	99.999
IJ50AG	\$25.00	\$20.50	D-USPS	99,999.99	99.999
IJ60AG	\$30.00	\$24.60	D-USPS	99,999.99	99.999
IJ65BAG	\$67.75	\$55.56	D-USPS	99,999.99	99.999
IJ75BAG	\$67.75	\$55.56	D-USPS	99,999.99	99.999
IJ80AG	\$67.75	\$55.56	D-USPS	99,999.99	99.999
IJ85BAG	\$67.75	\$55.56	D-USPS	99,999.99	99.999
IJ90AG	\$67.75	\$55.56	D-USPS	99,999.99	99.999
IJ105AG	\$71.75	\$58.84	D-USPS	99,999.99	99.999
IJ110AG	\$71.75	\$58.84	D-USPS	99,999.99	99.999

**Notes:** G.P.O.C. Fees (Government Postage-On-Call)

Reset Charges:	No Charge (up to 9 resets)
Wire Transfers:	Never Needed
Emergency Advances:	Never Needed
Insufficient Funds: (Bounced Checks)	Never Needed

- To change a G.P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).
- Government/Penalty meters can be placed in all Federal Government agencies which are required to use meters instead of pre-printed indicia.
- For Federal Government agencies using regular commercial meters, the meter rental charge is a flat mid-rate all through the rental period.
- Postage Meters are shipped free of charge, no shipping and handling charges apply

## SM22/26 Components Price List

These items not available from Memphis may only be allocated from Branch/Dealer Stock			Purchase	
			List Price	WSCA Purchase Price
<b>SM22 Components</b>				
SCLSTD	Scale Stand for SE37/57		\$125	na
9939SM26	Report Printer and Cables		\$545	\$97
SM26AdPak*	Ad-Pak w/ 1 Advertising Slogan		\$49.95	na
	Additional Slogans/per slogan		\$10	
<b>SM26 Components</b>				
SM26W	5 lb. Integrated Weighscale			
	Zip to Zone			
	Rate Changes			
	Rate Changes with Zip to Zone			
SCLSTD	Scale Stand for SM26W, SE37/57		\$125	na
9939SM26	Report Printer and Cables		\$545	\$97
SM26AdPak*	Ad-Pak w/ 1 Advertising Slogan		\$49.95	na
	Additional Slogans/per slogan		\$10	

## Electronic Scales Price List

		Purchase	Purchase	
		List Price	M/A	M/A
<b>SE37 5 lb. Electronic Scale</b>		\$845	\$50	\$538.69
<b>Options/Accessories</b>				
SCLSTD	Scale Stand for SE37 and SM26W	\$125	nc	\$79.69
8584	UPS Rates	\$200	nc	\$127.50
8585	FedEx Rates	\$200	nc	\$127.50
8583	USPS Non-Automation Rates	\$200	nc	\$127.50
640	Multipiece weighing	\$200	nc	\$127.50
630	10 lb. upgrade	\$400	nc	\$255.00
650	15 lb. Upgrade	\$400	nc	\$255.00
RCP	min 3 yr. Term/year	\$139	nc	\$88.61

Neopost Leasing Footnotes:

Refer to the Price Protection Program Section to calculate the lease payment including all related service.

Remember to lead with Price Protection.

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## Special Meter Rental Programs

		Components	Term	Monthly Payment	Subject to Tri-Rate	WCSA Monthly Payment
IJ25 SECTION	IJ25PROA	IJ25A	1 yr	\$29.25	Yes	\$15.58
	IJ25PROAI (All Inclusive)	IJ25AI	1 yr	\$36.25	Yes	\$25.08
	Optional WP4P	WP4P	1 yr	\$5.00	No	\$4.10
IJ35 SECTION	IJ35ADVBA (Advantage - incl. ALD)	IJ35R, IJ35BA	1 yr	\$47.95	Yes	\$39.32
	IJ35ADVBAI (Advantage - incl. ALD)	IJ35R, IJ35BAI	1 yr	\$52.95	Yes	\$43.42
	Optional IJS3 (Moistener)	IJS3	1 yr	\$5.00	No	\$4.10
	Optional WP5P (5 lbs Scale Platform)	WP5P	1 yr	\$5.00	No	\$4.10
	IJ35LMBA (Lettermate with WP5)	IJ35R, IJ35BA, WP5P	1 yr	\$52.95	Yes	\$43.42
	IJ35LMBAI (Lettermate with WP5)	IJ35R, IJ35BAI, WP5P	1 yr	\$57.95	Yes	\$47.52
	IJ35LMMBA (Lettermate with Moistener)	IJ35R, IJ35BA, IJS3	1 yr	\$52.95	Yes	\$43.42
	IJ35LMMBAI (Lettermate with Moistener)	IJ35R, IJ35BAI, IJS3	1 yr	\$57.95	Yes	\$47.52
	IJ35MXBA (Maximiser with Moistener and WP5)	IJ35R, IJ35BA, IJS3, WP5P	1 yr	\$57.95	Yes	\$47.52
	IJ35MXBAI (Maximiser with Moistener and WP5)	IJ35R, IJ35BAI, IJS3, WP5P	1 yr	\$62.95	Yes	\$51.62
SE37/57 SECTION	SE37PR (5 lbs interfaced scale - reconditioned)	SE37PR	1 yr	\$7.00	Yes	\$5.74
	SE37P (5 lbs interfaced scale - new)	SE37P	1 yr	\$10.00	Yes	\$8.20
	SE57PR (10 lbs interfaced scale - reconditioned)	SE57PR	1 yr	\$10.00	Yes	\$8.20
	SE57P (10 lbs interfaced scale - new)	SE57P	1 yr	\$15.00	Yes	\$12.30
SM22 SECTION	SE37IJP (5 lbs interfaced scale - new)	SE37IJP	1 yr	\$10.00	Yes	\$8.20
	SE57IJP (10 lbs interfaced scale - new)	SE57IJP	1 yr	\$15.00	Yes	\$12.30
	SM22 Advantage A	SM26A, SM22BR	1 yr	\$31.95	Yes	\$26.20
	SM22 Advantage AI (All Inclusive)	SM26AI, SM22BR	1 yr	\$39.95	Yes	\$32.76
	SM22 Lettermate A Plus (with SE37)	SM26A, SM22BR, SE37P	1 yr	\$41.95	Yes	\$34.40
	SM22 Lettermate AI Plus (with SE37)	SM26AI, SM22BR, SE37P	1 yr	\$49.95	Yes	\$40.96

**Payment Period for all meters are semi-annual or annual.**

All Inclusive includes all POC reset fees at no additional charge.

**LetterMates:** LetterMates are subject to the same terms as standalone meters except the price includes the SE17 or SE37 scale.

**ALL IJ35 AND SM22 RENTAL PACKAGES WILL BE SHIPPED WITH RECONDITIONED EQUIPMENT**

See chart above for specific pricing.

For equipment being sold in or delivered to Chicago, you must refer to the Price Protection Program section for special tax rate calculation.

Postage meters are shipped free of charge, except for the IJ25, shipping and handling charges do not apply



<b>Neopost Inc. State of AZ/WSCA Discounted Meter Rental</b>			
<b>Group</b>	<b>Mailing Machine Model #</b>	<b>Meter Model</b>	<b>Special AZ/WSCA Rental</b>
			<b>Year 2-5</b>
B	MH40	IJ40A	25.00/mo
C	MH40	IJ40A	25.00/mo
-	MA50	IJ50A	30.00/mo
-	MA60	IJ60A	35.00/mo
D	MA70	IJ70A	45.00/mo
E	MA70	IJ70A	45.00/mo
F	MA80	IJ80A	50.00/mo
G	MM90	IJ90A	60.00/mo
	MM110	IJ110A	65.00/mo
<b>ALL PRICES QUOTED ARE MONTHLY RENTAL RATES</b>			

## Meter Rental Programs

## Meter and Register Price List

	Monthly Rental			WSCA Monthly Meter Rental			All-Inclusive at Tri-rate (1)			WSCA All-Inclusive at Tri-rate (1)			Notes		
	Min	Mid	Max	WSCA Min Price	WSCA Mid Price	WSCA Max Price	Min	Mid	Max	WSCA Min Price	WSCA Mid Price	WSCA Max Price	Descriptio	Holds	Prints to
IJ25 Series Digital, IBIP Meters															
IJ25A	\$29.25	\$37.45	\$47.45	\$23.99	\$30.71	\$38.91	\$36.25	\$44.45	\$54.45	\$29.73	\$36.45	\$44.65	D-USPS	99,999.99	99.99
SM22/SM26 Series Digital Meters*															
SM26A	\$11.95	\$22.00	\$40.00	\$9.80	\$18.04	\$32.80	\$19.95	\$30.00	\$36.00	\$16.36	\$24.60	\$29.52	D-USPS	99,999.99	99.999
SM22ADVA	\$31.95	\$42.00	\$60.00	\$26.20	\$34.44	\$49.20	\$39.95	\$50.00	\$56.00	\$32.76	\$41.00	\$45.92	D-USPS	99,999.99	99.999
IJ40 Series IBI Digital Meter*															
IJ40A	\$25.00	\$30.00	\$40.00	\$20.80	\$24.60	\$32.80	\$30.00	\$35.00	\$45.00	\$24.60	\$28.70	\$36.90	D-USPS	99,999.99	99.999
IJ50 Series IBI Digital Meter*															
IJ50A	\$30.00	\$35.00	\$50.00	\$24.60	\$28.70	\$41.00	\$35.00	\$40.00	\$55.00	\$28.70	\$32.80	\$45.10	D-USPS	99,999.99	99.999
IJ50X - Expanded Departments							\$40.00	\$45.00	\$60.00	\$32.80	\$36.90	\$49.20	D-USPS	99,999.99	99.999
IJ60 Series IBI Digital Meter*															
IJ60A	\$35.00	\$45.00	\$60.00	\$28.70	\$36.90	\$49.20	\$40.00	\$50.00	\$65.00	\$32.80	\$41.00	\$53.30	D-USPS	99,999.99	99.999
IJ60X - Expanded Departments							\$45.00	\$55.00	\$70.00	\$36.90	\$45.10	\$57.40	D-USPS	99,999.99	99.999
IJ70 Series IBI Digital Meter*															
IJ70A	\$45.00	\$65.00	\$95.00	\$36.90	\$53.30	\$77.90	\$50.00	\$70.00	\$95.00	\$41.00	\$57.40	\$77.90	D-USPS	99,999.99	99.999
IJ80 Series IBI Digital Meter*															
IJ80A	\$50.00	\$75.00	\$105.00	\$41.00	\$51.50	\$86.10	\$65.00	\$80.00	\$110.00	\$53.30	\$66.60	\$90.20	D-USPS	99,999.99	99.999
IJ90 Series IBI Digital Meter*															
IJ90A	\$50.00	\$75.00	\$105.00	\$41.00	\$51.50	\$86.10	\$65.00	\$80.00	\$110.00	\$53.30	\$66.60	\$90.20	D-USPS	99,999.99	99.999
IJ110 Series Digital Meter*															
IJ110A	\$55.00	\$80.00	\$115.00	\$45.10	\$55.60	\$94.30	\$70.00	\$85.00	\$120.00	\$57.40	\$69.70	\$98.40	D-USPS	99,999.99	99.999

### Rules:

**Purchase:** Meter can be locked at Mid-Rate for up-to 5 years

**Neopost Lease:** Meter can be locked at Min-Rate for total duration of lease

\* The SM26, IJ25, IJ40, IJ60, IJ80, IJ10, IJ90 and IJ110 meters are variable reset meters. The SM26(A) meter works on the SM26 and SM22 bases. The maximum reset per day is \$609.99 for IJ25A, \$3,000 for the SM26A and \$5,700 for SM26X meters (no deposit: POC only).

Please note on the paperwork if the customer wishes to set a lower maximum reset limit.

### NOTES:

#### Postage-On-Call Reset Fees

All meters except IJ25:	\$9.50 each (up to 3 setting codes per call)
IJ25 Reset Fees:	\$5.00 each
Wire Transfers:	\$10.00
Emergency Advances:	\$30.00
Insufficient Funds:	\$25.00
(Bounced Checks)	
ACH Transfers	No Charge

To change a P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).

(1) All-inclusive rates include unlimited resets at no additional charge.

(2) Postage Meters, excluding the IJ25 are shipped free of charge.

#### Measured TRI-RATE Break Points

SM22/26, IJ25/IJ35/IJ40		IJ40,IJ50/60/70/80/90/110	
Monthly Postage Usage		Monthly Postage Usage	
Min:	\$ 00-114.99		\$ 00-439.99
Mid:	\$ 115.00-449.99		\$ 440.00-1,799.99
Max:	\$ 450.00+		\$ 1,800.00+

## Meter/Register Ad Plates

Model #	Product Description	Product Application	List Price	WSCA Purchase Price
<b>Ad Plates/Shipper I.D. Plates</b>				
Splat		Charge for artwork to customer's applications	\$205.00	\$168.10
SM26AdPak1	Custom Ad Pak with 1 Advertising Slogan	Use with SM22/26 Mailing Machines	\$49.95	\$40.96
SM26AdPak2	Custom Ad Pak with 2 Advertising Slogans	Use with SM22/26 Mailing Machines	\$59.95	\$49.16
SM26AdPak3	Custom Ad Pak with 3 Advertising Slogans	Use with SM22/26 Mailing Machines	\$69.95	\$57.36
SM26AdPak4	Custom Ad Pak with 4 Advertising Slogans	Use with SM22/26 Mailing Machines	\$79.95	\$65.56
SM26AdPak5	Custom Ad Pak with 5 Advertising Slogans	Use with SM22/26 Mailing Machines	\$89.95	\$73.76
SM26AdPak6	Custom Ad Pak with 6 Advertising Slogans	Use with SM22/26 Mailing Machines	\$99.95	\$81.96
SM26Pak	Six of the most popular advertising images	Use with SM22/26 Mailing Machines	\$99.95	\$81.96
IJADCARD**	One slogan or mail class die standard per IJADCARD	Use with IJ25 through IJ110 Mailing Machines	\$59.95	\$49.16
IJX5ADCARD***	One slogan or mail class die standard per IJX5ADCARD	Use with ONLY IJ105 Mailing Machines	\$59.95	\$49.16
9659MC	Meter Cassette	Use with 9659 series meter	\$155.00	\$127.10
9659AP	Meter Cassette and 1 Custom Plate	Use with 9659 series meter	\$199.00	\$163.18
9659AP1.*	1 Custom AdPlate	Use with 9659 series meter	\$59.95	\$49.16
9659MCD01.*	Standard	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD02.*	Presorted First Class	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD03.*	Presorted Standard	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD04.*	Nonprofit Org.	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD05.*	Priority	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD06.*	First Class	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD07.*	First Class Auto	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20
9659MCD08.*	First Class Auto CR	Mail Class Die, use with 9659 series meter	\$31.95	\$26.20

\*To utilize Mail Class Dies and AdPlates a Meter Cassette is required.

\*\* Must identify base model number when submitting artwork for custom IJADCARDS.

\*\*\* Must identify base model number ,customer number and order number to produce an IJXADCARD.

# Mailing Equipment Price List

## IJ SERIES

IJ SERIES			Components	M/A	GSA Purchase Pricing	WSCA Purchase Price
IJ40 Series Mailing Machine						
IJ40B	Handfeed - no moistener	IJ40		\$125	NA	\$863.81
MH40	Handfeed with Moistener	IJ40, IJS3		\$140	\$1,189	\$974.98
IJ50 Series Mailing Machine						
IJ50B	Handfeed - no Moistener	IJ50		\$185	NA	\$1,208.06
MH50	Handfeed with Moistener	IJ50, IJS3		\$195	\$1,598	\$1,310.36
MA50	Autofeed with Moistener	IJ50, IJ405060AF, IJS3		\$270	NA	\$1,756.31
IJ60 Series Mailing Machine						
IJ60B	Handfeed - no Moistener	IJ60		\$210	NA	\$1,625.63
MA60	Autofeed with Moistener	IJ60, IJ405060AF, IJS3		\$365	\$3,058	\$2,477.22
IJ40/50/60 Components						
IJ405060AF	IJ40 IJ50 IJ60 Automatic Feeder	IJ405060AF		\$95	\$813	\$666.66
IJS3	IJ40 50 60 Moistener			\$15	NA	\$95.63
IJADCARD*	AD-Card w/ 1 custom Ad Slogan OR mail class die	Memory card				
9980IJ	IJ40 50 60 Printer Package	IJ25/40/50/60/70/80/90/110			\$50	\$40.68
WP5IJ	5 lbs Vweigh Platform for IJ40/50/60	Cable, Serial / Parallel converter		\$50	\$410	\$335.88
MMII	MailManager II Software Only	8905 - rate pak		\$40	\$492	\$403.44
MM2-Ijxxx	MailManager II Software Only	MMII-SW		\$200	\$1,651	\$1,353.71
MM2-Ijxxx	Neopost MM2 meter interface kit for IJ50/60/70/80/90/110			N/C	\$327	\$268.03
IJ70 Series Mailing Machine						
MA70	Autofeed	IJ70 AutoFeed		\$495	\$4,083	\$3,348.64
IJ70 Components						
9970IJ	Report Printer w/ interface & parts	Cable, 8857- I/O Board		\$55	\$658	\$539.56
AFUPG	Autofeed upgrade	AF		\$175	\$1,320	\$1,082.40
IJ80 Series Mailing Machine						
MA80	IJ80 with Autofeed	IJ80, AF		\$700	\$5,718	\$4,688.76
IJ80 Components						
IJDS	Dynamic Scale for IJ75, IJ80 (mailing machine must be on the same order)	IJDS		\$545	\$4,135	\$3,390.70
MPR1	Report Printer	8857, Cable		\$75	NA	\$366.56
DU80-200	200 department upgrade for IJ80			NA	NA	\$286.88
DU80-500	500 department upgrade for IJ80			NA	NA	\$860.63
IJ90 Series Mailing Machine						
MM90	IJ90 with Mixed Mail Feeder	IJ90, MMF		\$1,070	\$9,479	\$7,772.78
IJ90 Components						
IJDS	Dynamic Scale for IJ85, IJ90 (mailing machine must be on the same order)	IJDS		\$545	\$4,135	\$3,390.70
MPR1	Report Printer	8857, Cable		\$75	NA	\$366.56
DU80-200	200 department upgrade for IJ80			NA	NA	\$286.88
DU80-500	500 department upgrade for IJ80			NA	NA	\$860.63
IJ110 Series Mailing Machine						
MM110	IJ110 with Mixed Mail Feeder	IJ110, MMF		\$1,400	\$12,095	\$9,917.90
IJ110 Components						
IJDS	Dynamic Scale for IJ110 (mailing machine must be on the same order)	IJDS		\$545	\$4,135	\$3,390.70
MPR1	Report Printer	8857, Cable		\$75	NA	\$366.56
DU110-500	500 department upgrade for IJ110			NA	NA	\$573.75
Roll Tape Dispenser for IJ65, IJ70, IJ75, IJ80, IJ85, IJ90 and IJ110						
TRTD	Thermal Roll Tape Dispenser	TRTD		\$130	\$1,072	\$936.00
TRTD-ADDON	Roll tape with Label Pack (mailing machine must be on the same order)	TRTD, 4122446P		\$135	\$989	\$810.98
IJ Dynamic Scale						
IJDS-UPG	Dynamic Scale Upgrade for IJ65, IJ70, IJ75, IJ80, IJ85, IJ90, IJ110	IJDS		\$545	\$4,656	\$3,817.92
IJDS-UPG	This price applies for sales with IJ65 and for upgrades to existing installations					
Stacker						
MST1	Conveyer Stacker for the IJ System	MST1		\$180	NA	\$1,270.18
MSTI-ADDON	Conveyor Stacker (mailing machine must be on same order)	MSTI		\$180	NA	\$1,202.94

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# Priority Series Price List

## IJ SERIES PACKAGES

PACKAGE NAME	Components	M/A	GSA Purchase Pricing	WSCA Purchase Pricing
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### Low End IJ Mailing Systems

#### IJ40

MH40	IJ40B	\$140	\$1,189	\$975.36
MH40-P5	IJ40B,WP5IJ	\$150	\$1,271	\$1,042.39
MH40-37	IJ40B,SE37IJ	\$180	\$1,516	\$1,243.50
MH40-57	IJ40B,SE57IJ	\$200	\$1,713	\$1,404.38
MH40-67	IJ40B,SE67IJ	\$245	\$2,607	\$1,673.00
MH40-IJWP10L	IJ40B,IJS3,IJWP10L	\$199	\$1,631	\$1,337.35
MH40-IJWP30L	IJ40B,IJS3,IJWP30L	\$265	\$2,166	\$1,776.43

#### IJ50

MH50	IJ50B	\$195	\$1,598	\$1,310.53
MA50	IJ50B	\$270	OM	\$1,756.31
MA50-P5	IJ50B,WP5IJ	\$280	\$2,334	\$1,913.85
MA50-37	IJ50B,SE37IJ	\$310	\$2,579	\$2,114.95
MA50-57	IJ50B,SE57IJ	\$335	\$2,775	\$2,275.84
MA50-67	IJ50B,SE67IJ	\$375	\$3,844	\$3,151.86
MA50-IJWP10L	IJ50B,IJS3,IJWP10L	\$329	\$2,727	\$2,235.82
MA50-IJWP30L	IJ50B,IJS3,IJWP30L	\$385	\$3,223	\$2,642.95

#### IJ60

MA60	IJ60B	\$365	\$3,021	\$2,476.94
MA60-P5	IJ60B,WP5IJ	\$375	\$3,102	\$2,543.98
MA60-37	IJ60B,SE37IJ	\$405	\$3,348	\$2,745.08
MA60-57	IJ60B,SE57IJ	\$435	\$3,544	\$2,905.97
MA60-67	IJ60B,SE67IJ	\$470	\$4,460	\$3,174.00
MA60-IJWP10L	IJ60B,IJS3,IJWP10L	\$423	\$3,462	\$2,838.93
MA60-IJWP30L	IJ60B,IJS3,IJWP30L	\$480	\$3,953	\$3,241.14
MA60-IJWP70L	IJ60B,IJS3,IJWP70L	\$515	\$4,198	\$3,442.25

• Must be ordered as complete packages. No substitutions or deletions.

# Priority Series Price List

## IJ SERIES PACKAGES

### High End IJ Mailing Systems

PACKAGE NAME	Components	M/A	GSA Purchase Pricing	WSCA Purchase Pricing
<b>IJ70</b>				
MA70	IJ70, AF	\$495	4,083	\$3,348.06
MA70-37	IJ70,AF, SE37IJ	\$550	4,492	\$3,683.44
MA70-57	IJ70,AF, SE57IJ	\$570	4,656	\$3,817.92
MA70-67	IJ70, AF, SE67IJ	\$600	4,901	\$4,018.82
MA70-IJWP10H	IJ70, AF, IJWP10H	\$550	4,574	\$3,750.68
MA70-IJWP30H	IJ70, AF, IJWP30H	\$630	5,227	\$5,227.00
MA70-IJWP70H	IJ70, AF, IJWP70H	\$640	5,228	\$4,286.96
<b>IJ80</b>				
MA80	IJ80, AF	\$700	\$5,718	\$4,689.10
MA80-37	IJ80, AF, SE37IJ	\$745	\$6,127	\$5,024.27
MA80-57	IJ80, AF, SE57IJ	\$765	\$6,291	\$5,158.34
MA80-67	IJ80, AF, SE67IJ	\$795	\$7,191	\$5,360.00
MA80-IJWP10H	IJ80, AF, IJWP10H	\$789	\$6,413	\$5,258.90
MA80-IJWP30H	IJ80, AF, IJWP30H	\$845	\$6,904	\$5,661.11
MA80-IJWP70H	IJ80, AF, IJWP70H	\$865	\$7,067	\$5,795.18
<b>IJ90</b>				
MM90	IJ90, MMF	\$1,070	\$9,479	\$7,772.71
MM90-37	IJ90, MMF, SE37IJ	\$1,115	\$9,888	\$8,107.88
MM90-57	IJ90, MMF, SE57IJ	\$1,225	\$10,051	\$8,241.95
MM90-67	IJ90, MMF, SE67IJ	\$1,165	\$11,411	\$9,357.20
MM90-IJWP10H	IJ90, MMF, IJWP10H	\$1,250	\$10,296	\$8,443.06
MM90-IJWP30H	IJ90, MMF, IJWP30H	\$1,320	\$10,787	\$8,845.27
MM90-IJWP70H	IJ90, MMF, IJWP70H	\$1,350	\$11,114	\$9,113.41
<b>IJ110</b>				
MM110	IJ110, MMF	\$1,400	\$12,095	\$9,917.83
MM110-37	IJ110, MMF, SE37IJ	\$1,445	\$12,504	\$10,253.00
MM110-57	IJ110, MMF, SE57IJ	\$1,545	\$12,667	\$10,387.07
MM110-67	IJ110, MMF, SE67IJ	\$1,495	\$14,721	\$12,071.40
MA110-IJWP10H	IJ110, MMF, IJWP10H	\$1,535	\$12,626	\$10,353.56
MA110-IJWP30H	IJ110, MMF, IJWP30H	\$1,605	\$13,117	\$10,755.77
MA110-IJWP70H	IJ110, MMF, IJWP70H	\$1,645	\$13,444	\$11,023.91

• Must be ordered as complete packages. No substitutions or deletions.

## Electronic Scales Price List

		M/A	RCP	GSA Purchase Pricing	WCSA Purchase Pricing
WP4	4 lb. Integrated Scale (For IJ25 only)	\$34		\$327	\$268.14
	RCP Price per year - minimum 3 yr. Term		\$69.00		\$56.58
WP5IJ	5 lb Integrated Scale (IJ35,45 Only)	\$40		\$609	\$499.38
	RCP Price per year - minimum 3 yr. Term		\$99.00		\$81.18
FSHIP-IJ105	Friendship IJ105 Interface/Excel expor			\$327	\$268.14
IJWP10L	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$150		OM	\$953.06
	RCP Price per year - minimum 3 yr. Term		\$69.00		\$56.58
IJWP10H	10 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	\$150		OM	\$953.06
	RCP Price per year - minimum 3 yr. Term		\$69.00		\$56.58
IJWP30L	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$165		OM	\$1,048.68
	RCP Price per year - minimum 3 yr. Term		\$69.00		\$56.58
IJWP30H	30 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	\$165		OM	\$1,048.78
	RCP Price per year - minimum 3 yr. Term		\$69.00		\$56.58
IJWP70L	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$215		OM	\$1,388.56
	RCP Price per year - minimum 3 yr. Term		\$109.00		\$89.38
IJWP70H	70 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	\$215		OM	\$1,388.56
	RCP Price per year - minimum 3 yr. Term		\$109.00		\$89.38
DW-10	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$32		OM	\$229.60
DW-30	30 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$32		OM	\$332.00
DW-70	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$32		OM	\$453.00
SE37IJ	5 lb. Electronic Scale	\$55		\$699	\$573.18
Options/Accessories:					
	SCLSTD Scale Stand for SE57 and SM26V	N/A		\$107	\$87.74
	8584 UPS Rates	N/A		165	\$135.30
	8585 FedEx Rates	N/A		165	\$135.30
	8583 USPS - other rates(2)	N/A		165	\$135.30
	640 Multipiece weighing	N/A		165	\$135.30
	RCP Price per year - minimum 3 yr. Term		\$169.00	OM	\$138.58
NTEP Kit for SE37/57 Scales	7465225	N/A			\$16.00
SE57IJ	10 lb. Electronic Scale	\$55		\$1,030	\$844.60
Options/Accessories:					
	SCLSTD Scale Stand for SE57 and SM26V	N/A		\$107	\$87.74
	8584 UPS Rates	N/A		165	\$135.30
	8585 FedEx Rates	N/A		165	\$135.30
	8583 USPS - other rates(2)	N/A		165	\$135.30
	640 Multipiece weighing	N/A		165	\$135.30
	RCP Price per year - minimum 3 yr. Term		\$169.00	OM	\$138.58
NTEP Kit for SE37/57 Scales	7465225	N/A			\$16.00
SE67IJ	20 lb. Electronic Scale	\$65		\$1,030	\$844.60
Options/Accessories:					
	SCLSTD Scale Stand for SE57 and SM26V	N/A		\$107	\$87.74
	8584 UPS Rates	N/A		165	\$135.30
	8585 FedEx Rates	N/A		165	\$135.30
	8583 USPS - other rates(2)	N/A		165	\$135.30
	640 Multipiece weighing	N/A		165	\$135.30
	RCP Price per year - minimum 3 yr. Term		\$169.00	OM	\$138.58
ST77-70	70 lb. Modular Scale	\$139		\$1,361	\$1,116.02
Options/Accessories:					
	8784 UPS Rates	N/A		165	\$135.30
	8785 FedEx Rates	N/A		165	\$135.30
	8783 USPS - other rates (1)	N/A		165	\$135.30
	648 Mail Accounting	N/A		497	\$407.54
	9939K Report Printer	\$92		327	\$268.14
	8125 Barcode Reader	\$105		1237	\$1,014.34
	701 Custom Rates	N/A		165	\$135.30
	640 Multipiece weighing	N/A		165	\$135.30
	RCP Price per year - minimum 3 yr. Term		\$189.00	OM	\$154.98
IJDS-UPG - Dynamic Scale Upgrade for IJ65/75/85 Systems		\$545		\$4,549	\$3,817.92
	RCP		\$149.00	OM	\$122.18

(1) Other rates include 1st Class Automation, 1st Class non-automation, Library mail, Global Express Media Mail Presorted 5 digit, Global Priority - Small & Large Envelope, Global Priority by weight

(2) Other rates include Presort 1st, 1st Class Automation, Library

Mail Class / Products		KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	WP30 (IJ40-110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX
USPS DOMESTIC	WEIGHT CAPACITY		2lbs	15-30-100 lbs	4 lbs	2 lbs	5 lbs	30 lbs	5-10-20 lb	70 lbs	5(25man)	5 lbs	10-30-70 lb	5(25 man)	5-10 lbs	15-30-70 lb	70 lbs	70-150-250
	1st Class / Priority	752	S	S		to 1 lb	S	S	S	S	S	S	S	S	S	S	S	S
	1st Class	852			S							S	S					
	1st Class Automation 3 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation 3 Digit - Flat	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation 5 Digit - Flat	744	S	S					O	O			S			S		S
	1st Class Automation 5 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation AADC - Letter	744	S	S					O	O			S		O	S	O	
	1st Class Automation ADC - Flat	744	S	S					O	O			S		O	S	O	
	1st Class Automation Carrier Route	744	S	S						O	S		S		O	S	O	S
	1st Class Automation Mixed AADC - Letter	744	S	S					O	O	S	S	S		O	S	O	S
	1st Class Automation Mixed ADC - Flat	744	S	S					O	O	S	S	S		O	S	O	S
	1st class Postcard	741	S	S			S	S	S	S	S	S	S			S	O	S
	Single Bound Printed Matter- Parcel	759	S	S					S	S	S	S	S		O	S	O	S
	Single Bound Printed Matter-Flat	801		S			S	S	S	S								
	Custom programmable rate key	701								6								99
	Custom programmable value only				2		S	S				2	2					
	Express Custom Design	782		S														S
	Express PO to Addressee	779	S	S	S		S	S	S	S	S	S	S	S	S	S	S	S
	Express PO to PO	778	S	S						S	S				O	S	S	S
	Library Mail	756	S	S					O	O	S	S	S		O	S	O	S
	Media Mail Single piece	755	S	S					S	S	S				S	S	S	S
	Media Mail 5-digits	758		S						O								
	Parcel Post Inter-BMC	763	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	Parcel Post Intra-BMC	763	S	S			S	S	S	S	S	O	S	O	S	S	S	S
	Parcel Select	840		S														
	Presort 1st Class	757	S	S					O	O	S	S	S		O	S	O	S
	Priority	752	S	S	S							S	S					
	Priority Flat Envelope	800		S			S	S										S
	Standard Letter Presort: Basic, 3/5	841	S	S														S
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	ECR Letter: Basic		S	S														S
	ECR Letter: High Density, Saturation, Auto Basic		S	S														
	Standard Nonletter Presort: Basic, 3/5			S														S
	Standard Nonletter Auto: Basic, 3/5			S														
	ECR Nonletter: Basic			S														S
	ECR Nonletter: High Density, Saturation			S														
	Nonprofit Letter Presort: Basic, 3/5		S	S														
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	Nonprofit Nonletter Presort: Basic, 3/5		S	S														
	Nonprofit Nonletter Auto: Basic, 3/5		S	S														
	Standard Letter Presort: Basic, 3/5		S	S														
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	ECR Letter: Basic		S	S														
	ECR Letter: High Density, Saturation, Auto Basic		S	S														
	Standard Nonletter Presort: Basic, 3/5			S														
	Standard Nonletter Auto: Basic, 3/5			S														
	ECR Nonletter: Basic			S														
	ECR Nonletter: High Density, Saturation			S														
	Nonprofit Letter Presort: Basic, 3/5		S	S														
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
	Nonprofit Nonletter Presort: Basic, 3/5		S	S														
	Nonprofit Nonletter Auto: Basic, 3/5		S	S														
	Zip-to-Zone		S	S			S	S	S	S	S	O	S	O	S	S	S	S



Mail Class / Products		KEY	IJDS	IJ106	WP4 (IJ25)	SE17	WP6 (IJ35/45)	WP90 (IJ40-110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWNI/ASX
USPS INTERNATIONAL	Air Card	762	S	S					S	S								
	Air Letter Post	762	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
	Air M-Bag			S														
	Air Parcel Post	762		S					S	S	S			S	S	S		S
	Economy Letter Post	761	S	S					S	S	S			S	S	S	S	S
	Economy M-Bag (Printed Matter & Book)			S														
	Economy Book			S														
	Economy Publishers' Periodicals			S														
	Economy Parcel Post	761		S					S	S	S			S	S	S	S	S
	Global Express	783		S						O						O		S
	Global Express Guaranteed	803																S
	Global Priority Mail by Weight	789		S			S	S	S	O		S	S					S
	Global Priority Mail Large Env	788		S			S	S	S	O		S	S					S
	Global Priority Mail Small Env	787		S			S	S	S	O								S
USPS SPECIAL SERVICES	Certificate of Mailing (Int'l)	853														S*	S*	S*
	Certified	765	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	COD	769	S	S			S	S	S	S	S	S	S	S	S	S	S	S
	DC (Delivery Confirmation)	855	S	S			S	S	S	S				S	S	S	S	O
	Insurance	770	S	S*					S	S*	S			S	S	S*	S*	S*
	Int'l Letter Post Nonstandard Surcharge		S	S														
	Merchandise Return Receipt	854		S														
	Nonmachinable Surcharge			S														
	Oversize for Parcel Post	764		S						S						S	S	S
	Oversize for 1st class	764	S	S					S	S						S	S	S
	Oversize for Priority	764		S						S								S
	PAL (Parcel AirLift)	772								S								S
	Registered COD			S														
	Registered w / Insurance	771	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*
	Registered w/o Insurance (old)	774	S				S	S	S	S	S	S	S		O	S	S	S
	Restricted Delivery	745	S	S*					S	S						S		S*
	Return Receipt	767	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*
	SC (Signature Confirmation)	851	S	S			S	S	S	S						S	S	S
	Special Handling	768	S	S						S					O	S	S	S

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# Data Systems Price List

		GSA Purchase		WSCA Purchase
		M/A	Price	Pricing
<b>Multi-Carrier Package Shipping PS400 Series Systems</b>				
FSHIP-EXPRS70	Friendship Express w/70 lb Scale & small Lbl Ptr Pkg	\$450	\$3,719	\$3,049.58
FSHIP-EXPRS150	Friendship Express w/150 lb Scale & small Lbl Ptr Pkg	\$480	\$3,967	\$3,252.94
FriendShip PS430	Turnkey System w/ 150lb. Scale	\$480	\$3,967	\$3,252.94
FriendShip PS431	Turnkey System w/ 70lb. Scale	\$455	\$3,765	\$3,087.30
<b>Multi-Carrier Package Shipping PS600 Series Systems</b>				
FSHIP-FEDEXMC	Friendship PS630 w/Small Label Printer Package	\$585	\$5,792	\$5,792.00
FriendShip PS630	Turnkey System w/ 150lb. Scale	\$770	\$6,368	\$5,221.76
FriendShip PS631	Turnkey System w/ 250lb. Scale	\$800	\$6,616	\$5,425.12
FriendShip PS632	Turnkey System w/ 70lb. Scale	\$733	\$6,061	\$4,970.02
<b>Mail Accounting MM600 Series Systems (USPS Rates Only)</b>				
MailManager MM610	Turnkey System w/ 150lb. Scale - USPS rates only	\$720	\$5,954	\$4,882.28
MailManager MM611	Turnkey System w/ 70lb. Scale - USPS rates only	\$690	\$5,706	\$4,678.92
FSHIP-ELITE600	Friendship ELITE600 w/70lb Scale Package-No Lbl Pr Included	\$370	\$3,058	\$2,507.24
FSHIP-ELITE6MM2	Friendship ELITE600 + MMII w/70lb Scale Package-No Lbl Pr Included	\$520	\$4,299	\$3,525.07
<b>Mail Manager II Series Data Consolidator System (USPS only)</b>				
MMII-SW	MailManager II Consolidator Software Only w/ Database	\$200	\$1,651	\$1,353.82
MMII-SW-PKG1	MailManager II Consolidator + MMII-JXXX Interface Kit Package	\$200	\$1,651	\$1,353.82
MMII-LITE	MailManager II LITE Consolidator Software only w/Database	\$50	\$410	\$335.88
MMII-LITE-PKG1	MailManager II LITE + MMII-JXXX Interface Kit Package	\$100	\$823	\$675.16
7690-09	MailManager II Accumulator add-on option to Fship PS/MM600	\$200	\$1,651	\$1,651.00
<b>Rate Options Enabled (PS600 Series only)</b>				
7660-03	Airborne (provided by carrier)			
7660-04	DHL (provided by carrier)			
7660-05	Emery (provided by carrier)			
<b>Communication and Misc. Software Options (PS600 Series only)</b>				
8297	On-Line remote diagnostics software		\$186	\$152.52
<b>Label Printing Options (Hardware w/ Software Drivers enabled)</b>				
<b>2-D Thermal Label &amp; Bar Code Printer-Small</b>				
FS7220 P	Pkg ID, Doc and Address Labels	\$105	\$819	\$671.58
<b>2-D Thermal Label &amp; Bar Code Printer-Industrial</b>				
7265 P	Pkg ID, Doc, and Address Labels	\$315	\$2,608	\$2,138.56
<b>Flat Bed Document Printer (PS600 series only)</b>				
9943-P4	COD Tag Printing Package	\$185	\$952	\$780.64
9943-P5	Airbill Printing Package	\$185	\$952	\$780.64
9943-P6	Bill of Lading Printing Package	\$185	\$952	\$780.64
9943-P7	AOD/DCR Printing Package	\$185	\$952	\$780.64
<b>Label Printing Options Enabled (Software Only) if ordered separately:</b>				
7670-22	COD Tag (PS600 Only)		\$248	\$203.36
7670-23	Airbill (PS600 Only)		\$248	\$203.36
7670-27	AOD/DCR (PS600 Only)		\$248	\$203.36
7670-31	Bill of Lading (PS600 Only)		\$248	\$203.36
<b>System Features Options Enabled</b>				
7670-03	Multi-shippers - 1 to 20 (PS600 Only)			
7670-04	Dropshipping - 1 to 20 (PS600 Only)			
7670-06	Custom Prog. Rates-1 to 50 (PS600 Only)			
7670-07	Rate Editor (for carrier discounts)			
7670-08	Manual Courier			
<b>MailManager II Option Enabled (PS600/MM600 Series only)</b>				
7690-09	MailManager II Accumulator add-on option to FShip PS/MM600	\$200	\$1,651	\$1,353.82
<b>Mail Accounting Options Enabled (PS600/MM600 Series only)</b>				
7690-00	Graphical Reports			
7690-01	Mail Manifesting-Printed only			
7690-02	Department Budgeting			
7690-03	Operator Database			

Refer to the Price Protection Program Section to calculate the lease payment including all related services.

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# Data Systems

## Price List (con't)

		GSA Purchase		WSCA Purchase
Mail Machine Interface Kits		M/A	Price	Pricing
FShip-IJXXX	FShip Meter Interface Kit for IJ40/50/60/80/90/110	N/C	\$327	\$268.14
FShip-IJ105	FShip Meter Interface Kit for IJ105	N/C	\$327	\$268.14
IJx5-PS/MM60C	FShip Meter interface Kit for IJ35/45/65/75/85	N/C	\$327	\$268.14
MMII-IJXXX	MMII Meter interface kit for IJ50/60/80/90/110	NC	\$327	\$268.14
IJx5-SCALE-MM2	MMII meter interface kit for IJ65/75/85 w/ I/O Boar	\$90	\$741	\$607.62
IJx5-MM2	MMII meter interface kit for IJ40/50/60/80/90/110 Serie	N/C	\$327	\$268.14
MM2-EXT	Extension cable (20 feet) for all meter interface kit:	N/C	\$103	\$84.46
Multi-RS232*****	Multipoint Serial Expander (8 port - RS232) - MMII only	\$150	\$1,237	\$1,014.34
<b>Software Modules*** [not available on FriendShip Express]</b>				
MULTI	Multipiece Weighing			
REPCON	Report Consolidator-order one per system			
FILESHARE	File Sharing for Networks (PS600 Only)	\$35	\$223	\$182.86
DCONFIRM	USPS Delivery Confirmation	\$125	\$1,816	\$1,489.12
FEDEX-RS	Rating Server Module for FedEx Express, Grnd, & Intl	Systems		
UPS-RS	Rating Server Module for UPS Express, Grnd, & Intl	Systems		
QLINK	Airborne QuickLink Module (PS600 Only)	Quote		
DHL-RS	Rating Server Module for DHL International (PS600 Only)	Quote		
WNLK2000***	WinLink 2000 Connectivity Software (PS600 Only)	\$260	OM	\$1,590.56
WLKPRGM***	Integration Programming Charge for WinLink 2000 (PS600 Only)	N/A	OM	\$4,781.25
<b>Hardware Options</b>				
FSB129W	Scanner-Corder Bar code wedge laser	\$150	\$1,117	\$915.94
NT3478S	Scanner-Wireless Bar code wedge laser	\$180	\$1,485	\$1,217.70
8202	FShip Network Kit (Three cables & 8-port Hub)	N/C	\$161	\$132.02
9943	Document Impact Printer (PS600 Series only)	\$185	\$952	\$780.64
FSHIPCON	Console stand for FShip with IJ105 and IJ85	N/C	\$823	\$674.66
<b>System Hardware Options (if ordered after time of initial sale):</b>				
7600-04	Monitor - VGA Color - 17" Standard	\$65	\$430	\$352.60
7600-04FP15	Monitor - VGA Color - 15" Flat Pane	\$50	\$575	\$471.50
7600-04TS71	Monitor - VGA Color - 17" Touch Screer	\$160	\$1,320	\$1,062.40
SYSTEM CPU	Computer - Series 400 & 600 systems	\$281	\$2,231	\$1,829.42
EXPRESS PC	Computer - Short Tower - for FShip Express & FShip ELITE60C	\$200	OM	\$1,271.81
7600-70	Keyboard - Standard	NA	\$29	\$23.78
7600-70MR	Keyboard - Mini, Black w/ Touch Pad Mouse	\$10	\$112	\$91.84
WP150FS	150 lb. Weighing Platform for FriendShip	\$150	\$1,238	\$1,015.16
WP250FS*	250 lb. Weighing Platform for FriendShip	\$109	\$870	\$713.40
WP250BT	Ball Top only for 250 lb scale	n/c	\$269	\$220.58
WP150BT	ball Top only for 150 lb scale	n/c	\$269	\$220.58
WP70FS	70 lb. Weighing Platform for FriendShip	\$146	\$1,155	\$947.10
WP30FS	30 lb. Weighing Platform for FriendShip	\$125	\$989	\$810.98
FS9947P	Report Printer-Inkjet	\$35	\$265	\$217.30
9940-P	Printer-High speed report & USPS manifest	\$96	\$409	\$335.38
<b>Software Maintenance</b>				
7900RCF	FriendShip Software Reconfiguration Charge		OM	\$82.44
7906UPG	FriendShip PS600 Series Software Upgrade Only		OM	\$1,399.31
7906FP**	Software Advantage for All FriendShip Systems/yea		OM	\$405.90
<b>NeoTrak Parcel Receiving System</b>				
NTNSS-ACC	NeoTrak Network Serve Software, Includes MS-Access Databas	\$900	\$4,965	\$4,071.30
NTNSS-CLT	Neotrak Client Workstation Sogware for additional Stations	\$150	\$828	\$678.96
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device	\$250	\$2,069	\$1,696.58
<b>Add-On Options</b>				
NTNSS-GI	NeoTrak Server- Digital Graphics Import Utility	\$50	\$410	\$336.20
NTNSS-PA	NeoTrak Server- Palm PDA Employee Database Imort Utility	\$150	\$1,237	\$1,014.34
<b>Labor</b>				
NTNSS I&T	NeoTrak Installation & Training	N/A	OM	\$620.00
<b>Peripherals</b>				
NT3100SP	Signature Pad For NeoTrak Receiving System	\$190	\$1,573	\$1,289.86
FSB129W	Bar Code Laser Scanner	\$150	\$1,110	\$910.20
NT370S	Wireless Bar Code Laser Scanner	\$250	\$2,075	\$1,701.50
NT9020H-PKG	Headset-Wireless For NeoTrak Workstation w/ Sound Card	\$100	\$828	\$678.96
NT1800C-4	Cradle 4-Slot for NeoTrak Workstation (used w/NT1800S Scanne	\$100	\$1,051	\$861.82
SYSTEM CPU	Workstation PC -Computer- Standard	\$281	\$2,230	\$1,828.60
EXPRESS -PC	Workstation PC -Computer- Short Tower	\$200	\$1,656	\$1,357.92
7600-04FP15	15" Flat Panel Color Monitor	\$50	\$575	\$471.50
7600-70	Standard Computer Keyboard	N/A	\$29	\$23.78
FS9947P	Inkjet Report Printer	\$35	\$265	\$217.30
FS7220P	Small Delivery Label Printer	\$105	\$819	\$671.58

\* Non-Stock Item - 60 day minimum lead time

\*\* Software Advantage includes Rate Change Protection which applies only to USPS & UPS rates

\*\*\* All WinLink integration applications must be approved by Neopost Pre-Sales Technical Support prior to ordering.

\*\*\*\* Requires IJ65/75 version 7.5 or higher. See meter pricing page 2.1 for IJ65-75UPG upgrade

\*\*\*\*\* Required for interfacing more than one mail machines to a single MMII compute:

## Addressing Systems Price List

		M/A	GSA Purchase	WSCA Purchase Price
		Price	Price	
<b>Addressing Systems Packages</b>				
AS 73PI	Address printer, 7,200 p/h, 3 printheads, PCL	\$605	\$4,961	\$4,068
AS 223PI	Address printer, 22,000 p/h, 3 printheads, PCL	\$706	\$5,788	\$4,746
AS 225PI	Address printer, 22,000 p/h, 5 printheads, PCL	\$1,009	\$8,271	\$6,782
AS 226PI	Address printer, 22,000 p/h, 6 printheads, PCL	\$1,311	\$10,753	\$8,817
AS 268NJI	Address printer, 26,000 p/h, 8 printheads, NeoJet	\$1,513	\$12,408	\$10,175
<b>Addressing System Option</b>				
AS Drop tray	AS Drop tray	\$30	\$248	\$203
AS Conveyor	AS Conveyor stacker	\$161	\$1,320	\$1,082
AS DCS	AS dryer + conveyor stacker	\$270	\$2,226	\$1,825
<b>Neopost Business Mailer Software</b>				
<b>CASS &amp; PAVE Postal Certified</b>				
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program, Dazzle mailpiece design software, FREE 1-year CASS CD subscription (6 upgrades), all database upgrades and technical support	*	\$1,403	\$1,150
NCD6	Renewal of CASS CD subscription (6 upgrades), upgrades to database software and technical support	\$1,195	\$989	
				\$811

**NOTE** Special Neopost Software Leasing Price  
(includes software and subscription)

\*Requires NCD6 CASS CD subscription year two and onward

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# PrintMachine

## Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		WSCA
		List Price	M/A	Purchase Price
PrintMachine Enterprise				
PM3.51-UNLIMITED	Output Speed Unlimited PPM	\$54,000	\$6,204	\$34,425.00
PM3.51-250PPM	Output Speed up to 250 PPM	\$43,900	\$5,042	\$27,986.25
PM3.51-120PPM	Output Speed up to 120 PPM	\$28,300	\$3,247	\$18,041.25
PrintMachine Professional				
PM3.51-60PPM	Output Speed up to 60 PPM	\$21,500	\$2,468	\$13,706.25
PM3.51-20PPM	Output Speed up to 20 PPM	\$15,750	\$1,808	\$10,040.63
PrintMachine Ent/Prof Options				
PM OUTPUT MOD	Logical Output Device Module	\$2,360	\$275	\$1,504.50
PM FAXEMAIL MOD	Fax / Email Merge Module	\$1,955	\$231	\$1,246.31
PM ARC/WEB MOD	Archiving/Web Publishing Module	\$6,325	\$726	\$4,032.19
PM DAZZLE EXPRESS	Postal Discounting Module	\$345	\$1,350	\$219.94
PrintMachine Business				
PM3.4-BUSINESS	Output Speed up to 25 PPM	\$6,500	\$935	\$4,143.75
PrintMachine Business Options				
PM DAZZLE EXPRESS	Postal Discounting Module	\$345	\$1,350	\$219.94
PrintMachine Project Mgmt				
PROJMG	Project Management (per hour)	\$200		\$127.50
PM Document	PrintMachine document programming	\$2500*		\$1,543.75
PM Installation	PrintMachine installation (off-site)	\$2,500		\$1,593.75
PM Installation on-site	PrintMachine installation (on-site)	\$6,500		\$4,143.75
PM Developer licensing fee	PrintMachine licensing fee	\$25,000		\$15,937.50
PM upgrade	PrintMachine upgrade	1.2 X difference^		

**Pre-Sales Support approved required prior to accepting order**

PPM = Pages Per Minute

\*= Per Document

^=1.2xdifference is the difference between a lower level PM \* 1.2. E.g. PM3.51-250ppm to PM3.51-Unlimited = (47,000-38,200)\*1.2 = \$10,560

^=1.2xdifference is the difference between an older version of PM to the current one, i.e. from PM3.4 to 3.51 = (47,000-45,805)\*1.2 = \$1,434

Please refer to old price book for details on prices for previous version

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# SI-30 SI-62 DS-70

## Desktop Systems Packages

### Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	GSA Purchase Price	WSCA Purchase Price
<b>SI 30 Packages</b>				
SI30	Discovery - Three Station System 2 Sheet feeders and 1 insert/BRE feeder (A+B+C)	\$445	Open	\$2,425.69
<b>SI 30 System Options</b>				
FC60	SI30 Mail Machine Interface (to IJ35/45/65)	\$55	Open	\$427.13
TABLE CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	N/A	\$413	\$338.66
<b>SI 62 Folding/inserting system</b>				
SI 62 Starter	SI 62 1.5 stations folding/inserting system (launch 10/01/2004)	\$788	\$5,296	\$4,290.00
SI 62 Special	SI 62 2 stations folding/inserting system	\$948	\$6,537	\$5,296.00
SI 62 Professional	SI 62 2.5 stations folding/inserting system	\$1,128	\$7,779	\$6,302.00
<b>SI 62 options</b>				
SI62SELEFT	SI62 left-handed side exit	\$40	\$405	\$332.10
SI62SERIGHT	SI62 right-handed side exit (for connection to a meter)	\$40	\$405	\$332.10
SI62-SFTRAY	SI 62/68/76 short tray feeder (1 unit)	N/A	\$257	\$210.74
<b>SI 62 OMR option (2.5 stations only)</b>				
SI 62OMRL 1-FA	SI 62 OMR base + dongle level, factory installed	\$180	\$641	\$525.62
SI 62OMRL 1-FD	SI 62 OMR base + dongle level, field installed	\$180	\$641	\$525.62
<b>SI62 Interface</b>				
INT-62/405060	SI62 to IJ40/50/60 interface package	n/c	\$341	\$278.00
<b>DS-70 Packages &amp; Options</b>				
DS70 EXPERT	DS70 Expert 3 station system w/ standard feeders	\$1,395	\$11,404	\$9,351.28
DS70 SPECIAL	DS70 Special 3 station system w/ 2 standard feeders (auto separation) and 1 special feeder (manual separation)	\$1,495	\$12,221	\$10,021.22
DS70PFDR-FAC	DS70 Production feeder (up to 6" documents) Factory installed	\$200	\$1,651	\$1,353.82
DS70PFDR-FLD	DS70 Production feeder (up to 6" documents) Field installed	\$250	\$2,069	\$1,696.58
DS70-TCS	timed conveyor Stacker (for DS70 only)	\$40	\$401	\$329.00
<b>DS 70 OMR</b>				
DS70OMRBASIC-FAC	DS70 OMR base + software level 0 - factory installed	\$105	\$286	\$234.52
DS70OMRBASIC-FLD	DS70 OMR base + software level 0 - field installed	\$105	\$245	\$200.90
DS70OMRPLUS-FAC	DS70 OMR base + software level 3- factory installed	\$155	\$1,287	\$1,055.34
DS70OMRPLUS-FLD	DS70 OMR base + software level 3- field installed	\$175	\$1,442	\$1,182.44
DS70OMRFLEX	DS70 OMR base + Flex dongle (1 code) field fitted	\$175	\$1,398	\$1,146.36
DS70ADDFLEXCODE	DS70 Each additional flex code	\$100	\$932	\$764.24
DS70AOMRFLEXDON	DS70 Flex dongle (includes 1 code)- Requires a package which includes an OMR base	\$120	\$1,042	\$854.44
<b>DS 70 Interface</b>				
INT-DS70/40/50/60	DS70 - IJ40/50/60 interface Package	N/C	\$1,022	\$838.00
INT-DS70/65/70/80/90	DS70 - IJ65/70/80/90 interface Package	N/C	\$1,185	\$971.00
INT-EXT-DS70-MMFDS	DS70 FC Extension Package 2 for MMF/DS	N/C	\$286	\$235.00

Options cannot be rented without rental of base unit

<sup>2</sup> Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

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# SI 76, SI 76B, SI 76C

## Vertical Systems Packages

### Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	Furniture package*	WSCA Purchase Price
<b>SI76 Packages &amp; Options</b>						
SI76 EXPERT 2	SI76 Expert 2 Station System With 2 Standard Feeders	\$1,845		\$14,715	VS-CON	\$12,066.30
SI76 SPECIAL 2	SI76 Special 2 Station System with 1 Standard and 1 Special Feeder	\$1,945		\$15,635	VS-CON	\$12,820.44
SI76 CUSTOM 2	SI76 Custom 2 Station System with X Standard and X Special Feeder	\$2,055	4	\$18,394	VS-CON	\$12,408.00
SI76 EXPERT 4	SI76 Expert 4 Station System With 4 Standard Feeders	\$2,155		\$17,548	VS-CON	\$14,389.06
SI76 SPECIAL 4	SI76 Special 4 Station System with 3 Standard and 1 Special Feeders	\$2,265		\$18,283	VS-CON	\$14,992.37
SI76 CUSTOM 4	SI76 Custom 4 Station System with X Standard and X Special Feeders	\$2,485	4	\$21,746	VS-CON	\$15,427.00
SI76 EXPERT 6	SI76 Expert 6 Station System With 6 Standard Feeders	\$2,585		\$20,601	VS-CON	\$16,892.82
SI76 SPECIAL 6	SI76 Special 6 Station System with 5 Standard and 1 Special Feeders	\$2,695		\$21,521	VS-CON	\$17,646.96
SI76 CUSTOM 6	SI76 Custom 6 Station System with X Standard and X Special Feeders	\$3,015	4	\$26,773	VS-CON	\$19,116.00
SI76B BASIC 2	Bottom Address w/2 Stnd Fdrs, no IntelliDeck, no DDD Fdr, OMR n/a	\$1,575		\$14,096	VS-CON	\$11,558.72
SI76B BASIC 2i	Bottom Address w/2 Stnd Fdrs + IntelliDeck + DDD Fdr, OMR n/a	\$1,715		\$13,064	VS-CON	\$10,712.19
SI76C Expert2	SI76C Expert, 2 standard stations with bottom address capability	\$2,030		\$16,113	VS-CON	\$13,212.66
SI76C Special2	SI76C Special, 2 stations (1 standard, 1 special) with bottom address capability	\$2,152		\$17,106	VS-CON	\$14,026.92
SI76C Custom2	SI76C Custom, 2 stations (x standard, x special) with bottom address capability	\$2,295		\$20,274	VS-CON	\$16,624.68
SI76C Expert4	SI76C Expert, 4 standard stations with bottom address capability	\$2,423		\$19,130	VS-CON	\$15,686.19
SI76C Special4	SI76C Special, 4 stations (3 standard, 1 special) with bottom address capability	\$2,525		\$20,049	VS-CON	\$16,440.18
SI76C Custom4	SI76C Custom, 4 stations (x standard, x special) with bottom address capability	\$2,754		\$23,953	VS-CON	\$19,641.46
SI76C Expert6	SI76C Expert, 6 standard stations with bottom address capability	\$2,856		\$22,551	VS-CON	\$18,491.60
SI76C Special6	SI76C Special, 6 stations (5 standard, 1 special) with bottom address capability	\$2,984		\$23,544	VS-CON	\$19,306.08
SI76C Custom6	SI76C Custom, 6 stations (x standard, x special) with bottom address capability	\$3,315		\$29,021	VS-CON	\$23,797.22
<b>SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations)</b>						
ST-ST FDRKIT	2 Feeder Upgrade Kit (2 Standard Automatic Feeders)	\$545	1	\$4,135		\$3,390.70
ST-SP FDRKIT	2 Feeder Upgrade Kit (1 Standard Feeder on top & 1 Special on bottom)	\$645	1	\$4,963		\$4,069.66
SP-ST FDRKIT	2 Feeder Upgrade Kit (1 Special Feeder on top & 1 Standard on bottom)	\$645	1	\$4,963		\$4,069.66
SP-SP FDRKIT	2 Feeder Upgrade Kit (2 Special Feeders)	\$695	1	\$5,377		\$4,409.14
<b>SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) For Towers WITH SERIAL NUMBER xxCYxxxx</b>						
AA-FDKIT	2 feeder upgrade kit (2 automatic feeders)	\$545	1	\$4,758		\$3,901.56
AS-FDKIT	2 feeder upgrade kit (1 automatic (top) and one special feeder)	\$645	1	\$5,355		\$4,391.10
SA-FDKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$645	1	\$5,355		\$4,391.10
SS-FDKIT	2 feeder upgrade kit (2 special feeders)	\$695	1	\$5,927		\$4,860.14
<b>SI76</b>						
SI76PROFDR	Pro feeder for SI76 (holds 325 BRE's or 1,200 sheets)	\$385		\$2,044		\$1,676.08
<b>SI76/SI72 OMR</b>						
OMRSI76LO-FA	SI 76 OMR base + dongle level 0 - factory installed	\$155		\$1,365		\$1,119.30
OMRSI76L3-FA	SI 76 OMR base + dongle level 3 - factory installed	\$155		\$1,982		\$1,625.24
OMRSI76LO-FD	SI 76 OMR base + dongle level 0 - field installed	\$225		\$1,303		\$1,068.46
OMRSI76L3-FD	SI 76 OMR base + dongle level 3 - field installed	\$245		\$2,126		\$1,743.32
OMRSI76RR-FA	SI 76 OMR base + dongle level 3 and reverse reading, factory installed	\$55		\$2,784		\$2,282.88
OMRSI76RR-FD	SI 76 OMR base + dongle level 3 and reverse reading, field installed	\$55		\$2,861		\$2,346.02
OMRSI76Flex - FD	SI 76 OMR base + flex dongle (1 code) - Field installed	\$55		2453		\$2,011.46
OMRSI76Flexp - FD	SI 76 OMR base + flex dongle 2 codes, add \$1075 for any additional codes	\$55		\$2,816		\$2,309.12
SI76COMRBASE-FAC	OMR base for SI 76C installed in the factory (Do not forget to order a dongle!)	\$124		OM		\$796.88
SI76COMRBASE-FLD	OMR base for SI 76C installed in the field (Do not forget to order a dongle!)	\$117		OM		\$733.13
SI76COMRDON0	End of collation dongle (level 0) for SI 76C	\$41		OM		\$255.00
SI76COMRDON3	SI76C OMR level 3	\$117		OM		\$749.06
SI76COMRDON3 REV	SI 76C OMR level 3 with reverse reading	\$214		OM		\$1,434.38
SI76COMRFLEX	SI76C OMR Flex OMR dongle including 1 code	\$118		OM		\$765.00
SI76COMRFLEXPL	Additional FLEXOMR reading code for SI76C	\$107		OM		\$701.25
<b>Vertical System Options (SI68, SI72, or SI76)</b>						
VS-SET <sup>1</sup>	Side Exit & Tray	\$40		\$447		\$366.54
SI76B/C-CS	Precision Advance Conveyor Stacker (for SI76B only)	\$45		\$455		\$373.10
VS-CS	Conveyor Stacker (for any VS: SI68, SI72, SI76, SI76B)	\$30		\$331		\$271.42
VS-CSEXT	Conveyor Stacker Extension (for any VS)	N/A		\$99		\$81.18
SI62/68/76 short tray	SI 62/68/76 short tray feeder (1 unit)			\$257		\$210.74
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	N/A	1	\$422		\$346.04
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	N/A		\$1,614		\$1,323.48

<sup>1</sup> Installation fee if ordered after initial install of SI68/76 point of sale

<sup>2</sup> Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

<sup>3</sup> Requires a 2 hour Service installation charge for adding a Pro Feeder to an existing SI72

<sup>4</sup> Note about Custom Feeder X's stand for 1-6 (must add up to 2, 4, or 6)

Although the model number reflects the name of SI76 these are compatible with SI72.

Options cannot be rented without rental of base unit

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## SI 82 and SI 82C Vertical Systems Packages

				GSA	WSCA Purchase
MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	Price	Price
<b>SI 82 Packages &amp; Options</b>					
SI82exp	SI82 Expert 2 Station w/2 Standard Feeders	\$2,756		\$18,778	\$15,397.96
SI82spe2	SI82 Special 2 Station System w/1 standard, 1 special feeder	\$2,892		\$19,702	\$16,155.64
SI82cus2	SI82 Custom 2 Station System w/X standard & x special feeder	\$2,992	1	\$20,384	\$16,714.88
SI82exp4	SI 82 Expert 4 Station System w/4 standard feeders	\$3,187		\$21,713	\$17,804.66
SI82spe4	SI 82 Special 4 Station System w/3 Standard & 1 special feeder	\$3,304		\$22,510	\$18,458.20
SI82cus4	SI 82 Custom 4 Station System w/ x standard & x special feeders	\$3,505	1	\$23,875	\$19,577.50
SI82exp6	SI 82 Expert 6 Station System w/6 standard feeders	\$3,661		\$24,938	\$20,449.16
SI82spe6	SI 82 Special 6 Station System w/5 standard & 1 special feeder	\$3,793		\$25,841	\$21,189.62
SI82cus6	SI 82 Custom 6 Station System w/x standard & x special feeders	\$4,194	1	\$28,572	\$23,429.04
SI82Cexp	SI82C Expert 2 standard stations w/bottom address capability	\$2,969		\$20,225	\$16,584.50
SI82Cspe2	capability	\$3,118		\$21,239	\$17,415.98
SI82Ccus2	capability	\$3,298		\$22,469	\$18,424.58
SI82Cexp4	SI82C Expert 4 stations w/bottom address capability	\$3,440		\$23,438	\$19,219.16
SI82Cspe4	capability	\$3,571		\$24,329	\$19,949.78
SI82Ccus4	capability	\$3,811		\$25,960	\$21,287.20
SI82Cexp6	SI82C Expert 6 standard stations w/bottom address capability	\$3,963		\$26,998	\$22,138.36
SI82Cspe6	capability	\$4,109		\$27,991	\$22,952.62
SI82Ccus6	capability	\$4,500		\$30,656	\$25,137.92
<b>SI 82 Feeder Expansion Kits (2 to 4, up to 6 Stations)</b>					
AA-FDRKIT	2 Feeder Upgrade Kit (2 Standard Automatic Feeders)	\$545		\$4,758	\$3,901.56
AS-FDRKIT	2 Feeder Upgrade Kit (1 Standard Feeder on top & 1 Special on bottom)	\$645		\$5,355	\$4,391.10
SA-FDRKIT	2 Feeder Upgrade Kit (1 Special Feeder on top & 1 Standard on bottom)	\$645		\$5,355	\$4,391.10
SS-FDRKIT	2 Feeder Upgrade Kit (2 Special Feeders)	\$695		\$5,927	\$4,860.14
<b>SI82 ProFeeder</b>					
SI82Profdr	Pro feeder for SI76 (holds 325 BRE's or 1,200 sheets)	\$385		\$2,044	\$1,675.88
<b>SI 82 OMR</b>					
OMRSI82LO-FA	SI 82 OMR base + dongle level 0-Factory installed	\$155		\$1,365	\$1,119.30
OMRSI82L3-FA	SI 82 OMR base + dongle level 3-Factory installed	\$155		\$1,982	\$1,625.24
OMRSI82LO-FD	SI 82 OMR base + dongle level 0-Field installed	\$225		\$1,303	\$1,068.46
OMRSI8213-FD	SI 82 OMR base + dongle level 3-Field installed	\$245		\$2,126	\$1,743.32
OMRSI82RR-FA	SI 82 OMR base + dongle level 3 & reverse reading-Factory installed	\$420		\$2,784	\$2,282.88
OMRSI82RR-FD	SI 82 OMR base + dongle level 3 & reverse reading-Field installed	\$408		\$2,861	\$2,346.02
OMRSI82Flex	SI 82 OMR base + flex dongle (1 code) -Field installed	\$132		\$2,453	\$2,011.46
OMRSI82Flexp	SI 82 OMR base + flex dongle 2 codes, add \$1,075 for additional codes	\$132		\$2,816	\$2,309.12
<b>SI82 Interfaces</b>					
INT82-65/70/80/€ (89.52.12) SI82 to IJ65/70/80/90		NA		\$1,595	\$1,308.00
<b>Vertical System Options (SI68, SI76 or SI82)</b>					
SI62/68/76/82	SI 62/68/76 short tray feeder (1 unit)	NA		\$257	\$210.74
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	NA		\$422	\$346.04
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	NA		\$1,614	\$1,323.48

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# System 7

## Horizontal Systems Packages

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	WSCA Purchase Price
<b>Horizontal Systems Packages</b>					
<b>SI65 AdvancedPro Mailer Packages</b>					
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	\$1,765	1, 32	\$11,352	\$9,309
ADVPRO2a	IN1AS, TR7S, FO2S, 2 (FE1MS)	\$2,125	1, 32	\$15,650	\$12,833
ADVPRO2b	IN1AS, TR7S, FO2S, FE7S, FE1MS	\$2,195	1, 32	\$16,149	\$13,242
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	\$2,615	1, 32	\$19,266	\$15,798
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	\$2,955	1, 32	\$21,883	\$17,944
<b>SI65 AdvancedPro Mailer Packages Without Feed Units</b>					
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	\$1,745	1, 32	\$12,815	\$10,508
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	\$1,905	1, 32	\$14,014	\$11,491
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	\$2,065	1, 32	\$15,215	\$12,476
EZ2-RXIT	Rear exit kit for SI66 & SI65	NC	1	\$153	\$125
<b>SI78 Production Mailer Packages<sup>1</sup></b>					
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	\$1,845	1, 32	\$13,600	\$11,152
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	\$2,505	1, 32	\$18,348	\$15,045
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	\$2,905	1, 32	\$21,432	\$17,574
PROMAIL4S	IN2C, TR7S, (2) TE7S's, FO2S, (3) FE7S's, FE1MS	\$3,275	1, 32	\$24,516	\$20,103
<b>SI78 Production Mailer Packages Without Feed Units<sup>1</sup></b>					
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	\$2,065	1, 32	\$15,047	\$12,339
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	\$2,215	1, 32	\$16,234	\$13,312
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	\$2,365	1, 32	\$17,422	\$14,286
<b>SI92 VersaMailer Packages<sup>1</sup></b>					
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	\$2,975	1, 32	\$21,653	\$17,755
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	\$3,635	1, 32	\$26,352	\$21,609
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	\$4,045	1, 32	\$29,404	\$24,111
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	\$4,405	1, 32	\$32,456	\$26,614
<b>SI92 VersaMailer Packages Without Feed Units<sup>1</sup></b>					
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	\$3,195	1, 32	\$23,086	\$18,931
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	\$3,345	1, 32	\$24,261	\$19,894
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	\$3,505	1, 32	\$25,413	\$20,839
<b>Productivity Packages (Mix'N Go packages for SI92 only)</b>					
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	\$495		\$6,375	\$5,228
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	\$895		\$10,349	\$8,486

<sup>1</sup> IN2C, IN3-92 and all ProMail and Vmail packages include ILC-1000B Power Line Conditioner at no additional charge

<sup>2</sup> Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

## System 7 Horizontal Systems Components Price List

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	GSA Purchase Price	WSCA Purchase Price
<b>Inserters Heads</b>					
IN1AS	SI65 Inserter	\$1,115	1, 32	\$7,016	\$5,753.12
IN2C	SI78 Inserter (Includes ILC-1000B)	\$1,265	1, 32	\$9,480	\$7,773.60
*92* IN3-92	SI92 Inserter (Includes ILC-1000B)	\$2,135	1, 32	\$16,045	\$13,156.90
<b>Transport Units and Accessories</b>					
TR7S	2 Station - High Speed Transport - PFK2 not used	\$625	1	\$4,167	\$3,416.94
*92* TR7-92	2 Station - High Speed Transport for SI92 only	\$625	1	\$4,222	\$3,462.04
TE7S	Transport Extension Unit for TR7 & TR7-92	\$175	1	\$1,237	\$1,014.34
PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS)	NC		\$96	\$78.72
SCS Interface	Side feed application interface (or PED10)	NC		\$406	\$332.92
TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	NC		\$304	\$249.28
<b>Feeders and Accessories</b>					
FE1MS	Feeder (for use on TR7S)	\$195	1, 50	\$1,461	\$1,198.02
FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed	\$275	1	\$1,976	\$1,620.32
*92* VersaFdr-92	VersaFeeder for new SI 92 installations	\$715		\$6,297	\$5,163.54
*92* VersaFdrUPG-	VersaFeeder for existing SI 92 installations	\$715		\$6,744	\$5,530.08
<b>Folders and Accessories</b>					
FO2S	Heavy Duty Folder Unit	\$275	1, 51	\$2,027	\$1,662.14
*92* FO3	Heavy Duty Folder Unit	\$275	1, 51	\$2,029	\$1,663.78
E-BOX	For single-station use with FO2S only	NC		\$684	\$560.88
FPFOG	Spare Fold (Tower) Plate	NC	34	\$295	\$241.90
TSF01	Turnover Springs (for single fold bottom address a	NC	34	\$21	\$17.22
<b>Optical Mark Reading Devices and Accessories</b>					
AS1AS	Accumulating Station / OMR	\$1,055	1	\$7,865	\$6,449.30
FE8	Intelli-Feeder™ level 1 software (FE8CK req'd for	\$555	1	\$4,135	\$3,390.70
FE8Plus	Intelli-Feeder™ level 2 & 3 software	\$665	1	\$4,963	\$4,069.66
FE8OMRDON	FE8 level 2/3 OMR software	NC		\$1,320	\$1,082.40
BC Reader	1D bar code reader for AS-1A (for SI78 & SI92)	\$675		OM	\$2,868.75
2DBCReadr	2D Bar code reader for AS-1A (for SI78 & SI92)	\$1,740		OM	\$9,243.75
*92* SI92DON2	Mix 'N Go based on OMR	NC		\$1,656	\$1,357.92
*92* SI92DON3	Mix 'N Go based on OMR or thickness	NC		\$3,063	\$2,511.66
FLEXOMR	Software Option to read other marks-Contact Bob	NC		\$1,205	\$988.10
<b>SI90/SI92 Versamailer Options</b>					
CS1APS	Conveyor Stacker (w/ power supply) for SI90 & S	\$180	1	\$2,062	\$1,690.84
EF-3	2nd Hopper Kit for IN3 & IN3-92	\$515		\$3,804	\$3,119.28
IN3 CT	IN3 Catch Tray	NC		\$161	\$132.02
SO3	SO3 Sorting System (requires PS3)	\$375		\$2,774	\$2,274.68
*92* SO3-92	SO3 Sorting System for SI92 (requires PS3)	\$375		\$2,774	\$2,274.68
PS3	Power Supply for SO3 & SO3-92	\$55		\$455	\$373.10
*92* FC3-92	SI92 Mail Machine Interface (requires SO3-92 and	\$335		\$2,479	\$2,032.78
BA-SO3	Bracket Assembly for SO3 (Required for DHCON	NC		\$20	\$16.40
SK-SO3	Spacer Kit for SO3 (Required for new DHCON's v	NC		\$68	\$55.76
Furniture	LT62H, ST37H, SL3762H2, LL3762H (see page 7.5)				

NOTE: \*92\* for SI92 only

# System 7

## Horizontal Systems Components

### Price List (con't)

MODEL	DESCRIPTION/COMPONENTS		GSA Purchase	
		M/A	Price	WSCA Purchase Price
Standalone and Cross Folders				
PF45A	Folder	\$205	\$1,478	\$1,211.96
SF4G	PF45 Side Feed (SCS Interface required for TR7S)	\$145	\$1,030	\$844.60
CS45G	PF45 Conveyor Stacker	\$35	\$115	\$94.30
PF65A	Oversize Folder	\$345	\$2,492	\$2,043.44
CS65G	PF65 Conveyor Stacker	\$40	\$190	\$155.80
SF6G	PF65 Side Feed (SCS Interface required for TR7S)	\$165	\$1,204	\$987.28
SCS Interface	Side Feed Application Interface	NC	\$406	\$332.92
Miscellaneous Accessories				
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w	\$135	\$798	\$654.36
*92* FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3	\$335	\$2,479	\$2,032.78
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65	N/A	\$248	\$203.36
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65	N/A	\$248	\$203.36
400	Paper Jogger	\$80	\$380	\$311.60
ILC-1000B	Power Line Conditioner	N/A	\$308	\$252.56
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	N/A	\$114	\$93.48
Bursters				
4850	Burster with Slitter and Tractor Feed (Exit device/spacer required)	\$580	\$6,147	\$5,040.54
4852	Burster with Slitter, Tractor Feed and Imprinter* (Exit device/spacer required)	\$710	\$6,953	\$5,701.46
Burster Options/Exit Devices				
4860	I/O for 7" to 11" documents (correct spacer and bracket required)	NC	\$325	\$266.50
4807	Spacer and Bracket, FE7 interface	NC	\$223	\$182.86
4810	Spacer and Bracket, AS1A/FE7 interface	NC	\$236	\$193.52
4819	Sequence Stacker for Stand alone use	\$55	\$452	\$370.64
4801	Burster Stand. (Appropriate spacer/ bracket required if interfacing to 4860- inserter height should=burster stand height	NC	\$645	\$528.90
Other Burster Accessories				
4811	Signature Mat for 4852	NC	\$53	\$43.46
4813	Dual Signature Mat for 4852	NC	\$78	\$63.96
4817	Center Slitter	\$70	\$331	\$271.42
DH Furniture				
CON19	19" F/I Console Cabinet with doors, pullout shelf, and cas	NC	\$517	\$423.94
CON36	36" F/I Console Cabinet with doors, & castors	NC	\$517	\$423.94
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Leg	NC	\$393	\$322.26
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg	NC	\$335	\$274.70
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	NC	\$658	\$539.56
LL3762H	Large Console Leg (1) required for ST37H Console Top	NC	\$434	\$355.88
LSH	Long Shelf	NC	\$129	\$105.78
DH Furniture Packages (CON36=36" Console/CON19=19" Console, add for total length)				
CONPK11	(1) CON36, (1) CON19	NC	\$939	\$769.98
CONPK20	(2) CON36	NC	\$927	\$760.14
CONPK21	(2) CON36, (1) CON19	NC	\$1,399	\$1,147.18
CONPK30	(3) CON36	NC	\$1,386	\$1,136.52
CONPK31	(3) CON36, (1) CON19	NC	\$1,863	\$1,527.66
CONPK32	(3) CON36, (2) CON19	NC	\$2,335	\$1,914.70
CONPK40	(4) CON36	NC	\$1,846	\$1,513.72
CONPK41	(4) CON36, (1) CON19	NC	\$2,318	\$1,900.76

\* Burster can sign and count only 3 1/2" and 7" documents.

# Folding/Inserting Equipment Reference Guide

Model	Description	Application
Horizontal modules		Most '92' modules have been removed from the price list as this these modules work on a SI 65, 78 and 92 as well. This was purely done to create more space on the pages. The modules with '92' can only be used on a SI 92.
IN1AS	Insertor (SI65)	For one, two, three or four station table top automatic inserting system. Recommended average volume of 60,000 inserts per month. Features available include: automatic set double document detector, rear exit only, seal or non seal, fold only, resettable item counter standard.
IN2C	Insertor (SI78)	For one, two, three or four station table top automatic inserting system. Average volume is recommended at 100,000 cycles per month. Features include 10 programmable job settings, auto setting, double and miss detection, 4,000 inserts per hour and two envelope exits. Utilizes serial communication and has automatic sealing function as well as automatic flap sealing.
IN3-92	Insertor (SI92)	The IN3 is a high end table top inserter that can be configured as single 2, 3 or 4 station automatic inserting system. It processes both standard mail and flats (catalog style envelopes). The IN3 is intended for production use. Recommended average volume of 120,000 inserts per month. Standard features include central control station, electronic fold setting, Secure'N Sert
IN2BRP	Reverse Panel for IN2B/C	Reverses the control panel so machine can be operated from the opposite side.
AS1AS	Optical Mark Recognition (OMR) Accumulating Station	The unit reads marks on a document and can determine which pages are part of a set and belong together. Unit can also selectively feed from other feeders, select the proper inserter exit and other tasks, all by the proper marks placed on documents.
FE1MS	Motorized Feeder	Automatically sends sheets/inserts to the transport unit, folder, or inserter. Inserts can be folded or unfolded. For use on TR7/TR7S. FE1-92 for use on TR7-92.
FE7S	Feeder	Automatic thickness adjustment, auto double document detector and multi-sheet feeding. Can feed collated documents from station 1 or 2 on TR2 or any station on TR7. Will not work with TR2 serial number below 87N8200. When TE2 is ordered in a four station system, the FE7 must be in station four. However, it can only feed one document at a time from that station.
FE8 / FE8-92	SCS Feeder	Auto-thickness adjustment, multiple-sheet feeding and Optical Mark Reading level 1 capabilities. Operates in position 2, 3 or 4 with a TR7S. If unit is converted from serial to parallel, the FE8 will operate on the TR2AG and in station 2 only. Unit will not work on parallel TR7, only serial.
FE8Plus	SCS Feeder	Same as above with Optical Mark Reading software level 2 & 3
FO2S	Folder	Heavy duty folder. Operates faster than FO1 in one station configuration. Can fold 1 - 7 pieces 20 lb. paper in a tri-fold. This folder is required for TR7 applications.
FO3	Folder	Heavy duty folder. Electronic fold settings from IN3-92. Can fold 1 - 8 pieces 20 lb. paper in a tri-fold. This folder is required for TR7-92 applications.
FPFOG	Fold Plate	Spare fold plate.

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# Folding/Inserting Equipment Reference Guide

Model	Description	Application
		and double parallel fold.
PF65A SF4G	Folder Side Feed	Same as PF45 but handles larger documents. (Requires CS65 for stand alone operation). Requires SF6 when in a cross fold configuration. Scoring wheels are provided.
SF6G	Side Feed	Used as an attachment to the PF65 to transport documents from the folder to the side of a TR7, TR2, TE1, and TE2 transport units. Required for crossfold and endfold (east/west) applications.
CS1S	Conveyor Stacker	Same as the SF4 but used with the PF65 large folder. (Will not function with TE2 in fourth station).
CS45G	Conveyor Stacker	Conveyor stacker that comes with IN3
CS65G	Conveyor Stacker	Required in conjunction with the PF45 when they are used as stand alone folders. Stacks the documents as they exit the folder.
TSFO1	Turnover Springs	Same as CS45 but used with the PF65 large folder.
TR7S / TR7-92	Transport Unit	Required in conjunction with the FO1 or FO2 when folding a 7" document with a bottom address in half and inserting it into a window envelope. Designed for two station high speed, intelligent transport. Features include four programmable operating modes, expandable to three or four stations, self adjusting collator. Uses FE7, FE1M or FE9 feeders and FO2A folder. FE8 can also work on serial TR7S. TR7-92 comes standard with TCK
TE7S	Transport Extension	
4850	Burster	Provides a third station capability to the TR7 (additional compatible FE is also required). For fourth station, a second TE7 is added with another FE7G. (Total of four FE7G's/two TE7's)
4852	Burster	Burster with tractor feed and slitters (not upgradeable to 4852).
4801	Base	Burster with tractor feed, slitters and imprinter for 3 1/2" or 7" documents only.
4803	FE3/FE4 Spacer/Bracket	Base console for burster with casters, doors and receptacle to catch slittings.
4807	FE7G Spacer/Bracket	Used when interfacing burster to folder inserter with 4860 and FE3 or FE4.
4810	AS1AG-FE7G Spacer/Bracket	Used when interfacing burster to folder inserter with 4860 and FE7.
4811	Signature Mat	Used when interfacing burster to AS1A with 4860 and FE7.
4813	Custom Signature Mat	Provides room for one signature or imprint. A duplicate is provided. Follow special instructions for ordering provided in the note section. Provides room for custom signatures or imprints. A duplicate is provided. Follow special instructions for ordering provided in the note section, i. e., used for 2 or 3 signatures.
4820	Old Interface	Replaces exit system on burster for off-line operation. Allows unit to run at 170 feet per minute. Includes catch tray-wire rack style.
4821	Stand Alone Catch Tray	For interfacing a burster to a folder inserter when documents are smaller than 7" (3 1/2" check, E-W). Only for older FE3 or FE4 feeders (not FE7).
4860	New Interface	Required when burster is not interfaced to a folder inserter. Box type catch tray for 4820. (simplistic stacker in lieu of 4819) For interfacing 4850/4852 to folder inserter. Correct feeder and bracket/spacer required. 7" to 11" size documents only.

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# Letter Extractor/Letter Opener Price List

MODEL DESCRIPTION/COMPONENTS		GSA Purchase	WSCA Purchase
	M/A	Price	Price
<b>Letter Openers</b>			
5001 Letter Protector	\$165	\$1,338	\$1,097
5060 Hi-speed Letter Opener with Workstation	\$465	\$3,721	\$3,051
5070 Hi-speed Letter Opener with Conveyor Stack	\$605	\$4,963	\$4,070
5060CNT Counter for 5060/5070	N/A	\$695	\$570
5060VSC Variable speed & Counter for 5060/5070	N/A	\$803	\$658
<b>IM Letter Opener / Extractors</b>			
IM30 3-Sided Letter Opener, includes catch tray	\$665	4963	\$4,070
IM35 IM35 MK II Extractor	\$885	6619	\$5,428
9418A Conveyor For IM35	\$165	1238	\$1,015
EED Empty Envelope Detection	N/A	658	\$540
<b>Optional Accessories</b>			
DS2 Date Time Stamper	* \$55 *(return repair charge)	393	\$322

\* One hour labor charged on a POSI (service invoice) when adding to an existing IM35.

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# Modular Furniture Systems

		GSA Purchase	WCSA
		Price	Purchase Price
<b>68" Furniture Systems</b>			
MT6833	Modular Table 68 x 33 x 29-36"H	\$616	\$505
MTSS6833	Modular 68" Table with Storage Shelf	\$782	\$641
MTSD6833	Modular 68" Table with Storage Shelf and Doors	\$893	\$732
MTSP6833	Modular 68" Table with Splasher Assembly	\$708	\$581
MPDV68	Plexiglass Display for 68" Sorter	\$117	\$96
MST6833	68" STANDARD TABLE	\$426	\$349
MR68156	Riser 68 x 15 x 6"	\$138	\$113
MR681513	Riser 68 x 15 x 13"	\$177	\$145
MR681522	Riser 68 x 15 x 22"	\$207	\$170
TR68156	Thru Riser 68 x 15 x 6"	\$161	\$132
TR681513	Thru Riser 68 x 15 x 13"	\$186	\$153
TR681522	Thru Riser 68 x 15 x 22"	\$211	\$173
CS681530	30 Bin Sorter with 24 Shelves	\$459	\$376
CT681530	30 Bin Thru Sorter with 24 Shelves	\$517	\$424
CVS6815	Vertical Sorter with 15 Dividers	\$450	\$369
MSH1511	Shelves for all horizontal sorters	\$7	\$6
MTSH1511	Thru Sorter Shelf	\$8	\$7
MVD15	Vertical Divider	\$8	\$7
MVHP15	Vertical/Horizontal Post	\$18	\$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8	\$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10	\$8
<b>45 1/2" Furniture Systems</b>			
MT4533	Modular Table 45 1/2 x 33 x 29-36"	\$456	\$374
MTSS4533	Modular 45 1/2 x 33 table with Storage Shelf	\$567	\$465
MTSD4533	Modular 45 1/2 x 33 table with Storage Shelf and Doors	\$650	\$533
MTSP4533	Modular 45 1/2 x 33 table with Splasher Assembly	\$525	\$431
MPDV45	Plexiglass Display for 45 1/2" sort	\$103	\$84
MST4533	45" STANDARD TABLE	\$314	\$257
MR45156	Riser 45 1/2 x 15 x 6"	\$103	\$84
MR451513	Riser 45 1/2 x 15 x 13"	\$120	\$98
MR451522	Riser 45 1/2 x 15 x 22"	\$145	\$119
TR45156	Thru Riser 45 1/2 x 15 x 6"	\$113	\$93
TR451513	Thru Riser 45 1/2 x 15 x 13"	\$130	\$107
TR451522	Thru Riser 45 1/2 x 15 x 22"	\$155	\$127
CS451520	45 1/2" 20-bin Sorter with 16 Shelves (MSH1511)	\$352	\$289
CT451520	45 1/2" 20-bin Thru Sorter with 16 Shelves (MTSH1511)	\$400	\$328
CVS4515	Vertical Sorter with 10 Dividers	\$363	\$298
MSH1511	Sorter Shelf	\$7	\$6
MTSH1511	Thru Sorter Shelf	\$8	\$7
MVD15	Vertical Divider	\$8	\$7
MVHP15	Vertical/Horizontal Post	\$18	\$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8	\$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10	\$8

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# Modular Furniture Systems

		GSA Purchase	WCSA
		Price	Purchase Price
<b>33" Furniture Systems</b>			
MT3333	Modular Table 33 x 33 x 29-36"H	\$417	\$342
MTSS3333	33" table with Storage Shelf	\$520	\$426
MTSD3333	33" table with Storage Shelf and Doors	\$586	\$481
MTSP3333	33" table with Splasher Assembly	\$477	\$391
MST3333	33" STANDARD TABLE	\$260	\$213
MR22156	Corner Riser 22 5/8 x 15 x 6"	\$85	\$70
MR221513	Corner Riser 22 5/8 x 15 x 13"	\$101	\$83
MR221522	Corner Riser 22 5/8 x 15 x 22"	\$120	\$98
CS221510	10 bin sorter with 8 shelves (MSH1511)	\$245	\$201
CVS2215	Vertical Sorter with 5 Dividers	\$271	\$222
MSH1511	Sorter Shelf	\$7	\$6
MTSH1511	Thru Sorter Shelf	\$8	\$7
MVD15	Vertical Divider	\$8	\$7
MVHP15	Vertical/Horizontal Post	\$18	\$15
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8	\$7
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10	\$8
<b>Specialty Workstations and Consoles:</b>			
FSHIPCON	Console for Fship/AMS with IJ85 or IJ105	\$824	\$676
IJCONSOLE	Console for 9419 with IJ65/75/85. Need 2 consoles; 3 with a DS	\$78	\$64
TABLE CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	\$410	\$336
MTPK3333	33" Remote Distribution System	\$923	\$757
MTPK4533	45" Remote Distribution System	\$1,109	\$909
MTPK6833	68" Remote Distribution System	\$1,374	\$1,127
SST3333	33" F-Ship Shipping Station	\$1,308	\$1,073
SST4533	45 1/2" F-Ship Shipping Station	\$1,357	\$1,113
SST6833	68" F-Ship Shipping Station	\$1,556	\$1,276
CON19	19" console with door, pullout shelf and castors	\$517	\$424
CON36	36" console with doors, fixed storage shelf and castors	\$517	\$424
CONPK11	F/I Furniture Package - (1) CON36, (1) CON19	\$939	\$770
CONPK20	F/I Furniture Package - (2) CON36	\$927	\$760
CONPK21	F/I Furniture Package - (2) CON36, (1) CON19	\$1,399	\$1,147
CONPK30	F/I Furniture Package - (3) CON36	\$1,386	\$1,137
CONPK31	F/I Furniture Package - (3) CON36, (1) CON19	\$1,863	\$1,528
CONPK32	F/I Furniture Package - (3) CON36, (2) CON19	\$2,335	\$1,915
CONPK40	F/I Furniture Package - (4) CON36	\$1,876	\$1,538
CONPK41	F/I Furniture Package - (4) CON36, (1) CON19	\$2,318	\$1,901
<b>Accessories</b>			
F2001	Printer Shelf Unit for FriendShip/Mail Accounting	\$295	\$242
F2002	CRT Unit for Monitor and Keyboard	\$320	\$262
MTBP	Modular Back Panel	\$173	\$142
MTC-3	Castors for Modular Tables	\$115	\$94
MP22	Drawer Pedestal for Modular Table	\$395	\$324
MTSB15	Table Top Sorter Bracket	\$10	\$8
LH810	10 Pack of Label Holders w/Inserts 8"x1/2"	\$10	\$8
LH410	10 Pack of Label Holders w/Inserts 4"x1/2"	\$5	\$4
MSS3333	33" Storage Shelf	\$103	\$84
MSS4533	45 1/2" Storage Shelf	\$113	\$93
MSS6833	68" Storage Shelf	\$149	\$122
MSD3333	33" Sliding Doors	\$65	\$53
MSD4533	45 1/2" Sliding Doors	\$79	\$65
MSD6833	68" Sliding Doors	\$93	\$76
MSP3333	33" Splasher Assembly	\$59	\$48
MSP4533	45 1/2" Splasher Assembly	\$70	\$57
MSP6833	68" Splasher Assembly	\$82	\$67
MSSP33	Metal Side Splashes	\$47	\$39
MPDV22	Display Visors	\$84	\$69
MPDV45	Display Visors	\$103	\$84
MPDV68	Display Visors	\$117	\$96

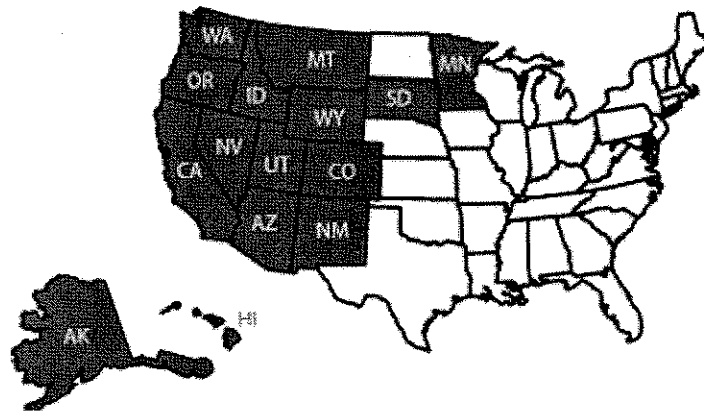
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## Product and Price Catalog for

# WSCA

## Western State Contracting Alliance



# HASLER

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## Ordering Address:

Hasler, Inc.  
Attn: Government Sales  
19 Forest Parkway  
Shelton, CT 06484  
Tel: (203)926-1087  
Fax: (203)925-2446

Or any participating Hasler authorized dealer listed in the directory located in the back of this catalog in care of: **Hasler, Inc.** Hasler, Inc. will process, ship and invoice all delivery orders to State agencies placed against this contract.

## Payment Address:

Hasler, Inc.  
Attn: Government Sales  
19 Forest Parkway  
Shelton, CT 06484  
Tel: (203)926-1087  
Fax: (203)925-2446

## Key Contact/ Information:

Inbound – Hasler Main Number	800-237-9154
Service/Tech Support	800-937-2467
TMS/Meter Resets	800-248-8013
Postal Compliance	800-237-9157
Customer Care	800-446-6027

Website: [www.haslerinc.com](http://www.haslerinc.com)

## Key Contacts:

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### Robert Grant

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Lisa Cerkez – Marketing Support Manager – Hasler, Inc. /Ext. 2319

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# **SECTION 1**

## ***METER RENTAL ALL UNITS***

HASLER, INC  
STATE OF AZ/WSCA  
DISCOUNTED METER RENTAL

Group	Mailing Machine Model #	Meter Model	Cost/Month Year 1	Special AZ/WSCA Rental
B	WJ65	TN155	\$0.00 - First Year Free	\$25.00
C	WJ65	TN155	\$0.00 - First Year Free	\$25.00
--	WJ95	TN155	\$0.00 - First Year Free	\$30.00
--	WJ110	TN155	\$0.00 - First Year Free	\$35.00
D	WJ150	TN165	\$0.00 - First Year Free	\$45.00
E	WJ150	TN165	\$0.00 - First Year Free	\$45.00
F	WJ185	TN165	\$0.00 - First Year Free	\$55.00
G	WJ220SYSM	TN165	\$0.00 - First Year Free	\$60.00
--	WJ250SYSM	TN165	\$0.00 - First Year Free	\$65.00
ALL PRICES QUOTED ARE MONTHLY RENTAL RATES				

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# **SECTION 2**

## **ULTRA LOW VOLUME**

### ***STAND ALONE METERS***

# HASLER

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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems – Meter Rentals

*Dated: March 01, 2006*

## Ultra Low Volume Stand Alone Meter

### WJ20

Product #	Description	Monthly rate	WSCA	MAINTENANCE
T141	Model WJ20BM Meter & Base Combo – Resets Included	\$ 19.00	\$15.58	n/a

**NOTE: IWP4 Scale Rental is \$4.00**

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# **SECTION 3**

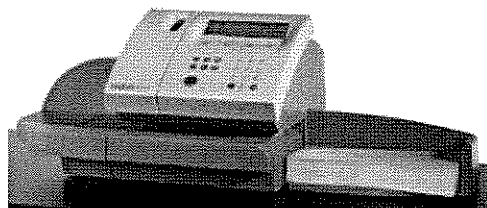
## **LOW VOLUME**

### ***MAILING MACHINES AND OPTIONS***

## WJ65

### Product Features

- Processing speed of 65 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment through Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ65	WJ65 Mailing Machine with Moistener	\$1,189	\$ 975	\$ 140

### Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJTFEED	Feeder for the WJ65, WJ95 and WJ110	\$ 813	\$ 667	\$ 95

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ65LPP5	WJ65 Base, Moistener, IWP5G	\$ 1,271	\$ 1,042	\$ 150
GWJ65LPS5	WJ65 Base, Moistener, WJS5	\$ 1,516	\$ 1,243	\$ 180
GWJ65LPS10	WJ65 Base, Moistener, WJS10	\$ 1,713	\$ 1,405	\$ 200
GWJ65WP10	WJ65 Base, Moistener, WJWP10	\$ 1,598	\$ 1,310	\$ 200
GWJ65WJS20	WJ65 Base, Moistener, WJS20G	\$ 2,040	\$ 1,673	\$ 245
GWJ65LPP30	WJ65 Base, Moistener, IWP30	\$ 2,121	\$ 1,739	\$ 255

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price

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## WJ65

### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	\$ 650	\$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	\$ 814	\$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the <u>Outbound Solutions</u> section for iMCM Systems)	\$ 405	\$ 332	n/a

### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	\$ 323	\$ 265	\$ 55

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ60ADV	Ad Dies for the WJ60/WJ65	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	\$ 125	\$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

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## **WJ65**

### **Specifications**

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Manual Feed Platform		9 ½"	4 ¾"	6 5/8"

### **Note**

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.) Please refer to Maintenance Plan Details

- **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

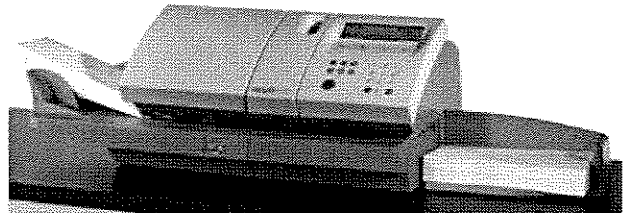
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## WJ95

### Product Features

- Processing speed of 95 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment through Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ95	WJ95 Mailing Machine with Moistener	\$ 1,598	\$ 1,310	\$ 195

### Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJTFEED	Feeder for the WJ65, WJ95 and WJ110	\$ 813	\$ 667	\$ 95

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ95AP	WJ95 Accounting Package of 100 Accounts	\$ 164	\$ 134	n/a

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ95SLPP5	WJ95 Base, Moistener, Feeder, IWP5G	\$ 2,334	\$ 1,914	\$ 280
GWJ95SLPS5	WJ95 Base, Moistener, Feeder, WJS5	\$ 2,579	\$ 2,115	\$ 310
GWJ95SLPS10	WJ95 Base, Moistener, Feeder, WJS10	\$ 2,775	\$ 2,276	\$ 335
GWJ95WP10	WJ95 Base, Moistener, Feeder, WJWP10	\$ 2,694	\$ 2,209	\$ 335
GWJ95WJS20	WJ95 Base, Moistener, Feeder, WJS20G	\$ 3,102	\$ 2,543	\$ 375
GWJ95SLPP30	WJ95 Base, Moistener, Feeder, IWP30	\$ 3,184	\$ 2,611	\$ 385

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price

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## WJ95

### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	\$ 650	\$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	\$ 814	\$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the <u>Outbound Solutions</u> section for iMCM Systems)	\$ 405	\$ 332	n/a

### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	\$ 323	\$ 265	\$ 55

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ90ADV	Ad Dies for the WJ90/WJ95	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	\$ 125	\$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

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- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price
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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems  
Date: March 01, 2006

## WJ95

### Specifications

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Auto Feed Platform		14 ¼"	12 13/16"	9 7/8"

### Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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➤ **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

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# **SECTION 4**

## **MEDIUM VOLUME**

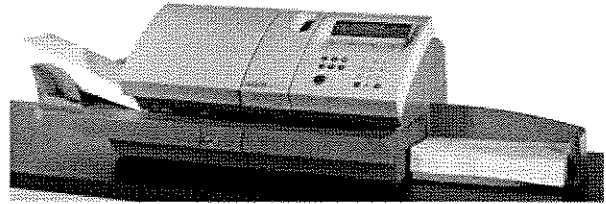
### ***MAILING MACHINES AND OPTIONS***



## WJ110

### Product Features

- Processing speed of 110 Letters per minute with auto feed
- Automatic date change
- Integrated departmental accounting
- Simple postage replenishment through Hasler TMS
- 5 Memory jobs-programmable presets
- Large, easy-to-read LCD display
- Centralized control panel for mail machine and weight platform
- Automatic label dispenser
- 4 Digit password security
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans
- Interfaced scale or weight platform option



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ110SYS	WJ110 Mailing Machine with Moistener and Feeder	\$3,021	\$ 2,477	\$ 365

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ110AP	WJ110 Accounting Package of 150 Accounts	\$ 245	\$ 201	n/a

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ110SLPP5	WJ110 Base, Moistener, Feeder, IWP5G	\$ 3,102	\$ 2,544	\$ 375
GWJ110SLPS5	WJ110 Base, Moistener, Feeder, WJS5	\$ 3,348	\$ 2,745	\$ 405
GWJ110SLPS10	WJ110 Base, Moistener, Feeder, WJS10	\$ 3,544	\$ 2,906	\$ 435
GWJ110WP10	WJ110 Base, Moistener, Feeder, WJWP10	\$ 3,462	\$ 2,839	\$ 435
GWJ110WJS20	WJ110 Base, Moistener, Feeder, WJS20G	\$ 3,871	\$ 3,174	\$ 470
GWJ110SLPP30	WJ110 Base, Moistener, Feeder, IWP30	\$ 3,953	\$ 3,241	\$ 480

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price

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## WJ110

### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
PCON1	Postal Consultant Level 1 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform	\$ 650	\$ 533	n/a
PCON2	Postal Consultant Level 2 – includes Postal Consultant Software, Security Key, 10# Capacity scale platform, Level 3 Accounting	\$ 814	\$ 667	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,472	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the <u>Outbound Solutions</u> section for iMCM Systems)	\$ 405	\$ 332	n/a

### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS6090	WJ Printer Kit for WJ65/95/110	\$ 323	\$ 265	\$ 55

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ110ADV	Ad Dies for the WJ110	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJ69INK	WJ60/65/90/95/110 Ink Cartridge	\$ 125	\$ 103	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price

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## WJ110

### Specifications

Item	Weight	Depth	Width	Height
Base	16.8 lbs	14 ¼"	10 7/16"	9 7/8"
Auto Feed Platform		14 ¼"	12 13/16"	9 7/8"

### Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

➤ **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

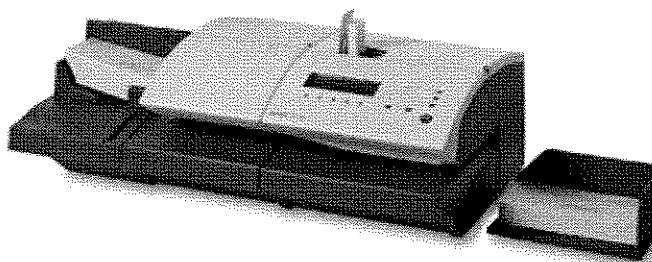
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## WJ150

### Product Features

- Processes up to 150 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Fast, quiet and easy to use
- Postage accounting for up to 200 departments/accounts (50 Standard)
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology protects postal funds
- 10 memory job presets
- Automatic, pre-adhesive, pressure sensitive tape advance



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ150SYSA	WJ150 Mailing Machine with Feeder	\$ 4,083	\$ 3,348	\$ 495

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ150AP2	WJ150 Accounting Package of 200 Accounts	\$ 462	\$ 379	n/a

### Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/185/220/250 only)	\$ 1,141	\$ 936	\$ 130
WJSTKR	WJ Conveyor Stacker	\$ 1,549	\$ 1,270	\$ 180

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJS5150	WJ150 Base, Feeder, WJS5	\$ 4,492	\$ 3,683	\$ 550
GWJS10150	WJ150 Base, Feeder, WJS10	\$ 4,656	\$ 3,818	\$ 570
GWJ150WJS20	WJ150 Base, Feeder and WJS20	\$ 4,901	\$ 4,019	\$ 600
GWJ150WJS70	WJ150 Base, Feeder and WJS70	\$ 5,391	\$ 4,421	\$ 660
GWJ150IWP30	WJ150 Base, Feeder and IWP30	\$ 5,064	\$ 4,152	\$ 640
GWJ150WP10	WJ150 Base, Feeder and WJWP10	\$ 4,574	\$ 3,751	\$ 550
GWJ150WP70	WJ150 Base, Feeder and WJWP70	\$ 5,228	\$ 4,287	\$ 640

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## WJ150

### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRNSYS	WJ Printer Kit for WJ135/150/180/215 (includes printer and IO board)	\$ 323	\$ 265	\$ 55

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ150ADV	WJ150 Ad Die	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJINK-1	WJ135/150/180/185/215 Ink Cartridge	\$ 125	\$ 103	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	\$ 95	\$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ Mailing Systems	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ Mailing Systems	\$ 24	\$ 20	n/a

### Specifications

Item	Weight	Height	Depth	Length
Base	53 lbs	10"	18"	33"

### Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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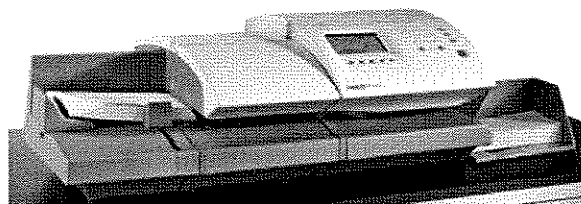
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## WJ185

### Product Features

- Processes up to 185 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security
- Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ185SYSA	WJ185 Base and Advanced Feeder	\$ 5,718	\$ 4,689	\$ 700

### Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	\$ 4,247	\$ 3,391	\$ 545

\*Package only available with purchase of base

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ185AP2	WJ185 Accounting Package of 200 Accounts	\$ 368	\$ 287	n/a
WJ185AP5	WJ185 Accounting Package of 500 Accounts	\$ 1,104	\$ 861	n/a

### Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	\$ 1,141	\$ 936	\$ 130
WJSTKR	WJ Stacker	\$ 1,549	\$ 1,270	\$ 180

- Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105 Mailing Systems

Date: March 01, 2006

### WJ185

#### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ185LPS5	WJ185 Base, Automatic Feeder, WJS5	\$ 6,127	\$ 5,024	\$ 745
GWJ185LPS10	WJ185 Base, Automatic Feeder, WJS10	\$ 6,291	\$ 5,159	\$ 765
GWJ185WJS20	WJ185 Base, Automatic Feeder, WJS20G	\$ 6,536	\$ 5,360	\$ 795
GWJ185LPP30	WJ185 Base, Automatic Feeder, IWP30	\$ 6,699	\$ 5,493	\$ 875
GWJ185LPS70	WJ185 Base, Automatic Feeder, WJS70	\$ 6,944	\$ 5,694	\$ 845
GWJ185WP10	WJ185 Base, Automatic Feeder, WJWP10	\$ 6,209	\$ 5,091	\$ 755
GWJ185WP70	WJ185 Base, Automatic Feeder, WJWP70	\$ 6,863	\$ 5,628	\$ 845

#### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	\$ 3,268	\$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	\$ 5,558	\$ 4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	\$ 405	\$ 332	n/a

#### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	\$ 323	\$ 265	\$ 75

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105

### Mailing Systems

Date: March 01, 2006

## WJ185

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ185ADV	WJ185 Ad Die	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJINK-1	WJ135/150/180/185/215 Ink Cartridge	\$ 125	\$ 103	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	\$ 95	\$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

### Rate Change and Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPG	Annual Rate Change	\$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	\$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	\$ 15	n/a	n/a

### Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

### Note

1. Maintenance prices quoted are for within a 50-mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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# **SECTION 5**

## **HIGH VOLUME**

### ***MAILING MACHINES AND OPTIONS***

## WJ220

### Product Features

- Processes up to 220 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ220SYSM	WJ220 Base and Mixed Mail Feeder	\$ 9,479	\$ 7,773	\$ 1,070

### Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	\$ 4,247	\$ 3,483	\$ 545
WJSTKRC	WJSTKR Combo- WJ220/250	\$ 1,467	\$ 1,203	\$ 180

\*Package only available with purchase of base

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ220AP2	WJ220 Accounting Package of 200 Accounts	\$ 245	\$ 201	n/a
WJ220AP5	WJ220 Accounting Package of 500 Accounts	\$ 981	\$ 804	n/a

### Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	\$ 1,141	\$ 936	\$ 130
WJSTKR	WJ Stacker	\$ 1,549	\$ 1,270	\$ 180

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## WJ220

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ220LPS5	WJ220 Base, Mixed Mail Feeder, WJS5	\$ 9,888	\$ 8,108	\$ 1,115
GWJ220LPS10	WJ220 Base, Mixed Mail Feeder, WJS10	\$ 10,051	\$ 8,242	\$ 1,225
GWJ220WJS20	WJ220 Base, Mixed Mail Feeder, WJS20G	\$ 10,296	\$ 8,443	\$ 1,165
GWJ220LPP30	WJ220 Base, Mixed Mail Feeder, IWP30	\$ 10,460	\$ 8,577	\$ 1,185
GWJ220LPS70	WJ220 Base, Mixed Mail Feeder, WJS70	\$ 10,705	\$ 8,778	\$ 1,215
GWJ220WP10	WJ220 Base, Mixed Mail Feeder, WJWP10	\$ 9,969	\$ 8,175	\$ 1,125
GWJ220WP70	WJ220 Base, Mixed Mail Feeder, WJWP70	\$ 10,623	\$ 8,711	\$ 1,215

### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	\$ 3,268	\$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW, SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the Accounting Solutions section of the Pricebook)	\$ 5,558	\$ 4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the Outbound Solutions section for iMCM Systems)	\$ 405	\$ 332	n/a

### Printer Options

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	\$ 323	\$ 265	\$ 75

### Ad Dies

Product #	Description	Price	WSCA	MAINTENANCE
WJ220ADV	WJ220 Ad Die	\$ 55	\$ 45	n/a

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## WJ220

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
INKHD	Ink Head for the WJ220/250	\$ 190	\$ 156	n/a
220INKR	WJ220 Ink Reservoir	\$ 219	\$ 180	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	\$ 95	\$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

### Rate Change and Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPG	Annual Rate Change	\$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	\$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	\$ 15	n/a	n/a

### Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

### Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

➤ **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

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## WJ250

### Product Features

- Processes up to 250 letters per minute
- Handles mail up to 5/8" thick
- Digital inkjet technology
- Tele Meter Setting® for easy postage replenishment
- Postage accounting for up to 500 departments/accounts
- Automatic date advance, envelope sealing and mail feeder
- Information Based Indicia (IBI) technology
- 10 memory job presets
- Password security
- Large, easy-to-read LCD display
- Automatic thickness adjustment
- Pre-loaded Mail Class dies and ad slogans



### Base

Product #	Description	Price	WSCA	MAINTENANCE
WJ250SYSM	WJ250 Base and Mixed Mail Feeder	\$ 12,095	\$ 9,918	\$ 1,400

### Meter Options for

Product #	Description	Monthly rate	WSCA	MAINTENANCE
♦LTN165	Leased Total Postage 165	\$ 65	n/a	n/a
♦TN165	Model 165 Meter (Secured Device) - Resets Included	\$ 65	n/a	n/a

Prices for meter rental are per month

### Combination Package

Product #	Description	Price	WSCA	MAINTENANCE
WJDWPGC	WJDWPG Combo – WJ185/220/250	\$ 4,247	\$ 3,483	\$ 545
WJSTKRC	WJSTKR Combo- WJ220/250	\$ 1,467	\$ 1,203	\$ 180

\*Package only available with purchase of base

### Accounting Packages

Product #	Description	Price	WSCA	MAINTENANCE
WJ250AP5	WJ250 Accounting Package of 500 Accounts	\$ 736	\$ 604	n/a

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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems

Date: March 01, 2006

## WJ250

### Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135/150/180/185/215/220/250 only)	\$ 1,141	\$ 936	\$ 130
WJSTKR	WJ Stacker	\$ 1,549	\$ 1,270	\$ 180

### Combination Packages

Product #	Description	Price	WSCA	MAINTENANCE
GWJ250LPS5	WJ250 Base, Mixed Mail Feeder, WJS5	\$ 12,504	\$ 10,253	\$ 1,445
GWJ250LPS10	WJ250 Base, Mixed Mail Feeder, WJS10	\$ 12,667	\$ 10,387	\$ 1,545
GWJ250WJS20	WJ250 Base, Mixed Mail Feeder, WJS20G	\$ 12,912	\$ 10,588	\$ 1,495
GWJ250LPP30	WJ250 Base, Mixed Mail Feeder, IWP30	\$ 13,076	\$ 10,722	\$ 1,515
GWJ250LPS70	WJ250 Base, Mixed Mail Feeder, WJS70	\$ 13,321	\$ 10,923	\$ 1,545
GWJ250WP10	WJ250 Base, Mixed Mail Feeder, WJWP10	\$ 12,585	\$ 10,320	\$ 1,455
GWJ250WP70	WJ250 Base, Mixed Mail Feeder, WJWP70	\$ 13,158	\$ 10,790	\$ 1,545

### Software Options

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
SYS36H	System 36 data collector includes HW, SW, Hasler meter I/O *Can be used as a data collector unit (For Additional Information on the System 36/77 Solutions, please refer to the <u>Accounting Solutions</u> section of the Pricebook)	\$ 3,268	\$ 2,680	n/a
SYS77H	System 77 Data Collector Includes: HW, SW & Hasler Meter I/O (For Additional Information on the System 36/77 Solutions, please refer to the <u>Accounting Solutions</u> section of the Pricebook)	\$ 5,558	\$ 4,558	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Receipt Forms Printing	\$ 1,795	\$ 1,471	n/a
HSWJ	iMCM Interface to WhisperJet Series Mailing Machines. (Please refer to the "iMCM" section of Pricebook located under the <u>Outbound Solutions</u> section for iMCM Systems)	\$ 405	\$ 332	n/a

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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems  
Date: March 01, 2006

**WJ250**

**Printer Options**

Product #	Description	Price	WSCA	MAINTENANCE
WJPRINTER	WJ Printer Kit for WJ185, 220, 250	\$ 323	\$ 265	\$ 75

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## WJ250

### Ad Dies

Product #	Description	Price	WSCA	EMA
WJ250ADV	WJ250 Ad Die	\$ 55	\$ 45	n/a

### Supplies

Product #	Description	Price	WSCA	EMA
INKHD	Ink Head for the WJ220/250	\$ 190	\$ 156	n/a
250INKR	WJ250 Ink Reservoir	\$ 325	\$ 267	n/a
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	\$ 95	\$ 78	n/a
9004010	Pack of 1000 Single Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 20	\$ 16	n/a
9004020	Pack of 1000 Double Tapes – WJ60/65/90/95/110/135/150/180/185/215/220/250	\$ 24	\$ 20	n/a

### Rate Change and Rate Agreement

Product #	Description	Price	WSCA	EMA
WJDWPG	Annual Rate Change	\$ 135	n/a	n/a
WJDWPG	Rate Change Agreement	\$ 149	n/a	n/a
WJDWPG	Monthly Lease Rate	\$ 15	n/a	n/a

### Specifications

Item	Weight	Depth	Width	Height
Base	50 lbs 12 oz	18"	13 ½"	11 5/8"

### Note

1. Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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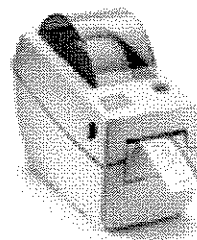
# **SECTION 6**

## ***SCALES AND SCALE OPTIONS***

## WJR30

### Product Features

- Processes up to 30 labels per minute
- Ready-to-stick labels – nothing to peel
- USPS approved meter tapes
- Prints USPS approved information-based indicia
- Prints mail class and ad dies
- Automatic length adjustment
- Direct thermal printing requires no ink
- 600 tapes per roll



### Attachments

Product #	Description	Price	WSCA	MAINTENANCE
WJR30	Roll Tape Dispenser (WJ135, WJ180 and WJ215 only)	\$ 1,141	\$ 936	\$ 115

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
WJR30 / 5R	5 Rolls of Labels for WJR30 Roll Tape Dispenser	\$ 95	\$ 78	n/a

### Specifications

Item	Weight	Height	Depth	Length
Base	5.4 lbs	6.9"	4.35"	8.5"

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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems – Scales

*Date: March 01, 2006*

## Scales

### IWP Scale

Product #	Description	Price	WSCA	MAINTENANCE
IWP5G	5 lb Scale (for WJ65, WJ95 and WJ110)	\$ 605	\$ 496	\$ 40
IWP30	30 lb Weighing platform scale	\$ 1,549	\$ 1,270	\$ 115

### IWP Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
IWP5	5 lb Scale Annual Rate Agreement	\$ 100	n/a	n/a
IWP5G	5 lb Scale Annual Rate Agreement	\$ 100	n/a	n/a
IWP30	30 lb weighing platform scale Annual Rate Agreement	\$ 100	n/a	n/a

### IWP Rate Change

Product #	Description	Price	WSCA	MAINTENANCE
IWP5	5 lb Scale Rate Change	\$ 75	n/a	n/a
IWP5G	5 lb Scale Rate Change	\$ 75	n/a	n/a
IWP30	30 lb Weighing platform scale Rate Change	\$ 100	n/a	n/a

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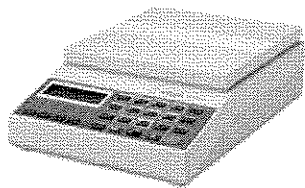
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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems – Scales

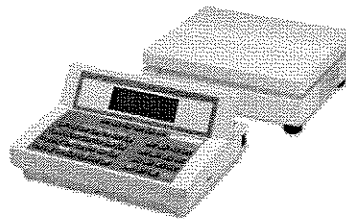
Date: March 01, 2006

## Scales

WJS10



WJS70



### WJS Scales

Product #	Description	Price	WSCA	MAINTENANCE
WJS5G	WJ 5 lb Scale	\$ 895	\$ 734	\$ 55
WJS10G	WJ 10 lb Scale	\$ 1,222	\$ 1,002	\$ 55
WJWP10	WJ Weighing Platform with 10 pound capacity	\$ 1,222	\$ 1,002	\$ 150
WJS20G	WJ 20 lb Scale	\$ 1,386	\$ 1,137	\$ 65
WJS70G	WJ 70 lb Scale	\$ 1,778	\$ 1,458	\$ 139
WJWP70	WJ Weighing Platform with 70 pound capacity	\$ 1,778	\$ 1,458	\$ 215
WJDWPG	WJ Dynamic Scale	\$ 4,658	\$ 3,820	\$ 545

### WJS Options

Product #	Description	Price	WSCA	MAINTENANCE
WP70DW	Differential Weighing for the 70 lb Platform	\$ 552	\$ 453	n/a
WP10DW	Differential Weighing for the 10 lb Platform	\$ 307	\$ 252	n/a
WJS051	Fed Ex and UPS Rate Option for WJS5	\$ 241	\$ 198	n/a
WJS0101	Fed Ex and UPS Rate Option for WJS10	\$ 241	\$ 198	n/a
WJS0201	Fed Ex and UPS Rate option for WJS20	\$ 241	\$ 198	n/a
WJS0701	Fed Ex and UPS Rate Option for WJS70	\$ 241	\$ 198	n/a
WJS052	Multipiece weighing for 5lb Scale	\$ 160	\$ 131	n/a
WJS0102	Multipiece weighing for 10lb Scale	\$ 241	\$ 198	n/a
WJS0202	Multipiece weighing for 20lb Scale	\$ 323	\$ 265	n/a
WJS0702	Multipiece weighing for 70lb Scale	\$ 405	\$ 332	n/a

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**State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Mailing Systems – Scales**

Date: March 01, 2006

## Scales

### WJS Rate Agreement

Product #	Description	Price	WSCA	MAINTENANCE
WJS5	WJS5 Annual Rate Agreement	\$ 169	n/a	n/a
WJS5G	WJS5G Annual Rate Agreement	\$ 169	n/a	n/a
WJS10	WJS10 Annual Rate Agreement	\$ 169	n/a	n/a
WJS10G	WJS10G Annual Rate Agreement	\$ 169	n/a	n/a
WJWP10	WJWP10 Annual Rate Agreement	\$ 69	n/a	n/a
WJS20G	WJS20G Annual Rate Agreement	\$ 169	n/a	n/a
WJS70	WJS70 Annual Rate Agreement	\$ 189	n/a	n/a
WJS70G	WJS70G Annual Rate Agreement	\$ 189	n/a	n/a
WJWP70	WJWP70 Annual Rate Agreement	\$ 109	n/a	n/a
WJDWP	WJDWP Annual Rate Agreement	\$ 149	n/a	n/a
WJDWPG	WJDWPG Annual Rate Agreement	\$ 149	n/a	n/a
WJDWPG30	WJDWPG w/ IWP30 Annual Rate Agreement	\$ 250	n/a	n/a
WJDWPG10	WJDWPG w/ WJWP10 Annual Rate Agreement	\$ 218	n/a	n/a
WJDWPG70	WJDWPG w/ WJWP70 Annual Rate Agreement	\$ 258	n/a	n/a

### WJS Rate Change

Product #	Description	Price	WSCA	MAINTENANCE
WJS5	WJS5 Rate Change	\$ 135	n/a	n/a
WJS5G	WJS5G Rate Change	\$ 135	n/a	n/a
WJS10	WJS10 Rate Change	\$ 135	n/a	n/a
WJS10G	WJS10G Rate Change	\$ 135	n/a	n/a
WJWP10	WJWP10 Rate Change	\$ 100	n/a	n/a
WJS20G	WJS20G Annual Rate Agreement	\$ 169	n/a	n/a
WJS70	WJS70 Rate Change	\$ 150	n/a	n/a
WJWP70	WJWP70 Rate Change	\$ 100	n/a	n/a
WJDWP	WJDWP Rate Change	\$ 135	n/a	n/a
WJDWPG	WJDWPG Rate Change	\$ 135	n/a	n/a

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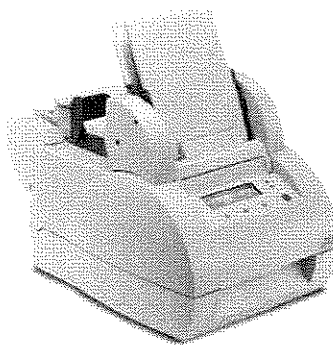
# **SECTION 7**

## ***INSERTERS***

## M1000

### Product Features

- Automatic fold setup – just select document size and the M1000 will automatically set the proper fold
- Processes up to 1,350 filled envelopes per hour
- Highest volume in class – up to 3,000 filled envelopes per month
- Accommodates variety of jobs and paper sizes
- Up to nine jobs stored in memory for quick and easy recall
- Compact and quiet – you won't even know it's there



### Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M1000	Three station folder/inserter	\$ 3,147	\$ 2,426	\$ 445

### Options

Product #	Description	Price	WSCA	MAINTENANCE
PMI1000	Postage Meter Interface	\$ 650	\$ 427	n/a

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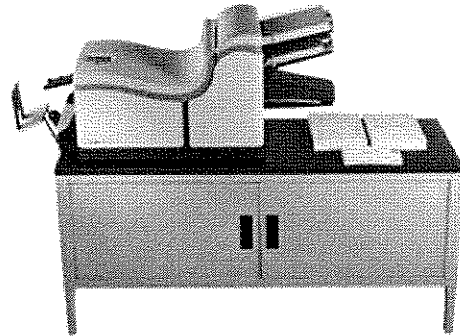
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## M3000

### Product Features

- 3 models to choose from – 1 ½, 2, or 2 ½ stations
- Over 20 times faster than manual processing – up to 2,200 filled envelopes per hour
- High capacity feed trays hold up to 325 sheets or 150 envelopes
- Optical Mark Recognition (OMR) available
- 9 programmable jobs
- Automatic job set-up: "Fill and Start"



Product #	Description	Price	WSCA	MAINTENANCE
M3001	One-1/2 station folder/insertor	\$ 5,232	\$ 4,290	\$ 768
M3002	Two station folder/insertor	\$ 6,458	\$ 5,296	\$ 948
M3003	Two-1/2 station folder/insertor	\$ 7,685	\$ 6,302	\$1,128

Product #	Description	Price	WSCA	MAINTENANCE
M3SXL	Left side exit for M3000 Insertor	\$ 401	\$ 329	n/a
M3SXR	Right side exit for M3000 Insertor	\$ 401	\$ 329	n/a
MSFD1	Short Tray 1 for M3000	\$ 253	\$ 207	n/a
MSFD2	Short Tray 2 Pk for M3000	\$ 417	\$ 342	n/a
CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a

Product #	Description	Price	WSCA	MAINTENANCE
M3000OMRB	Basic OMR option for 3000 inserter when ordered with system Comes standard Level 1 Dongle (Only available on the M3003)	\$ 634	\$ 520	n/a
M3000ROMRB	Basic OMR retrofit kit for 3000 inserter when ordered for field installation. Comes standard with Level 1 Dongle (Only available on the M3003)	\$ 634	\$ 520	n/a

Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

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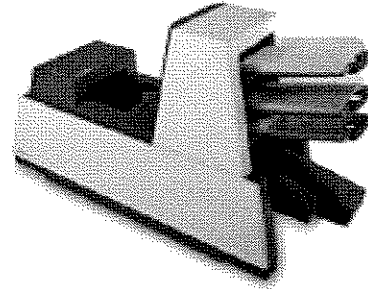
### Folders/Inserters

Date: March 01, 2006

## M4000

### Product Features

- Processes 2,750 envelopes per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Customizable unit to meet your needs
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to five pages, stapled or loose... even different sizes from coated to gloss paper stock
- Three feed trays hold up to 325 sheets each
- Pre-program up to nine different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start



### Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M4000G	System with 3 Automatic Feeders	\$ 9,815	\$ 8,048	\$ 1,295
M4000S	System with 2 Automatic Feeders, 1 Special Feeder	\$ 10,633	\$ 8,719	\$ 1,395

### Options

Product #	Description	Price	WSCA	MAINTENANCE
MCNV	Conveyor Stacker	\$ 327	\$ 268	n/a
MCNVE	Conveyor Stacker Extension (4000 and 6000)	\$ 103	\$ 84	n/a
M4SX	Side Exit for 4000	\$ 409	\$ 335	n/a
MSFD	Short Tray	\$ 327	\$ 268	n/a
M4000BMF	BRE Maxi Feeder II for M4000 Factory Fit	\$ 1,631	\$ 1,337	\$ 163
M4000BMF1	BRE Maxi Feeder I for M4000 Field Fit (For all M4000's built before serial number 04 CV 8000)	\$ 2,044	\$ 1,676	\$ 204
M4000BMF2	BRE Maxi Feeder II for M4000 Field Fit (For all M4000's built after serial number 04 CV 8000)	\$ 2,044	\$ 1,676	\$ 204
CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105

### Folders/Inserters

Date: March 01, 2006

#### M4000

##### OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE
M4000OMRB	Basic OMR option for 4000 inserter when ordered with system (Only available on first station) and comes standard with level 3 dongle	\$ 1,145	\$ 939	n/a
M4000ROMRB	Basic OMR retrofit kit for 4000 inserter when ordered for field installation and comes standard with level 3 dongle (Price does not include dealer installation fees)	\$ 1,145	\$ 939	n/a
M4000OMRFD	Deluxe OMR option for 4000 inserter when ordered with system (Only available on first station) and comes standard with Flex dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	\$ 1,391	\$ 1,141	n/a
M4000ROMRFD	Deluxe OMR option for 4000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	\$ 1,391	\$ 1,141	n/a
M4000AAFDC	Additional Deluxe OMR, code, max nine OMR codes per dongle (Flexible Dongle)	\$ 879	\$ 720	n/a

Maintenance prices quoted are for within a 50 mile radius of the local dealership. Distances beyond 50 miles are subject to a surcharge based on distance and service requirements. (Quotes must be obtained by a local Hasler dealership.)

##### IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	\$ 2,041	\$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	\$ 400/per year*	\$ 328	n/a

The 1<sup>st</sup> year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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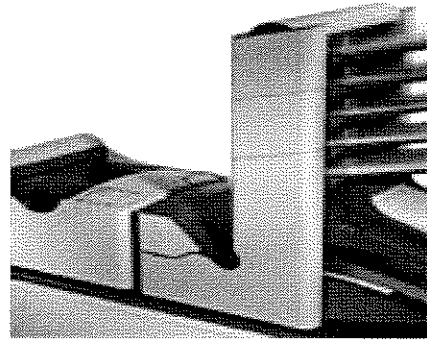
## State of Arizona/WSCA Product Catalogue/Pricelist # 090105 Folders/Inserters

*Date: March 01, 2006*

### M6000A

#### Product Features

- Handle up to six inserts with speed and accuracy
- Process mailings at a rate of 3,500 per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Modular – custom tailor the unit to your needs... from two, to four, to six feed stations
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to eight pages, stapled or loose... even different sizes from coated to gloss paper stock
- Each feed tray holds up to 325 sheets each
- Pre-program up to 20 different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start
- Large capacity – MaxiFeed document feed trays hold up to 1,200 sheets of 20# bond or 325 BREs.



#### Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M6002AE	Expert 2-Station, 2 Automatic Feeders with 2 Fold Knives	\$ 16,350	\$ 12,066	\$ 1,845
M6002AS	Special 2-Station, 1 Automatic, 1 Special Feeder with 2 Fold Knives	\$ 17,372	\$ 12,820	\$ 1,945
M6002BL	Expert 2-Station, 2 Automatic Feeders with bottom left address capability	\$ 12,258	\$ 10,052	\$ 1,575
M6002BLI	Expert 2-Station, 2 Automatic Feeders with Intellipack (a double document detection at feed stations and divert capability)	\$ 13,330	\$ 10,712	\$ 1,715
M6004AE	Expert 4-Station, 4 Automatic Feeders with 2 Fold Knives	\$ 19,497	\$ 14,389	\$ 2,155
M6004AS	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	\$ 20,315	\$ 14,992	\$ 2,265
M6006AE	Expert 6-Station, 6 Automatic Feeders with 2 Fold Knives	\$ 22,890	\$ 16,893	\$ 2,585
M6006AS	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	\$ 23,912	\$ 17,647	\$ 2,695

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State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Folders/Inserters  
Date: March 01, 2006

## M6000A

Product #	Description	Price	WSCA	MAINTENANCE
M6002AE3	Expert 2-Station, 2 Automatic Feeders with 3 Fold Knives	\$ 17,903	\$ 13,213	\$ 2,030
M6002AS3	Special 2-Station, 1 Automatic, 1 Special Feeder with 3 Fold Knives	\$ 19,007	\$ 14,027	\$ 2,152
M6004AE3	Expert 4-Station, 4 Automatic Feeders with 3 Fold Knives	\$ 21,255	\$ 15,686	\$ 2,423
M6004AS3	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	\$ 22,277	\$ 16,440	\$ 2,525
M6006AE3	Expert 6-Station, 6 Automatic Feeders with 3 Fold Knives	\$ 25,056	\$ 18,492	\$ 2,856
M6006AS3	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	\$ 26,160	\$ 19,306	\$ 2,984

## Options

Product #	Description	Price	WSCA	MAINTENANCE
MCNV	Conveyor Stacker	\$ 327	\$ 268	n/a
MCNVE	Conveyor Stacker Extension (4000 and 6000)	\$ 103	\$ 84	n/a
CNVBL	Conveyor Stacker for M6002BL, M600XAE/AS, M600XAE3/AS3	\$ 343	\$ 281	n/a
MSFD	Short Tray	\$ 327	\$ 211	n/a
M6SX	Side Exit for 6000	\$ 409	\$ 335	n/a
M6000MFD	Maxi Feeder	\$ 2,863	\$ 1,676	n/a
CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a
INTELLIPACK	Retro Kit Divert Capability with Double Document Detection for Use with M6002BL Only	\$ 1063	\$ 872	n/a

## OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE
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**State of Arizona/WSCA**  
**Product Catalogue/Pricelist # 090105**  
**Folders/Inserters**  
**Date: March 01, 2006**

**M6000A**

M6000ROMRB	Basic OMR retrofit kit for 6000 inserter when ordered for field installation - comes standard with level 3 dongle (Price does not include dealer installation fees) (Price does not include dealer installation fees)	\$ 1,632	\$ 1,338	n/a
M6000OMRFD	Deluxe OMR option for 6000 inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	\$ 2,208	\$ 1,811	n/a
M6000ROMRFD	Deluxe OMR option for 6000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	\$ 2,208	\$ 1,811	n/a
M6000AOMRB	Basic OMR option for M6000A inserter	\$ 1,982	\$ 1,625	n/a
M6000AROMRB	Basic OMR retrofit kit for M6000A inserter	\$ 2,125	\$ 1,743	n/a
M6000AROMRBRR	Basic OMR option for M6000A inserter for Reverse Reading	\$ 2,784	\$ 2,283	n/a
M6000AOMRBRR	Basic OMR retrofit kit for M6000A inserter for Reverse Reading	\$ 2,861	\$ 2,346	n/a
M6000AOMRFD	Deluxe OMR option for M6000A inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	\$ 2,452	\$ 2,011	n/a
M6000AROMRFD	Deluxe OMR option for M6000A inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	\$ 2,452	\$ 2,011	n/a
M6000AAFDC	Additional Deluxe OMR (flexible dongle) code, maximum nine OMR codes per dongle	\$ 879	\$ 720	n/a
SOFTFLASH	Service Software (CD plus RS-232 cable)	\$ 103	\$ 84	n/a

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➤ **Discount Rate for State of Arizona/WSCA Contract is 18% off of Hasler's current Government list price**

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**State of Arizona/WSCA**  
**Product Catalogue/Pricelist # 090105**  
**Folders/Inserters**  
*Date: March 01, 2006*

## M6000A

### Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
M6002UPAA	2 automatic feeders to upgrade a 2 station M6000 inserter to a 4 station inserter	\$ 4,008	\$ 3,287	\$ 545
M6002UPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M6000 inserter to a 4 station inserter	\$ 4,826	\$ 3,957	\$ 645
M6002UPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M6000 inserter to a 4 station inserter	\$ 4,826	\$ 3,957	\$ 645
M6002UPSS	2 special feeders to upgrade a 2 station M6000 inserter to a 4 station inserter	\$ 5,235	\$ 4,293	\$ 695
M6004UPAA	2 automatic feeders to upgrade a 4 station M6000 inserter to a 6 station inserter	\$ 4,008	\$ 3,287	\$ 545
M6004UPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M6000 inserter to a 6 station inserter	\$ 4,826	\$ 3,957	\$ 645
M6004UPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M6000 inserter to a 6 station inserter	\$ 4,826	\$ 3,957	\$ 645
M6004UPSS	2 special feeders to upgrade a 4 station M6000 inserter to a 6 station inserter	\$ 5,235	\$ 4,293	\$ 695
M6002AUPAA	2 automatic feeders to upgrade a 2 station M6000A inserter to a 4 station inserter	\$ 4,758	\$ 3,902	\$ 545
M6002AUPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M6000A inserter to a 4 station inserter	\$ 5,355	\$ 4,391	\$ 645
M6002AUPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M6000A inserter to a 4 station inserter	\$ 5,355	\$ 4,391	\$ 645
M6002AUPSS	2 special feeders to upgrade a 2 station M6000A inserter to a 4 station inserter	\$ 5,927	\$ 4,860	\$ 695
M6004AUPAA	2 automatic feeders to upgrade a 4 station M6000A inserter to a 6 station inserter	\$ 4,758	\$ 3,902	\$ 545
M6004AUPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M6000A inserter to a 6 station inserter	\$ 5,355	\$ 4,391	\$ 645
M6004AUPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M6000A inserter to a 6 station inserter	\$ 5,355	\$ 4,391	\$ 645

### Custom Built

Product #	Description	Price	WSCA	MAINTENANCE
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**M6000A**

M6002ACB	Custom Built M6000 - 2 Station Inserter with 2 Fold Knives	\$ 15,132	\$ 12,408	\$ 2,055
M6004ACB	Custom Built M6000 - 4 Station Inserter with 2 Fold Knives	\$ 18,813	\$ 15,427	\$ 2,485
M6006ACB	Custom Built M6000 - 6 Station Inserter with 2 Fold Knives	\$ 23,312	\$ 19,116	\$ 3,015
M6002ACB3	Custom Built M6000 - 2 Station Inserter with 3 Fold Knives	\$ 20,274	\$ 16,625	\$ 2,295
M6004ACB3	Custom Built M6000 - 4 Station Inserter with 3 Fold Knives	\$ 23,953	\$ 19,641	\$ 2,754
M6006ACB3	Custom Built M6000 - 6 Station Inserter with 3 Fold Knives	\$ 29,021	\$ 23,797	\$ 3,315

**IntelliRead Software**

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	\$ 2, 041	\$ 1,673	n/a
HIOMRM	IntelliRead Annual Maintenance	\$ 400/per year*	\$ 328	n/a

*The 1<sup>st</sup> year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.*

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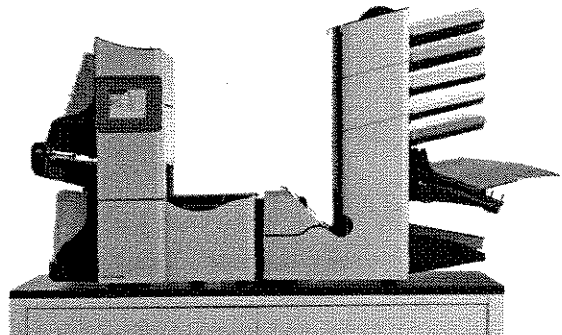
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**State of Arizona/WSCA**  
**Product Catalogue/Pricelist # 090105**  
**Folders/Inserters**  
*Dated: March 01, 2006*

## M8000

### Product Features

- Handle up to eight inserts with speed and accuracy
- Process mailings at a rate of 4,300 per hour
- Feeder trays permit continuous processing – the next tray starts when the prior one is empty
- Modular – custom tailor the unit to your needs... from two, to four, to six feed stations
- Fast, smooth adjustment for different sizes and fold configurations
- Handles documents up to eight pages, stapled or loose... even different sizes from coated to gloss paper stock
- Each feed tray holds up to 325 sheets each
- High capacity Power Stacker holds up to 500 filled envelopes
- Pre-program up to 20 different jobs
- Quiet operation
- "Fill and Start" requires no job set-up – simply load and push start
- Large capacity – MaxiFeed document feed trays hold up to 1,200 sheets of 20# bond or 325 BREs



### Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
M8002E	Expert 2-Station, 2 Automatic Feeders with 2 Fold Knives	\$ 18,778	\$ 15,398	\$ 2,756
M8002S	Special 2-Station, 1 Automatic, 1 Special Feeder with 2 Fold Knives	\$ 19,702	\$ 16,156	\$ 2,892
M8004E	Expert 4-Station, 4 Automatic Feeders with 2 Fold Knives	\$ 21,713	\$ 17,805	\$ 3,187
M8004S	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	\$ 22,510	\$ 18,458	\$ 3,304
M8006E	Expert 6-Station, 6 Automatic Feeders with 2 Fold Knives	\$ 24,938	\$ 20,449	\$ 3,661
M8006S	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 2 Fold Knives	\$ 25,841	\$ 21,190	\$ 3,793
M8002E3	Expert 2-Station, 2 Automatic Feeders with 3 Fold Knives	\$ 20,225	\$ 16,585	\$ 2,969
M8002S3	Special 2-Station, 1 Automatic, 1 Special Feeder with 3 Fold Knives	\$ 21,239	\$ 17,416	\$ 3,118
M8004E3	Expert 4-Station, 4 Automatic Feeders with 3 Fold Knives	\$ 23,438	\$ 19,219	\$ 3,440

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105

### Folders/Inserters

Dated: March 01, 2006

## M8000

### Folder/Inserter (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
M8004S3	Special 4-Station, 2 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	\$ 24,329	\$ 19,950	\$ 3,571
M8006E3	Expert 6-Station, 6 Automatic Feeders with 3 Fold Knives	\$ 26,998	\$ 22,138	\$ 3,963
M8006S3	Special 6-Station, 4 Automatic Feeders, 2 Special Feeders with 3 Fold Knives	\$ 27,991	\$ 22,953	\$ 4,109

### Options

Product #	Description	Price	WSCA	MAINTENANCE
MSFD	Short Tray	\$ 327	\$ 211	n/a
M8000MFD	Maxi Feeder	\$ 3,107	\$ 1,676	\$ 310
M8PSS	Power Stacker Support	\$ 29	\$ 24	n/a
M8ES	Envelope Support	\$ 29	\$ 24	n/a
♦CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a

### OMR Packages

Product #	Description	Price	WSCA	MAINTENANCE
M8000OMRB	Basic OMR option for M8000 inserter when ordered with system - comes standard with level 3 dongle	\$ 1,982	\$ 1,625	n/a
M8000ROMRB	Basic OMR retrofit kit for M8000 inserter when ordered for field installation - comes standard with level 3 dongle (Price does not include dealer installation fees) (Price does not include dealer installation fees)	\$ 2,126	\$ 1,743	n/a
M8000OMRFD	Deluxe OMR option for M8000 inserter when ordered with system - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering)	\$ 2,453	\$ 2,011	n/a

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## M8000

### OMR Packages (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
M8000ROMRFD	Deluxe OMR option for M6000 inserter when ordered for field installation - comes standard with flexible dongle which will be used to read competitor codes (special form and example of customer OMR code will need to be provided upon ordering) (Price does not include dealer installation fees)	\$ 2,543	\$2,085	n/a
M8000ROMRBRR	Basic OMR option for M8000 inserter for Reverse Reading	\$ 2,784	\$2,283	n/a
M8000OMRBRR	Basic OMR retrofit kit for M8000 inserter for Reverse Reading	\$ 2,861	\$2,346	n/a
M8000AFDD	Additional Deluxe OMR (flexible dongle) code, maximum nine OMR codes per dongle	\$ 879	\$ 721	n/a
SOFTFLASH	Service Software (CD plus RS-232 cable)	\$ 103	\$ 84	n/a

### Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
M8002UPAA	2 automatic feeders to upgrade a 2 station M8000 inserter to a 4 station inserter	\$ 4,758	\$ 3,902	\$ 545
M8002UPAS	1 automatic feeder and 1 special feeder to upgrade a 2 station inserter M8000 inserter to a 4 station inserter	\$ 5,355	\$4,391	\$ 645
M8002UPSA	1 special feeder and 1 automatic feeder to upgrade a 2 station M8000 inserter to a 4 station inserter	\$ 5,355	\$ 4,391	\$ 645
M8002UPSS	2 special feeders to upgrade a 2 station M8000 inserter to a 4 station inserter	\$ 5,927	\$ 4,860	\$ 695
M8004UPAA	2 automatic feeders to upgrade a 4 station M8000 inserter to a 6 station inserter	\$ 4,758	\$ 3,902	\$ 545
M8004UPAS	1 automatic feeder and 1 special feeder to upgrade a 4 station inserter M8000 inserter to a 6 station inserter	\$ 5,355	\$4,391	\$ 645
M8004UPSA	1 special feeder and 1 automatic feeder to upgrade a 4 station M8000 inserter to a 6 station inserter	\$ 5,355	\$ 4,391	\$ 645
M8004UPSS	2 special feeders to upgrade a 4 station M8000 inserter to a 6 station inserter	\$ 5,927	\$ 4,860	\$ 695

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105

### Folders/Inserters

Dated: March 01, 2006

## M8000

### Custom Built

Product #	Description	Price	WSCA	MAINTENANCE
M8002CB	Custom Built M8000 - 2 Station Inserter with 2 Fold Knives	\$ 20,384	\$ 16,715	\$ 2,992
M8004CB	Custom Built M8000 - 4 Station Inserter with 2 Fold Knives	\$ 23,875	\$ 19,578	\$ 3,505
M8006CB	Custom Built M8000 - 6 Station Inserter with 2 Fold Knives	\$ 28,572	\$23,429	\$ 4,194
M8002CB3	Custom Built M8000 - 2 Station Inserter with 3 Fold Knives	\$ 22,469	\$ 18,425	\$ 3,298
M8004CB3	Custom Built M8000 - 4 Station Inserter with 3 Fold Knives	\$ 25,960	\$ 21,287	\$ 3,811
M8006CB3	Custom Built M8000 - 6 Station Inserter with 3 Fold Knives	\$ 30,656	\$ 25,138	\$ 4,500

## IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	\$ 2, 041	\$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	\$ 400/per year*	\$ 328	n/a

The 1<sup>st</sup> year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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## State of Arizona/WSCA Product Catalogue/Pricelist # 090105

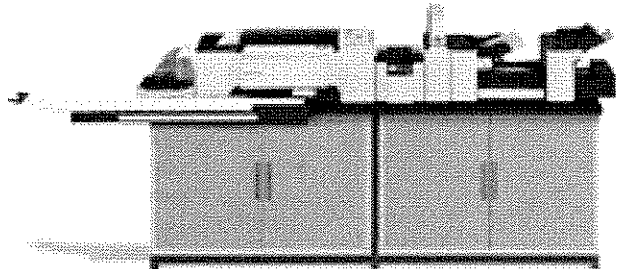
### Folders/Inserters

Dated: March 01, 2006

## M9000

### Product Features

- Capable of handling volumes up to 120,000 filled envelopes per month at a maximum cycle time of 4,300 filled envelopes per hour
- Automatic fold settings
- Handles small or large envelopes up to flats
- Selects the right envelope size automatically, on the run. And, mixed envelope sizes are no problem.
- Can be tailored to your changing applications using a wide choice of options with up to four feeders.
- Allows for fast loading of large amounts of paper and envelopes – no need for fanning.
- Dual envelope hoppers for unlimited capacity and continuous operation.
- Dual conveyors let you control the output. When one conveyor is full, the M9000 automatically switches to the other, leaving you time to empty the first.



### Folder/Inserter

Product #	Description	Price	WSCA	MAINTENANCE
890956	Inserter with Dual Envelope Feeders (IN3 + EF-3)	\$ 17,995	\$ 14,756	\$ 2,165
891256	Inserter with Single Envelope Feeder (IN3)	\$ 13,987	\$ 11,469	\$ 1,683

### Options

Product #	Description	Price	WSCA	MAINTENANCE
890901	Additional Envelope Feeder (EF-3)	\$ 4,029	\$ 3,304	\$ 403
890162	Heavy Duty Folder, Automatic Fold setting up to 8 pieces of 20lb paper (FO3)	\$ 2,229	\$ 1,828	\$ 223
891136	Sheet/BRE Feeder with Manual Adjustment and Double Document Detection - hopper capacity 300 sheets (FE1)	\$ 1,513	\$ 1,241	\$ 151
891150	Multisheet Feeder with Auto Thick Adjustment, Multisheet Feed and Double Document Detection - hopper capacity 500 sheets (FE7)	\$ 2,208	\$ 1,811	\$ 221

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Folders/Inserters  
Dated: March 01, 2006

## M9000

### Options (continued)

Product #	Description	Price	WSCA	MAINTENANCE
890146	Stream Feed Attachment (ST-1) Side Feed for external device	\$ 650	\$ 533	n/a
891227	Booklet/Brochure Feeder (FE9)	\$ 5,480	\$ 4,494	\$ 548
◆M9000VFX	Versa Feeder	\$ 6,221	\$ 5,101	\$ 622
M9000VFR	Versa Feeder- Retro Field Kit	\$ 6,663	\$ 5,464	\$ 666
2070130	Booklet/Brochure Feed Stack Extenders (FE9)	\$ 323	\$ 265	n/a
895256	Feeder/Folder Connection to IN3 (FO-SH) Mounting Extension Kit	\$ 814	\$ 667	n/a
820826	Foot Pedal (895235 must be ordered with Foot Pedal)	\$ 144	\$ 118	n/a
890173	Side Feed Foot Switch (SF/FS)	\$ 516	\$ 423	n/a
891236	High Speed 2 Station Transport Track Extension with Collator (TR7)	\$ 4,662	\$ 3,823	\$ 466
891240	High Speed Transport Track Extension (TE7)	\$ 1,411	\$ 1,157	n/a
891205	Accumulation Station with OMR (AS1A) must order (890578) with AS1A	\$ 9,734	\$ 7,982	\$ 973
121625	Power Supply for Single Conveyor (PS1)	\$ 185	\$ 152	n/a
890671	Power Supply for Sorting Unit, Postage Meter Interface, 2 <sup>nd</sup> Conveyor (PS3)	\$ 471	\$ 386	n/a
890578	Accumulation station stand for (AS1A) must be ordered	\$ 204	\$ 167	n/a
895207	Sorting System (SO3)	\$ 3,067	\$ 2,515	n/a
968803	Mix & Mail Software (SI92DON3)	\$ 3,149	\$ 2,582	n/a
895235	Black Box for Collate Interface / Side Feed Foot Switch Interface	\$ 1,636	\$ 1,342	n/a
020889	Flex Dongle For Accumulator	\$ 1,227	\$ 1,006	n/a
895208	Postage Meter Interface Unit (FC3-92) must order (890775) with PMI	\$ 2,536	\$ 2,080	n/a
890775	Postage Meter Interface Kit (FC-3 Kit)	\$ 266	\$ 218	n/a
890821	Conveyor Stacker (CS1APS)	\$ 2,127	\$ 1,744	n/a
042963	Conveyor Arms - Set of 2 (CS-1A)	\$ 62	\$ 51	n/a
020988	Catch Tray (IN3CT)	\$ 160	\$ 131	n/a
CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand (62 Inches)	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a
CABLP16	Custom Stand Linking Plate	\$ 8	\$ 7	n/a

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Product Catalogue/Pricelist # 090105  
**Folders/Inserters**  
Dated: March 01, 2006

## M9000

### IntelliRead Software

Product #	Description	Price	WSCA	MAINTENANCE
HIOMRS	IntelliRead software	\$ 2, 041	\$ 1,674	n/a
HIOMRM	IntelliRead Annual Maintenance	\$ 400/per year*	\$ 328	n/a

The 1<sup>st</sup> year annual maintenance is included in the purchase of the software. Although the maintenance is optional, customers who do not renew the annual maintenance will not receive online technical support from Hasler through the dealer (Hasler supplies online support through the dealer only). Also, customers will not receive software updates. Dealers will receive a forty percent (40%) discount on all annual maintenance renewals.

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# **SECTION 8**

# ***ACCOUNTING SYSTEMS***

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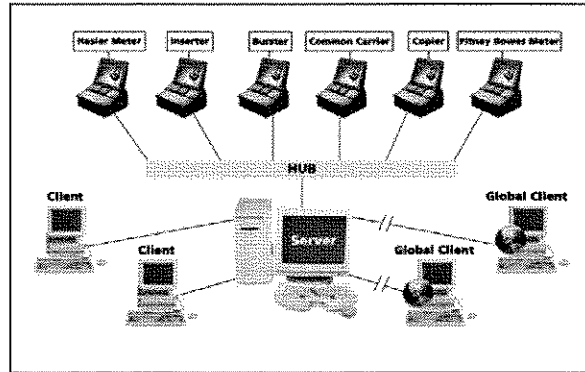
## State of Arizona/WSCA Product Catalogue/Pricelist # 090105 Systems Solutions

*Dated: March 01, 2006*

### Global Software

#### Product Features

- Allows your organization to fully utilize your existing network and incorporate it into Hasler's system
- Operates over your corporate LAN/WAN and will use TCP/IP allowing Wide Area Network connection over the Internet or your Intranet
- E-mail connectivity
- Easy file transfer
- Offers 30 standard reports and an infinite number are customizable reports (using Crystal Reports)
- On screen report viewing



### Global Software

Product #	Description	Price	WSCA	MAINTENANCE
GBLT	Global Lite Accounting Software	\$ 487	\$ 399	n/a
SYSGLOBAL	Global Software for Collection of Multiple Data Collectors (AMS 20 & 24, AMS72, SYS 36 & 77)	\$ 2,450	\$ 2,009	\$ 245
SYSGLOBALADD	Additional Client access for Global Software – provides additional access for system management – <b>Requires previous purchase of SYSGLOBAL</b>	\$ 1,632	\$ 1,338	\$ 163

### Global SQL Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS77GSQL	Global System Software for Microsoft SQL Databases, includes 1 license for 1 Global Client (each additional Client requires SYSGLOBAL)	\$ 12,265	\$ 10,057	\$ 1,226
SYSGLOBAL	Additional Client access workstation license for GLOBALSQL	\$ 2,450	\$ 2,009	\$ 245
SYSGLOBALSQL	Global SQL Software for use with AMS24/72/36/77 data collectors in a SQL environment to provide reporting, data consolidation and management.	\$ 12,265	\$ 10,057	\$ 1,226
SYSSQLADD	Additional Client access for Global SQL Software – provides additional access for system management – <b>Requires previous purchase of SYSGLOBALSQL</b>	\$ 2,450	\$ 2,009	\$ 2,45

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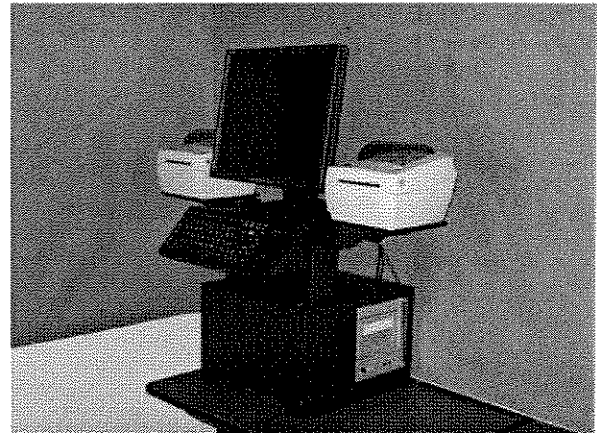
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## System 36

### Product Features

- Efficient, economical, Windows®-based account management system for consolidating company-wide mail processing information
- Valuable accounting data can be stored and retrieved from a single source and reports can be generated in almost any file format
- Consolidation of company-wide accounting information
- Stand-alone or LAN-compatible with standard TCP/IP protocols
- Configuration of service and handling charges by percentage and piece
- Ability to set annual budgets
- Automated data backup
- Saves money, reduces error, boosts productivity and provides real accountability



### System 36 Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS36H	Turnkey System 36 - Hardware and Software- includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	\$ 3,268	\$ 2,680	\$ 400
SYS36HT12	Turnkey System 36 - Hardware and Software- includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	\$ 4,331	\$ 3,551	\$ 433
SYS36HT15	Turnkey System 36 - Hardware and Software- includes: System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Touch Screen	\$4,740	\$ 3,887	\$ 474

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## System 36

### SQL Database Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36HS	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	\$ 4,740	\$ 3,887	\$ 470
SYS36HS12T	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	\$ 5,313	\$ 4,357	\$ 531
SYS36HS15T	Turnkey System 36 – for SQL Databases Hardware and Software- includes: System 36 software, Hasler Meter interfaces, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Touch Screen	\$ 5,967	\$ 4,893	\$ 597

### Pitney Bowes Compatible Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PB	Turnkey System 36 for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 5,149	\$ 4,222	\$ 400
SYS36PB12T	Turnkey System 36 with 12" Touch Screen for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 5,476	\$ 4,490	\$ 547
SYS36PB15T	Turnkey System 36 with 15" Touch Screen for use with Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 6,131	\$ 5,027	\$ 613

### Pitney Bowes SQL Compatible Configurations

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PBS	Turnkey System 36 for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 5,803	\$ 4,758	\$ 580

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Product Catalogue/Pricelist # 090105  
Systems Solutions

Dated: March 01, 2006

## System 36

### Pitney Bowes SQL Compatible Configurations (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
SYS36PBS12T	Turnkey System 36 12' Touch Screen for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 6,541	\$ 4,490	\$ 654
SYS36PBS15T	Turnkey System 36 12' Touch Screen for use with SQL Databases and Pitney Bowes Paragon/6500 Includes: Hardware and Software, System 36, PB Meter interface, Mini Q Celeron PC, Windows 2000 Pro,	\$ 7,194	\$ 5,027	\$ 719

### Optional Components

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBAL	Global software for collection of AMS 72, SYS36 & 77	\$ 2,450	\$ 2,009	n/a
SYS36PBIO	Interface for PB scale	\$ 122	\$ 100	\$ 15
SYS36HIO	Interface for AH scale	\$ 241	\$ 198	\$ 30

### System 36 Software Only

Product #	Description	Price	WSCA	MAINTENANCE
SYS36SO	System 36 Software Only module. For interface with Hasler <b>WhisperJet</b> mailing systems. <b>Requires Windows 2000 Professional Operating system (NOT included).</b>	\$ 1,632	\$ 1,338	n/a
SYS36SOPP	System 36 Software Only module. For interface with Hasler <b>PowerPost</b> mailing systems. <b>Requires Windows 2000 Professional Operating system (NOT included).</b>	\$ 2,450	\$ 2,009	n/a
SYS36GSO	System 36 Software bundled with Global data consolidation and reporting module. Includes one (1) workstation license. For interface with Hasler <b>WhisperJet</b> mailing systems. <b>Requires Windows 2000 Professional Operating system (NOT included).</b>	\$ 2,450	\$ 2,009	n/a
SYS36GSOPP	System 36 Software bundled with Global data consolidation and reporting module. Includes one (1) workstation license. For interface with Hasler <b>PowerPost</b> mailing systems. <b>Requires Windows 2000 Professional Operating system (NOT included).</b>	\$ 3,268	\$ 2,680	n/a

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## System 36

### Miscellaneous Options, Attachments, and Accessories

Product #	Description	Price	MSCA	MAINTENANCE
WJCON01	Whisper Jet Control Module Kit – when sold with <b>New System</b> Field installable retrofit to enable “secure control and locking of WJ 135, 180, 215” Requires return of replaced circuit board to Data Pac	\$ 814	\$ 667	n/a
WJCON02	Whisper Jet Control Module Kit – when sold <b>Existing Customers</b> Field installable retrofit to enable “secure control and locking of WJ 135, 180, 215” Requires return of replaced circuit board to Data Pac	\$ 2,041	\$ 1,674	n/a
PBMI	Pitney Bowes 6500 and Paragon Meter Interface	\$ 1,223	\$ 1,003	n/a
AMSSTAND	Durable Metal Stand for System 36/77 etc	\$ 814	\$ 667	n/a
AMSSHELF	Shelf option for AMSSTAND – (Max 2 per stand)	\$ 185	\$ 152	n/a
591	Additional 4 wire shielded cable. (non-commissionable).	\$ 1.03 per ft.	\$ .84	n/a
670	Opto-Coupler for Pitney Bowes 6500 Meter	\$ 245	\$ 201	n/a
DP01	Five Connection Junction Box	\$ 245	\$ 201	n/a
DP02	Diffused infrared censor for optical counting. Must be used with DP03	\$ 286	\$ 235	n/a
DP03	Universal Interface Copiers, Inserters, Addressing Machines	\$ 286	\$ 235	n/a
MMSIMP1	MVP Import	\$ 487	\$ 399	n/a
MMSIMP2	Challenger Import	\$ 487	\$ 399	n/a
MMSIMP3	Smart Series AH Scale Import	\$ 487	\$ 399	n/a
MMSIMP4	UPS Worldship Import	\$ 487	\$ 399	n/a
MMSIMP5	Federal Express Import	\$ 487	\$ 399	n/a
MMSIMP6	DHL Import	\$ 487	\$ 399	n/a
MMSIMP7	Airborne Import	\$ 487	\$ 399	n/a
MMSIMP8	iMCM Import	\$ 487	\$ 399	n/a
Custom Reports	All Customer Defined Reporting and specials must be quoted.	Quoted	18% off quoted price	n/a

Retrofit conversion of additional AMS20/24 units after initial single unit conversion – contact Shelton for quote.

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**Product Catalogue/Pricelist # 090105**  
**Systems Solutions**  
*Dated: March 01, 2006*

## System 36 Upgrade Packages

### Overview:

The Following part numbers and prices are designed to be used as upgrade incentives to migrate the AMS 24, 72 products to the System 36 Software. Serial numbers of replaced/upgraded AMS24/72 MUST be included with order.

Please read the item description carefully as there are many new packages and bundled offerings.

### Turnkey Upgrade Packages

Product #	Description	Price	WSCA	MAINTENANCE
AMS24236	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	\$ 3,759	\$ 3,082	\$ 376
AMS24236PP	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	\$ 3,840	\$ 3,149	\$ 384
AMS24236PB	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Meter interfaces, (Pitney Bowes, Hasler Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 15" Flat Screen	\$ 4,658	\$ 3,820	\$ 466
AMS24236T	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	\$ 4,086	\$ 3,351	\$ 409
AMS24236TPP	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	\$ 4,658	\$ 3,820	\$ 466
AMS24236TPB	AMS24/72 Upgrade to Turnkey System 36. Includes System 36 software, Meter interfaces, (Pitney Bowes, Hasler Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen	\$ 5,476	\$ 4,490	\$ 548

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## System 36

### Turnkey Upgrade Packages (continued)

Product #	Description	Price	WSCA	MAINTENANCE
AMS24236GT	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter interface, (Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	\$ 5,149	\$ 4,222	\$ 515
AMS24236GTP	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter interfaces, (PowerPost, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	\$ 5,722	\$ 4,692	\$ 572
AMS24236GTPB	AMS24/72 to Turnkey System 36 with Global Software Bundle includes: Hasler Meter & Pitney Bowes meter interfaces, (PB, Rotary and WJ) (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB and 12" Touch Screen monitor	\$ 6,131	\$ 5,027	\$ 613

### Software Only – Upgrade Packages

Product #	Description	Price	WSCA	MAINTENANCE
MMSUPG	Upgrade MMS (Any version) to Global Software Only (PC NOT Included)	\$ 1,223	\$ 1,003	n/a
AMSSWHU	Upgrade AMS24/72 to System 36 Software ONLY with Rotary and WJ Meter interface (PC not included)	\$ 1,223	\$ 1,003	n/a
AMSSWHUPP	Upgrade AMS24/72 to System 36 Software ONLY with PowerPost, Rotary and WJ Meter interface (PC not included)	\$ 1,632	\$ 1,338	n/a
AMSSWPBU	Upgrade AMS24/72 to System 36 Software ONLY with Pitney Bowes, Rotary and WJ Meter interfaces (PC not included)	\$ 2,450	\$ 2,009	n/a
AMSSWGU	AMS 24/72 Upgrade to System 36 Software with Global Bundle with Rotary and WJ Meter interface (PC not included)	\$ 3,268	\$ 2,680	n/a
AMSSWGUPP	AMS 24/72 Upgrade to System 36 Software with Global Bundle with PowerPost, Rotary and WJ Meter interface (PC not included)	\$ 3,268	\$ 2,680	n/a
AMSSWPBGU	Upgrade AMS24/72 to System 36 Software with Global Bundle with Pitney Bowes, Rotary and WJ Meter interfaces (PC not included)	\$ 4,086	\$ 3,351	n/a

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## System 36

### System 36 Software Only – Options, Accessories and Components

Product #	Description	Price	WSCA	MAINTENANCE
PBMI	Pitney Bowes Meter interface <b>Only used to add a Pitney Bowes interface to an existing System 36 or System 77</b>	\$1,223	\$ 1,003	n/a

### Global Software

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBAL	Global Software for use with AMS24/72/36/77 data collectors to provide reporting, data consolidation and management.	\$ 2,450	\$ 2,009	n/a
SYSGLOBALADD	Additional Client access for Global Software – provides additional access for system management – <b>Requires previous purchase of SYSGLOBAL</b>	\$ 1,632	\$ 1,338	n/a

### Global SQL Software

Product #	Description	Price	WSCA	MAINTENANCE
SYSGLOBALSQL	Global SQL Software for use with AMS24/72/36/77 data collectors in a SQL environment to provide reporting, data consolidation and management.	\$ 12,265	\$ 10,057	\$ 1,226
SYSSQLADD	Additional Client access for Global SQL Software – provides additional access for system management – <b>Requires previous purchase of SYSGLOBALSQL</b>	\$ 2,450	\$ 2,009	\$ 245

### Hardware options for System 36

Product #	Description	Price	WSCA	MAINTENANCE
AMSPC18	Standalone PC – System 36Software not included (Mini Q Celeron PC, Windows 2000 Pro) with wireless KB Monitor NOT included	\$ 1,682	\$ 1,379	\$ 168
MCMTS12	12" Touch Screen Monitor - sold separately	\$1,468	\$ 1,204	\$ 147
MCMTS15	15" Touch Screen Monitor - sold separately	\$ 1,795	\$ 1,472	\$ 179

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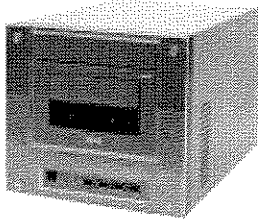
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**State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Systems Solutions**

*Dated: March 01, 2006*

## System 36

### PC Specifications – All Configurations



### AMSPC18 PC For System 36 – All configurations

Specifications	
Operating System	Windows 2000 Professional
Processor	Intel Celeron Processor 2.0 GHz
Memory	128 Mb RAM Standard
Storage	<ul style="list-style-type: none"><li>• Hard Disk Drive – 40 Gb</li><li>• Floppy Disk Drive</li><li>• CDRW – re-writeable CD-ROM Drive</li></ul>
Input Devices	<ul style="list-style-type: none"><li>• Wireless Keyboard with built-in trackball</li><li>• Optional touch screen monitors, 12 &amp; 15 inch available</li><li>• P/S 2 input connections available for conventional keyboard &amp; mouse</li></ul>
Communications	<ul style="list-style-type: none"><li>• Built in 10/100 mbps LAN interface</li></ul>
Port Configuration	<ul style="list-style-type: none"><li>• 4 Serial Ports – COM1, COM2, COM3, COM4</li><li>• 1 Parallel Port – LPT1</li><li>• 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel)</li><li>• Sound – Speaker connection, Microphone connection (front and rear)</li><li>• 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)</li></ul>
Dimensions	<ul style="list-style-type: none"><li>• Height = 7.30 inches</li><li>• Width = 7.88 inches</li><li>• Length = 11.82 inches</li></ul>

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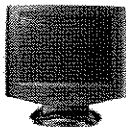
## System 36

### Monitor Specifications – Flat Panel Monitors All Configurations

(Photo not available)

Specifications	
<b>FS15 15 inch Flat Screen monitor</b>	<ul style="list-style-type: none"> <li>15" TFT Active Matrix LCD panel</li> <li>Anti Glare "hard" coated surface</li> </ul>
Display Size	12.0" X 9.0" (304.1 mm X 228.1 mm)
Pixel Pitch	.297 x .297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	15.4" H X 16.1"W X 7.7"D
Weight	11.9 lbs. (5.4kg)

### Monitor Specifications – Touch Screen Monitor All Configurations



#### MCMTS15

#### MCMTS12

Specifications	
<b>MCMTS12 12.5 inch Touch Screen monitor</b>	<ul style="list-style-type: none"> <li>12.5 inch TFT Active Matrix LCD panel</li> <li>"Accutouch" touch Panel, anti glare coating</li> </ul>
Display Size	12" Diag (246 X 185 mm)
Pixel Pitch	.27
Resolution	XGA 800 X 600
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	14.0" H X 14.4" W X 6.5" D
Weight	10 lbs. (8.5kg)
<b>MCMTS15 15 inch Touch Screen monitor</b>	<ul style="list-style-type: none"> <li>15" TFT Active Matrix LCD Panel</li> </ul>
Display Size	15" Diag (38.1 cm diag.)
Pixel Pitch	.297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +

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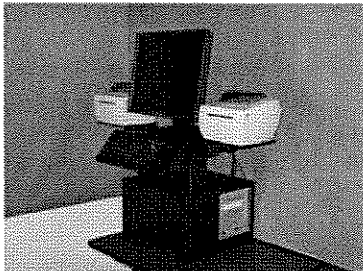
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## System 36

### Monitor Specifications – Touch Screen Monitor All Configurations (continued)

Specifications	
Audio	2 – 1 Watt Built in Speaker
Dimensions	372 mm H X 171 mm W X 355 mm D
Weight	9 lbs. (3.7kg)

### Computer Stand and Shelves - All Configurations



( Monitor, keyboard, shelves, and PC not included)

Product #	Description
AMSSTAND	Universal Computer stand for PC applications – provides stable ergonomically designed workspace organization
AMSSHELF	Optional (added cost) Shelf for Printer, mouse etc.

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Dated: March 01, 2006

### System 77

#### Product Features

- Sophisticated information management system lets you take real control of your mail processing.
- Designed for Windows® NT, 2000 or XP, System 77 provides accurate, real-time information management with unlimited reporting capabilities
- LAN/WAN, peer-to-peer networking
- Compatibility with Novell Networks
- Touch-screen, graphical user interface
- Unlimited reporting capability
- For postage accounting, chargeback information is sent via your network in a variety of format
- Ability to search for and display your current jobs on screen, with real-time data, from your desktop



#### System 77 Software

Product #	Description	Price	WSCA	MAINTENANCE
SYS77H	System 77 Data Collector Includes: HW,SW & Hasler Meter I/O	\$ 5,558	\$ 4,558	\$ 668
SYS77PBI	System 77 Data Collector Includes: HW,SW, & PB Meter I/O	\$ 6,543	\$ 5,365	\$ 786
SYS77GSQ	Global System Software For Global Data Collection	\$ 12,265	\$ 10,057	\$ 1,500
SYS77HS	SQL System 77 Data Collector Includes: HW,SW & Hasler Meter I/O	\$ 6,131	\$ 5,027	\$ 737
SYS77HIN2S	SQL System 77 With Hasler Meter Interface For 2 Meters, Inserter Applications Only	\$ 7,767	\$ 6,369	\$ 777
SYS77HIN3S	SQL System 77 With Hasler Meter Interface For 2 Meters, Inserter Applications Only	\$ 9,402	\$ 7,710	\$ 940
SYS77PB	SQL System 77 Data Collector Includes: HW,SW & PB Meter I/O Multiple AMS 36 Or AMS 24	\$ 6,949	\$ 5,698	\$ 835
SYS77PBI2	SQL System 77 With Pitney Bowes Meter Interface For 2 Meters, Inserter Applications Only	\$ 9,239	\$ 7,576	\$ 924
SYS77PBI3	SQL System 77 With Pitney Bowes Meter Interface For 3 Meters, Inserter Applications Only	\$ 11,038	\$ 9,051	\$ 1,104
SYS77HPP	System 77 Data Collector And Rate Calculating Engine For Use With PowerPost. Includes HW,SW, PowerPost Interface (Includes Windows 2000 And Cables	\$ 6,543	\$ 5,365	\$ 654
SYS77PPIO	PowerPost Interface Add On - Adds Rates Calculating Engine And PowerPost Interface To Previously Purchased System 77. Includes Windows 2000 (Does Not Include Remote Platform. See WP30R And WJ100R Below. ***Requires Return To Factory***	\$ 978	\$ 802	n/a

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## System 77

### Miscellaneous Options, Attachments, and Accessories

Product #	Description	Price	WSCA	MAINTENANCE
591	Additional 4 wire shielded cable. (non-commissionable).	\$ 1.03 per ft.	\$ .84	n/a
670	Opto-Coupler for Pitney Bowes Meter	\$ 245	\$ 201	n/a
DP01	Five Connection Junction Box	\$ 245	\$ 201	n/a
DP02	Optical Counting Device Includes Sensor with Cable	\$ 286	\$ 235	n/a
DP03	Universal Interface Copiers, Inserters, Addressing Machines	\$ 286	\$ 235	n/a
MMSIMP1	MVP Import	\$ 487	\$ 399	n/a
MMSIMP2	Challenger Import	\$ 487	\$ 399	n/a
MMSIMP3	Smart Series AH Scale Import	\$ 487	\$ 399	n/a
MMSIMP4	UPS Maxi-Ship/UPS Online Import	\$ 487	\$ 399	n/a
MMSIMP5	Federal Express PowerShip Import	\$ 487	\$ 399	n/a
MMSIMP6	DHL Import	\$ 487	\$ 399	n/a
MMSIMP7	Airborne Import	\$ 487	\$ 399	n/a
MMSIMP8	iMCM Import	\$ 487	\$ 399	n/a

Retrofit conversion of additional AMS20/24 units after initial single unit conversion – contact Shelton for quote.

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# **SECTION 9**

## ***OUTBOUND SOLUTIONS***

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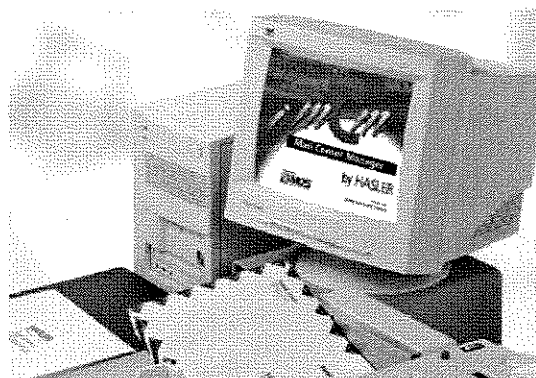
## State of Arizona/WSCA Product Catalogue/Pricelist # 090105 Systems Solutions

Dated: March 01, 2006

### iMCM

#### Product Features

- Provides complete control over weighing, rating, processing and accounting of all outbound mail and shipping
- Produces multi-carrier-compliant, two-dimensional barcoded labels that include a user's tracking number, routing detail and address information
- Internet connectivity
- Differential weighing for letters, parcels and flats
- Easy access to printable management reports
- Provides email notification for shipped, delivered or both
- Limits duplicate package ID checking to the open manifest only
- Seamless interfacing with Hasler's WhisperJet meters and mailing systems



#### iMCM Software and Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM030 (30# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	<b>Total Solution 1:</b> This solution includes the iMCM software, Hasler meter interface ( <b>Meter Software Version must be 8.25 or higher</b> ), Differential Weighing, and a 30 pound Spectrum Scale with Display. The scale is 9" x 9" with a .1 oz accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	\$ 3,268	\$ 2,680	\$ 327
MCM150 (150# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	<b>Total Solution 2:</b> This solution includes the iMCM software, Hasler meter interface ( <b>Meter Software Version must be 8.25 or higher</b> ), Differential Weighing, and 150 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	\$ 4,086	\$3,351	\$ 409
MCM150N (150# N-TEP Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	Everything that is included in the <b>MCM150 - Total Solution 2</b> but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum Scale.	\$ 4,372	\$3,585	\$ 437

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## iMCM

### iMCM Software and Scale Solutions (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCM070 (70# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	<b>Total Solution 3:</b> This solution includes the iMCM software, Hasler meter interface ( <b>Meter Software Version must be 8.25 or higher</b> ), Differential Weighing, and 70 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	\$ 3,840	\$ 3,149	\$ 384
MCM150C (150# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	<b>Carrier Solution:</b> This solution includes the iMCM software and a 150 pound Spectrum Scale with Display. The scale 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook. (Does not include meter interface or differential weighing).	\$ 2,777	\$ 2,277	\$ 277
MCM150CN (150# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	Everything that is included in the MCM150C-Carrier Solution but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum scale	\$ 3,104	\$ 2,545	\$ 310
MCM150U (150# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	<b>UPS Only Version:</b> All other carriers are disabled. (Non-UPS rates will be shown but not recorded or saved). This solution includes the iMCM software and 150 pound Spectrum Scale with Display. The scale is 16" x 16" with a .50 oz. accuracy. The scale is RS-232 with auto-calibration. It meets or exceeds the requirements of the NIST Handbook.	\$ 1,795	\$ 1,472	\$ 180
MCM150UN (150# Scale Included) <b>iMCM SoftwareCare Purchase Required</b>	Everything that is included in the MCM150U but with a 150 pound N-TEP scale substituted for the 150 pound Spectrum scale	\$ 2,123	\$ 1,741	\$ 212

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## iMCM

### iMCM Software and 30 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM1530	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 5,313	\$ 4,357	\$ 531
MCM1730	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 5,722	\$ 4,692	\$ 572
MCMT1230	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,131	\$ 5,027	\$ 613
MCMT1530	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 30# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,540	\$ 5,363	\$ 654

### iMCM Software and 70 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM1570	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 5,722	\$ 4,692	\$ 572
MCM1770	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 5,967	\$ 4,893	\$ 597
MCMT1270	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,785	\$ 5,564	\$ 679

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## iMCM

### iMCM Software and 70 Pound Capacity Scale Solutions(Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCMT1570	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 70# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 7,030	\$ 5,765	\$ 703

### iMCM Software and 150 Pound Capacity Scale Solutions

Product #	Description	Price	WSCA	MAINTENANCE
MCM15150	iMCM Turnkey System – includes compact PC, 15" flat screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 5,722	\$ 4,692	\$ 572
MCM17150	iMCM Turnkey System – includes compact PC, 17" flat screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,131	\$ 5,027	\$ 613
MCMT12150	iMCM Turnkey System – includes compact PC, 12" flat touch screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,540	\$ 5,363	\$ 654
MCMT15150	iMCM Turnkey System – includes compact PC, 15" flat, touch screen monitor, 150# scale, Windows XP Professional. Includes Rotary Postage Meter interface. <b>DOES NOT INCLUDE PowerPost or WhisperJet meter interface which must be ordered separately</b>	\$ 6,785	\$ 5,564	\$ 678

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## iMCM

### iMCM Postage Meter Interface Options

Product #	Description	Price	WSCA	MAINTENANCE
HSPP	PowerPost to iMCM postage meter interface option.	\$ 814	\$ 667	n/a
HSWJ	WhisperJet to iMCM postage meter interface option	\$ 405	\$ 332	n/a
HSWJDWP	Whisperjet with DWP to iMCM postage meter interface option	\$ 813	\$ 667	n/a
MCMRTI	Real time ODBC interface. (Note: This is a powerful scripting tool and requires certification. You must be approved to sell this tool by The Director of PC Software Solutions.)	\$ 2,450	\$ 2,009	n/a
MCMRTICLNT	Additional workstation for MCMRTI	\$ 241	\$ 198	n/a
MCMSSS	Software control module for Whisperjet series (WJ135,180,215)	\$ 405	\$ 332	n/a
MCMSS02	Software control module for Whisperjet series (WJ185,220,250)	\$ 486	\$ 399	n/a

### PC Hardware Packages (Computer/Monitor Only – No iMCM software)

Product #	Description	Price	WSCA	MAINTENANCE
MCMPC15	Compact PC Package, includes 15" flat screen monitor, Windows XP Professional	\$ 2,368	\$ 1,942	\$ 236
MCMPC17	Compact PC Package, includes 17" flat screen monitor, Windows XP Professional	\$ 2,613	\$ 2,143	\$ 261
MCMPC12T	Compact PC Package, includes 12" flat touch screen monitor, Windows XP Professional	\$ 2,941	\$ 2,412	\$ 294
MCMPC15T	Compact PC Package, includes 15" flat touch screen monitor, Windows XP Professional	\$ 3,268	\$ 2,680	\$ 327

### iMCM Options

Product #	Description	Price	WSCA	MAINTENANCE
MCM402	High Speed Color Inkjet Printer (10 ppm) Cable Included	\$ 613	\$ 503	\$ 61
MCM403	Thermal Label Printer (parallel)	\$ 732	\$ 600	\$ 73
MCM404	Color Deskjet Printer (5 ppm) Cable Included	\$ 307	\$ 252	\$ 30
MCM405	Laser Barcode Scanner	\$ 814	\$ 676	\$ 81
MCM406	CCD Barcode Scanner	\$ 569	\$ 467	\$ 57
MCM407	Pitney Bowes Meter Interface	\$ 814	\$ 676	n/a
MCM408	Pitney Bowes 9" I/O cable	\$ 144	\$ 118	n/a
MCM409	Ball Top (16" x 16" platform size only)	\$ 245	\$ 201	n/a

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## iMCM

### iMCM Options(Continued)

Product #	Description	Price	WSCA	MAINTENANCE
MCM410	Differential Weighing - Add-on to MCM150C and MCM150U only	\$ 896	\$ 735	n/a
MCM411	Hasler Meter Interface - Add-on to MCM150C only <b>(Meter Software Version must be 8.25 or higher)</b>	\$ 487	\$ 399	n/a
HSPP	PowerPost to iMCM Interface. Requires Windows 2000 on iMCM (not included). (Needs only be purchased for an existing Powerpost)	\$ 814	\$ 676	n/a
HSWJ	iMCM Interface to WhisperJet Series.	\$ 405	\$ 332	n/a
MCM412	Software Upgrade - MCM150U to Full MCM150C System	\$ 1,059	\$ 868	n/a
MCM413	Differential Weighing Upgrade from 30 pounds (MCM150/30) to 150 pounds	\$ 569	\$ 467	n/a
MCM415	Hub/Cable Network Card for Server - includes 8 Port Hub and one 50 foot network cable.	\$ 654	\$ 536	n/a
MCM416	Client Workstation Network Interface Card and 50 foot cable	\$ 245	\$ 201	n/a
MCMCERT	Software to enable existing iMCM to print the Certified Return Receipt laser substrates forms. <b>Note:</b> Requires ver 3.60 of iMCM	\$ 814	\$ 676	n/a
MCMTS12	Touch Screen 12"	\$ 1,468	\$ 1,204	n/a
MCMTS15	Touch Screen 15"	\$ 1,795	\$ 1,472	n/a

### iMCM Optional Features

Product #	Description	Price	WSCA	MAINTENANCE
MCTMAHMMAN	USPS Mail Manifesting option for Domestic Mixed Mail Classes at the Single Piece Rate. This includes manifesting of First Class, Priority Mail, Standard B Parcel, Special Standard Mail, Library and Bound Printed Matter. All special services are supported with the exception of Registered Mail. All required reports and forms are printed automatically including the firm mailer Book - PS Form 3877.	\$ 896	\$735	n/a
MCTMAHSDEE	Spee-Dee Delivery Rates and Manifests - These rates and reports have been added to the MCM for the region that Spee-Dee Services. All services are correctly rated and manifested.	\$ 594	\$ 487	n/a

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## iMCM

**iMCM SoftwareCare** (SoftwareCare is required for all customers at the time of system activation)

Product #	Description	Price	WSCA
MCMAGR1M*	First System - Monthly Charge (Customer must buy "X" number of months to 12/31 after initial warranty period)	\$ 36	\$ 30
MCMAGR2M	First System if lapsed - Monthly Charge (Customer must buy "X" number of months to 12/31 after 1/31/00)	\$ 53	\$ 43
MCMAGR3M*	Additional System (same location) - Monthly Charge (Customer must buy "X" number of months to 12/31 after initial warranty period).	\$ 20	\$ 16
MCMAGR4M	Additional System if lapsed (same location) - Monthly Charge (Customer must buy "X" number of months to 12/31 after 1/31/00)	\$ 30	\$ 25
MCMAGR1A	First System - Annual Price	\$ 433	\$ 78
MCMAGR2A	First System if lapsed - Annual price	\$ 640	\$ 525
MCMAGR3A	Additional System (same location) - Annual Price	\$ 236	\$ 194
MCMAGR4A	Additional System if lapsed - Annual price	\$ 354	\$ 290

\* Customer must purchase the number of months remaining to reach 12/31 of the year after the initial 90-day warranty period.

## SoftwareCare Leasing

Product #	Description	Price	WSCA
♦MCM1L**	First System - Monthly Lease Price	\$ 48	\$ 39
♦MCM2L**	Additional System (Same location) - Monthly Lease Price	\$ 26	\$ 21

\*\* Customer must purchase the number of months to reach the end of the lease term. The total amount software care must be factored into the total equipment price of the lease.

## iMCM "Installed" Program

Product #	Description	Price	WSCA
MCM471	Stand alone Installation Package (Includes: Airfare, Hotel, Auto & Meals, 2 Days on-site installation, Complete key operator instruction, service technician training (required), PC Anywhere).	\$ 3,108	\$ 2,549
MCM481	Network Installation Packages (Includes: Airfare, Hotel, Auto & Meals, 4 Days on-site installation, complete key operator instruction, service technician training (required), PC Anywhere).	\$ 4,989	\$ 4,091

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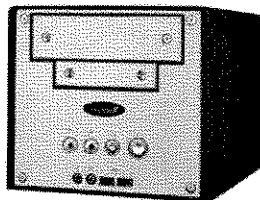
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## iMCM

### PC Specifications – All Configurations



Specifications	
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	<ul style="list-style-type: none"><li>• Hard Disk Drive – 40 Gb</li><li>• Floppy Disk Drive</li><li>• CDRW – re-writeable CD-ROM Drive</li></ul>
Input Devices	<ul style="list-style-type: none"><li>• Wireless Keyboard with built-in trackball</li><li>• Optional touch screen monitors, 12 &amp; 15 inch available</li><li>• P/S 2 input connections available for conventional keyboard &amp; mouse</li></ul>
Communications	<ul style="list-style-type: none"><li>• Internal 56 K Modem</li><li>• Built in 10/100 mbps LAN interface</li><li>• Built in 1000 mbps LAN Port (616A port)</li></ul>
Port Configuration	<ul style="list-style-type: none"><li>• 3 Serial Ports – COM1, COM2, COM3</li><li>• 1 Parallel Port – LPT1</li><li>• 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel)</li><li>• Sound – Speaker connection, Microphone connection (front and rear)</li><li>• 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)</li></ul>
Dimensions	<ul style="list-style-type: none"><li>• Height = 7.30 inches</li><li>• Width = 7.88 inches</li><li>• Length = 11.82 inches</li></ul>

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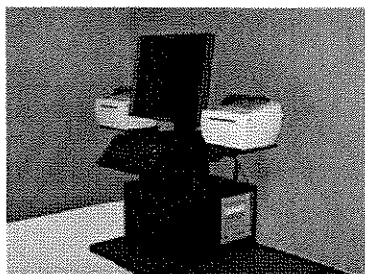
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## iMCM

### Monitor Specifications – Flat Panel Monitors All Configurations

Specifications	
<b>FS15 15 inch Flat Screen monitor</b>	<ul style="list-style-type: none"> <li>15" TFT Active Matrix LCD panel</li> <li>Anti Glare "hard" coated surface</li> </ul>
Display Size	12.0" X 9.0" (304.1 mm X 228.1 mm)
Pixel Pitch	.297 x .297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	15.4" H X 16.1"W X 7.7"D
Weight	11.9 lbs. (5.4kg)
<b>FS17 17 inch Flat Screen monitor</b>	<ul style="list-style-type: none"> <li>17" TFT Active Matrix LCD panel</li> <li>Anti Glare "hard" coated surface</li> </ul>
Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

### Computer Stand and Shelves - All Configurations



(Monitor, keyboard, shelves, and PC not included)

Product #	Description
<b>AMSSTAND</b>	Universal Computer stand for PC applications – provides stable ergonomically designed workspace organization
<b>AMSSHELF</b>	Optional (added cost) Shelf for Printer, mouse etc.

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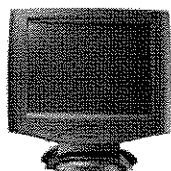
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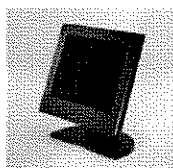
## iMCM

### Monitor Specifications – Touch Screen Monitors All Configurations

#### MCMTS15



#### MCMTS12



Specifications	
<b>MCMTS12 12.5 inch Touch Screen monitor</b>	<ul style="list-style-type: none"><li>• 12.5 inch TFT Active Matrix LCD panel</li><li>• "Accutouch" touch Panel, anti glare coating</li></ul>
Display Size	12" Diag (246 X 185 mm)
Pixel Pitch	.27
Resolution	XGA 800 X 600
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	14.0" H X 14.4" W X 6.5" D
Weight	10 lbs. (8.5kg)

Specifications	
<b>MCMTS15 15 inch Touch Screen monitor</b>	<ul style="list-style-type: none"><li>• 15" TFT Active Matrix LCD Panel</li></ul>
Display Size	15" Diag (38.1 cm diag.)
Pixel Pitch	.297 (.30)
Resolution	XGA 1024 X 768
Colors	16 Million +
Audio	2 – 1 Watt Built in Speaker
Dimensions	372 mm H X 171 mm W X 355 mm D
Weight	9 lbs. (3.7kg)

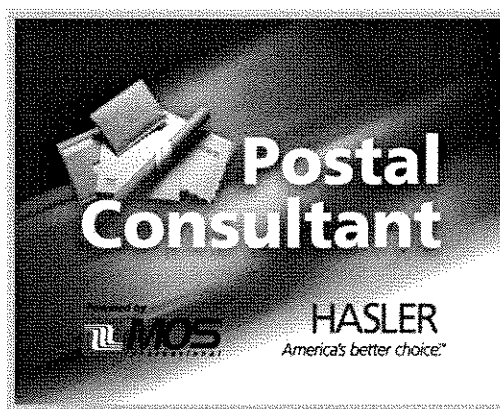
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## Postal Consultant

### Product Features

- Postal Consultant software is an Internet-ready, USPS-approved, "mini-post office" that works right on your own desktop using a non-dedicated PC!
- Provides Delivery Confirmation and Signature Confirmation for Priority Mail and Parcel Post
- Automatically track and trace the E-Certified service from the USPS
- Complete USPS rates
- USPS International rates, including the International Mail Manual



## Postal Consultant

Product #	Description	Price	WSCA	MAINTENANCE
PCON1	Postal Consultant Level 1 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform	\$ 650	\$ 533	n/a
PCON2	Postal Consultant Level 2 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes 3 Level Accounting	\$ 814	\$ 676	n/a
PCON3	Postal Consultant Level 3 - Includes: Postal Consultant Software, Security Key, 10# Capacity Scale Platform Includes All Features From Level 1 & 2 and Certified Return Receipt Forms Printing	\$ 1,795	\$ 1,472	n/a
PCON130	Postal Consultant Level 1 with 30 Pound Scale option	\$ 1,059	\$ 868	\$ 105
PCON230	Postal Consultant Level 2 with 30 Pound Scale option	\$ 1,223	\$ 1,003	\$ 122
PCON330	Postal Consultant Level 3 with 30 Pound Scale option	\$ 2,204	\$ 1,807	\$ 220
PCON170	Postal Consultant Level 1 with 70 Pound Scale option	\$ 1,305	\$ 1,070	\$ 130
PCON270	Postal Consultant Level 2 with 70 Pound Scale option	\$ 1,468	\$ 1,204	\$ 146
PCON370	Postal Consultant Level 3 with 70 Pound Scale option	\$ 2,450	\$ 2,009	\$ 245

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## Postal Consultant

### Options & Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
PCELT	Enable Eltron Label Printer Option - Does not include label printer Software Only	\$ 405	\$ 332	n/a
PCONU12	Upgrade Postal Consultant Level 1 to Level 2	\$ 405	\$ 332	n/a
PCONU13	Upgrade Postal Consultant Level 1 to Level 3	\$ 1,387	\$ 1,137	n/a
PCONU23	Upgrade Postal Consultant Level 2 to Level 3	\$ 1,223	\$ 1,003	n/a
PCONS10	10 Pound Scale Platform cost to add to <b>Existing Postal Consultant</b>	\$ 266	\$ 218	n/a
PCONS30	30 Pound Scale Platform cost to add to <b>Existing Postal Consultant</b>	\$ 487	\$ 399	n/a
PCONS70	70 Pound Scale Platform cost to add to <b>Existing Postal Consultant</b>	\$ 814	\$ 676	n/a

### SoftwareCare (SoftwareCare is required for all customers at the time of system activation)

Product #	Description	Price	WSCA
PCAGR1M	Level 1 Monthly Charge - customer must purchase "X" number of months to 12/31	\$ 10	\$ 8
PCAGR1A	Level 1 Annual Charge	\$ 120	\$ 98
PCAGR1B	Level 1 Annual Charge after cut off date	\$ 180	\$ 148
PCAGR2M	Level 2 Monthly Charge - customer must purchase "X" number of months to 12/31	\$ 15	\$ 12
PCAGR2A	Level 2 Annual Charge	\$ 185	\$ 152
PCAGR2B	Level 2 Annual Charge after cut off date	\$ 265	\$ 217
PCAGR3M	Level 3 Monthly Charge - customer must purchase "X" number of months to 12/31	\$ 30	\$ 25
PCAGR3A	Level 3 Annual Charge	\$ 325	\$ 267
PCAGR3B	Level 3 Annual Charge after cutoff date	\$ 450	\$ 369
PCSWCCD	CD-Shipment Option for Software Care updates. CD is shipped to dealer. Addition to Annual Charge for SoftwareCare and Annual Agreement Costs	\$ 125	\$ 103

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**Leased SoftwareCare** (SoftwareCare is required for all customers at the time of system activation)

Product #	Description	Price	WSCA
◆PCAGR1L	Level 1 Monthly Charge - customer must purchase "X" number of months to 12/31	\$ 10	\$ 8
◆PCAGR2L	Level 2 Monthly Charge – customer must purchase "X" number of months to 12/31	\$ 15	\$ 12
◆PCAGR3L	Level 3 Monthly Charge - customer must purchase "X" number of months to 12/31	\$ 30	\$ 25

Standard Postal Consultant Software Care updates are delivered via the internet. Routine Rate and Structure Changes are obtained by accessing the website and downloading the appropriate changes. Shipment of a CD-ROM based update is available at additional cost.

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# **SECTION 10**

## ***INBOUND SOLUTIONS***

## Smart Sort

### Product Features

- The fastest and most accurate voice sorting system available
- Includes PC, Software, software key and wireless headset with preloaded software that is tested and ready to run.
- Can handle any company's database with virtually no size limitation
- Automatically imports your company's existing database on a daily, weekly or monthly basis
- Supports Windows® 98SE, NT4.0/2000, XP
- Processes mail regardless of how it's addressed
- No limitations to method of incoming mail sorting. Can be sorted by first name, last name, department, phone or title.
- System has two user-definable fields for voice command sorting



### Smart Sort Express

Product #	Description	Price	WSCA	MAINTENANCE
SSE01	Smart Sort II Express Software Only Includes Up To 3000 Employee Names and Max. of 3 Stations. Includes headset.	\$ 3,268	\$ 2,680	\$ 480
SSE02	Smart Sort II Express HW & Software Includes Up To 3000 Employee Names and Max. of 3 Stations. Includes PC and headset.	\$ 4,904	\$ 4,021	\$ 720

### Options

Product #	Description	Price	WSCA	MAINTENANCE
SSLP01	Thermal label printer (parallel) for use with mystery mail.	\$ 732	\$ 600	\$ 105
SSRP01	Report printer for printout of reports. Includes hp 810CXI color deskjet printer (10 PPMm) w/ IEEE 1284 connection.	\$ 307	\$ 252	\$ 45
S2100K	Up to 100,000 names data base	\$ 2,450	\$ 2,009	n/a
S2NICK	Nickname utility	\$ 323	\$ 265	n/a

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## Smart Sort

### Options (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
S2PRON	Pronunciation editing	\$ 323	\$ 265	n/a
S2MM	Mystery mail utility	\$ 323	\$ 265	n/a
S2FWD	Forwarding option	\$ 323	\$ 265	n/a
S2CTM	Customizable training's	\$ 323	\$ 265	n/a
S2NUM	Numeric processing	\$ 814	\$ 667	n/a
S2SRT	Sort by last, dept., other 1-2	\$ 814	\$ 667	n/a
S2EML	Email notification	\$ 650	\$ 533	n/a
S2WEB	Webport (Web-based import)	\$ 814	\$ 667	n/a
S2IMP1	Background import	\$ 814	\$ 667	n/a
S2RPT	Report generator	\$ 814	\$ 667	n/a
S2ADD1	Network License (2nd + Stations)	\$ 2,450	\$ 2,009	n/a

### Upgrades

Product #	Description	Price	WSCA	MAINTENANCE
SSLNUP01	When purchased with original order, Last Name Sort allows sorting by last name. <b>Note: Last Name Sort creates a secondary data base for each last name and must be considered in the maximum number of names.</b>	\$ 323	\$ 265	n/a
SSLNUP02	When purchased after original order, Last Name Sort Upgrade allows last name sort to be added to an existing system. Includes: Smart Sort software with key. <b>Note: Last Name Sort creates a secondary data base for each last name and must be considered in the maximum number of names.</b>	\$ 487	\$ 399	n/a
SSADU01	Smart Sort Automatic Database Update - When purchased with original order. <b>Note: This option allows Smart Sort to import an existing database or file into the Smart Sort System. This import maybe done automatically or scheduled for a later date and time.</b>	\$ 814	\$667	n/a

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## Smart Sort

### Upgrades (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
SSADU02	Smart Sort Automatic Database Update - When purchased after original order. <b>Note: This option allows Smart Sort to import an existing database or file into the Smart Sort System. This import maybe done automatically or scheduled for a later date and time.</b>	\$ 896	\$ 735	n/a
S2UPG	UPGRADE FROM OLD SMART SORT II TO ENTERPRISE. <b>NOTE: WILL NOT INCREASE THE SIZE OF THE DATABASE.</b>	\$ 1,223	\$ 1,003	n/a

### Smart Sort Enterprise

Product #	Description	Price	WSCA	MAINTENANCE
S2NET01	Smart Sort II enterprise software only includes all options offered with express, except Webport and network license. Does include headset.	\$ 7,358	\$ 6,034	\$ 736
S2NET02	Smart Sort II enterprise HW & software includes all options offered with express, except Webport and network license. Does include pc and headset.	\$ 8,993	\$ 7,374	\$ 899

### Smart Sort Enterprise Options

Product #	Description	Price	WSCA	MAINTENANCE
S2WEB	Webport (Web-based import)	\$ 814	\$ 667	n/a
S2ADD2	Network License (2nd Station)	\$ 4,086	\$ 3,351	\$ 408
S2ADD3	Network License (3rd Station)	\$ 2,450	\$ 2,009	\$ 245
S2ADD4	Network License (4th Station)	\$ 1,223	\$ 1,003	\$ 122
S2UPG	UPGRADE FROM OLD SMART SORT II TO ENTERPRISE. <b>NOTE: WILL NOT INCREASE THE SIZE OF THE DATABASE.</b>	\$ 1,223	\$ 1,003	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
SSLROLL	Roll - Mystery Mail Labels - Self Peel, 4" x 2.3", <b>High Contrast</b> address labels for thermal label printer - each roll contains 640 labels.	\$ 26	\$ 21	n/a
SSLCASE	Case - Mystery Mail Labels - Self Peel, 4" x 2.3", <b>High Contrast</b> address labels for thermal label printer - each case contains 12 Rolls.	\$ 266	\$ 218	n/a

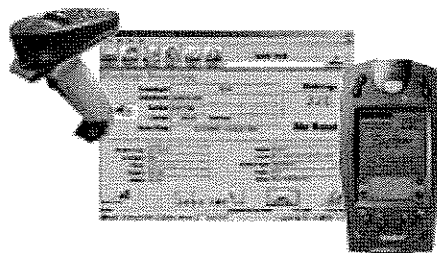
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## Smart Track

### Product Features

- Software for tracking of incoming accountable items
- 100% browser-based module allows delivery searches and pickups to be performed, and alerts to be scheduled, right from the user's desktop!
- Provides both voice recognition and signature capture
- Fits any size receiving center
- Options are scalable – save on features you don't need
- Custom screens and custom forms fit your operating environment perfectly
- Supports multiple label sizes



### Smart Track Enterprise

Product #	Description	Price	WSCA	MAINTENANCE
STENT1	<b>Smart Track Enterprise Receiving System. PC System</b> includes, Smart Track Enterprise Software, PC with Monitor and Wireless Headset. Does NOT include, SQL, Web Tracking, Background Import, or Utilities	\$ 7,358	\$ 6,034	\$ 1,079
STENT2	<b>Smart Track Enterprise Receiving System. Complete Turn Key System</b> <i>Same as STENT1 above</i> , also includes, Wireless RF Scanner (SMTIS01) Standard Label Printer (SMTPL01) and one 1700 delivery device (SMTD01). Does NOT include, SQL, Web Tracking, Background Import, or Utilities	\$ 10,466	\$ 8,582	\$ 1,535

### Smart Track Enterprise Software Solutions

Product #	Description	Price	WSCA	MAINTENANCE
STENTS	<b>Smart Track Enterprise, Network System, Software Only.</b> Includes, Smart Track Enterprise Software for Network use. Does NOT include, any clients, SQL, Web Tracking, Background Import, or Utilities, PC, Monitor, Network Card, Hub, Wireless Headset, Receiving scanner or Delivery scanner.	\$ 5,722	\$ 4,692	\$ 572

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## Smart Track

### Smart Track Enterprise Software Solutions (Continued)

Product #	Description	Price	WSCA	MAINTENANCE
STUSQLS	<b>Smart Track Ultra Network System with SQL Database, Software Only.</b> Does NOT include any clients. Same as STENTS with SQL database, Includes Web Tracking, Background Import and all utilities. Required for use with more than 10 clients or more than 1,000 packages per day. Does NOT include SQL license.	\$ 11,856	\$ 9,722	\$ 1,185

### Smart Track Enterprise Client Options

Product #	Description	Price	WSCA	MAINTENANCE
STECV1	<b>Smart Track Enterprise Client Software <u>with</u> Voice Recognition. Software Only.</b> does not include hardware. Price is for each client. (Client edition for use with Enterprise Software <b>with</b> voice capability)	\$ 1,227	\$ 1,006	n/a
STEC2	<b>Smart Track Enterprise Client Software <u>with out</u> Voice Recognition. Software Only.</b> does not include hardware. Price is for each client. (Client edition for use with Smart Track Software <b>without voice</b> capability)	\$ 487	\$ 399	n/a
STECV1C	<b>Smart Track Enterprise Client Software <u>with</u> Voice Recognition and Hardware .</b> Software and hardware. Price is for each client. (Client edition for use with Enterprise Software <b>with</b> voice capability) Includes Standard Label Printer (SMTL01) Wireless RF Receiving Scanner (SMTIS01) and Headset / Base (STWH01)	\$ 3,677	\$ 3,015	\$ 539
STEC2C	<b>Smart Track Enterprise Client Software <u>with out</u> Voice Recognition and Hardware.</b> Software and hardware. Price is for each client. (Client edition for use with Enterprise Software <b>without voice</b> capability) Includes Standard Label Printer (SMTL01) Wireless RF Receiving Scanner (SMTIS01)	\$ 2,450	\$ 2,009	\$ 359

### Smart Track Enterprise SQL Upgrade

Product #	Description	Price	WSCA	MAINTENANCE
STSQLUPG	<b>Smart Track Upgrade</b> from Access to SQL Database. Does Not Include: SQL License(s) or Data (History) Transfer from Access to SQL	\$ 8,176	\$ 6,704	n/a

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## Smart Track

### Smart Track Enterprise Web-Based Options

Product #	Description	Price	WSCA	MAINTENANCE
STWEB1	<b>Web Based Solution for Smart Track Enterprise</b> , allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Requires Smart Track Enterprise. Web Server NOT included. <b>**Not recommend for over 10 users. If you need more users you must go to Smart Track ULTRA</b>	\$ 1,227	\$ 1,006	n/a

### Smart Track Enterprise/Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
STAI01	<b>Smart Track Auto Database Import</b> allows the import of an existing database or file into the Smart Track or Smart Track Enterprise System. This import may be done automatically or scheduled for a later date and time.	\$ 814	\$ 667	n/a

### Smart Track Enterprise/Express Utilities

Product #	Description	Price	WSCA	MAINTENANCE
ST2SCRN	Screen Designer & Builder for Smart Track Version 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2LBL	Custom Label Designer tool for Smart track Version 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2PREC	Palm Receiving Module for Smart Track 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2CAM	Digital Camera Interface software for Smart Track Version 2.0 ONLY. <b>Does Not include Digital Camera</b>	\$ 405	\$ 332	n/a

### Smart Track Express

Product #	Description	Price	WSCA	MAINTENANCE
STLSW01	<b>Smart Track Express Receiving SW</b> for basic receiving application. (Does not include PC or hardware)	\$ 1,223	\$ 1,003	n/a

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## Smart Track

### Smart Track Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTCV01	<b>Carrier validate</b> option for base PC. Allows incoming items to be scanned and checked against drivers log validating the number of items.	\$ 650	\$553	n/a
SMTCV02	<b>Carrier validate option for SPT1800;</b> **required for carrier validation on the palm** allows remote scanning with SPT1800 of incoming items to be remotely scanned with SPT1800 and verified against drivers log. <b>Requires purchase of Carrier Validate (SMTCV01)</b>	\$ 324	\$ 266	n/a
SMTUA01	UPS Automated Import. Allows for the import of the UPS dyad PAD. No scanning required. <b>Requires free down loader from UPS. The down loader is NOT available until further notice. **Note Software Options Highlighted in Gray will not be available and cannot be ordered until they are released. Release date TBA</b>	\$ 487	\$ 399	n/a
SMTCF01	<b>Custom Fields</b> Adds 10 custom fields to Smart Track Express. Fields can be renamed to meet your needs. Fields can be free text, display only, or database driven	\$ 487	\$ 399	n/a
SMTCS01	<b>Custom Screens.</b> Includes P.O. Screen, Product screen, FAX Screen, Allows manager to change screens to meet their needs	\$ 487	\$399	n/a
SMTCL01	<b>Multiple Label Formats:</b> Permits use of three different labels sizes, small medium and large. Allows for the adding or deleting of items printed on the label.	\$ 323	\$ 265	n/a
SMTRG01	<b>Custom Report Generator</b> allows a variety of reports using pull down menus to select criteria. All fields can be selected i.e. report of all UPS packages delivered to building 1 by operator, Joey for last 30 days. Includes walk sequence report	\$ 814	\$ 667	n/a
SMTE01	<b>Employee alert with email</b> will automatically email selected employees that an item has been received along with details of that item	\$ 814	\$ 667	n/a
SMTA101	<b>Background Import</b> allows the administrator to schedule an import of the company database; i.e. every night go to the U drive, import the file titled employee locations from H.R. folder	\$ 814	\$ 667	n/a
SMTODBC01	<b>ODBC Link</b> allows the interchange of data between different platforms; i.e. when you scan or enter in a P.O. number the link automatically sends that data to purchasing system	\$ 1,632	\$ 1,338	n/a

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## Smart Track

### Smart Track Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTN01	<b>Network Capability</b> allows multiple stations to be operated using the same database via a network connection. Price includes software for the server and one station.	\$ 732	\$600	n/a
SMTC01	<b>Additional Network Station</b> software for use with above network. Price per each additional workstation.	\$ 323	\$265	n/a

### Smart Track Express Web-Based Options

Product #	Description	Price	WSCA	MAINTENANCE
STWEB2	<b>Web Based Solution For Smart Track Express</b> , allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Requires Smart Track Express. Web Server NOT included. <b>**Not recommend for over 10 users if you need more users you must go to Smart Track ULTRA</b>	\$ 1,227	\$ 1,006	n/a

### Smart Track Enterprise/Express Software Options

Product #	Description	Price	WSCA	MAINTENANCE
STAI01	<b>Smart Track Auto Database Import</b> allows the import of an existing database or file into the Smart Track or Smart Track Enterprise System. This import may be done automatically or scheduled for a later date and time.	\$ 814	\$ 667	n/a

### Smart Track Enterprise/Express Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
SMTIS01	<b>Wireless RF Receiving Scanner</b> with base and built in battery recharge. Used for "scanning in" carrier barcode / tracker number.	\$ 1,468	\$ 1,204	\$ 215
SMTIS02	<b>Corded Receiving Scanner</b> . Used for "scanning in" carrier barcode containing tracker number.	\$ 814	\$ 667	\$ 119
SMTDS01	<b>Delivery Scanner</b> for data collection & signature confirmation (Symbol 1700 8MB). Includes Scanner / cradle with Smart Track delivery software. (Includes STDSW01 & SMTDS03)	\$ 1,632	\$ 1,338	\$ 239

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## Smart Track

### Smart Track Enterprise/Express Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
STWH01	<b>Smart Track Wireless Headset</b> for purchase with <b>software only</b> solutions. This headset is included with Turnkey Systems. (Does not include Turtle Beach Santa Cruz Audio Card which must be installed in PC)	\$ 732	\$ 600	\$ 107
STDSW01	<b>Smart Track Delivery Software</b> for externally purchased delivery scanner. One copy of software is required for each scanner.	\$ 405	\$ 332	n/a
SMTDS03	Delivery Scanner (Symbol 1800 8MB) for data collection and signature confirmation. <b>Does not include software.</b> Sold as a spare unit.	\$ 1,550	\$ 1,271	\$ 227
SMTDS02	<b>Pick Up Pad</b> , signature capture terminal for obtaining electronic signature at mailroom or fixed location (not portable)	\$ 732	\$ 600	\$ 73
SMTTP02	<b>Pick Up Pad</b> , signature capture terminal <b>with Magnetic Stripe Reader</b> for obtaining signature at mailroom or fixed location (not portable)	\$ 1,305	\$ 1,070	\$ 130
SMTLP01	<b>Standard Label Printer</b> generates delivery labels containing barcode and tracking information. Print speed up to 2.5 ips.	\$ 569	\$ 467	\$ 56
SMTLP02	<b>High Volume Label Printer</b> generates delivery labels containing barcode and tracking information. Large label capacity roll stock, print speed up to 6 ips.	\$ 978	\$ 802	\$ 98
SMTCR01	<b>Cradle with 4 slots</b> for charging and hot sync of multiple SPT1700's at one time.	\$ 814	\$ 667	n/a
SMTPC01	<b>Integrated PC for Smart Track.</b> Software will be loaded at the time of purchase. Hasler PC Specifications subject to change Pentium 4 2.0Ghz, 256 MB RAM, 20 Gig Hard Drive, 48X CD, 17" Display with speakers, Windows 98 SR2.	\$ 3,022	\$ 2,478	\$ 302
STPKB	<b>Alpha Numeric Keyboard</b> for Palm Devices (1700/1800) (Requires Palm Device - Not Included)	\$ 163	\$ 134	n/a
STPMAG	<b>Magnetic Stripe Reader Accessory</b> for Palm Devices (1700/1800) (Requires Palm Device - Not Included)	\$ 285	\$ 234	n/a
STPG	<b>Pistol Style Grip Handle Accessory</b> for Palm Devices (1700/1800) (Requires Palm Device - Not Included)	\$ 654	\$ 536	\$ 65
ST2SCRN	Screen Designer & Builder for Smart Track Version 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2LBL	Custom Label Designer tool for Smart track Version 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2PREC	Palm Receiving Module for Smart Track 2.0 ONLY	\$ 1,223	\$ 1,003	n/a
ST2CAM	Digital Camera Interface software for Smart Track Version 2.0 ONLY. <b>Does Not include Digital Camera</b>	\$ 405	\$ 332	n/a

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## Smart Track

### Smart Track Enterprise/Express Upgrade

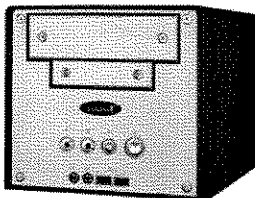
Product #	Description	Price	WSCA	MAINTENANCE
ST2UPG	Smart Track Upgrade to Version 2.0	\$ 1,223	\$ 1,003	n/a

### Smart Track PC Options and Accessories

(Sold as PC hardware only! Smart Track software NOT included )

Product #	Description	Price	WSCA	MAINTENANCE
STPCPKG	Smart Track PC only – Compact Space Saver PC, Windows XP Professional, Turtle Beach Sound Card, 17" Flat Screen Monitor	\$ 3,184	\$ 2,611	n/a

### PC Specifications – All Configurations



STPC20 Smart Track Space Saver PC)

( Used in all turnkey solutions – NOT sold separately)

Component	Description
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	<ul style="list-style-type: none"> <li>• Hard Disk Drive – 40 Gb</li> <li>• Floppy Disk Drive</li> <li>• CDRW – re-writeable CD-ROM Drive</li> </ul>
Sound Card	<ul style="list-style-type: none"> <li>• Turtle Beach, Santa Cruz</li> </ul>
Input Devices	<ul style="list-style-type: none"> <li>• Wireless Keyboard with built-in trackball</li> <li>• Optional touch screen monitors, 12 &amp; 15 inch available</li> <li>• P/S 2 input connections available for conventional keyboard &amp; mouse</li> </ul>
Communications	<ul style="list-style-type: none"> <li>• Internal 56 K Modem</li> <li>• Built in 10/100 mbps LAN interface</li> <li>• Built in 1000 mbps LAN Port (616A port)</li> </ul>

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## Smart Track

### PC Specifications – All Configurations (continued)

Component	Description
Port Configuration	<ul style="list-style-type: none"> <li>• 3 Serial Ports – COM1, COM2, COM3</li> <li>• 1 Parallel Port – LPT1</li> <li>• 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel)</li> <li>• Sound – Speaker connection, Microphone connection (front and rear)</li> <li>• 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)</li> </ul>
Dimensions	<ul style="list-style-type: none"> <li>• Height = 7.30 inches</li> <li>• Width = 7.88 inches</li> <li>• Length = 11.82 inches</li> </ul>

### Monitor Specifications – Flat Panel Monitor All Configurations

Component	Description
<b>FS17 17 inch Flat Screen monitor</b>	<ul style="list-style-type: none"> <li>• 17" TFT Active Matrix LCD panel</li> <li>• Anti Glare "hard" coated surface</li> </ul>
Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

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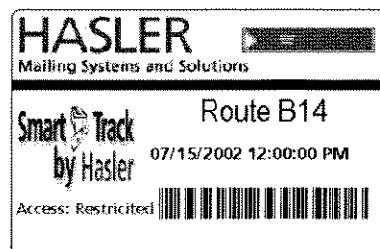
America's better choice.®

State of Arizona/WSCA  
Product Catalogue/Pricelist # 090105  
Systems Solutions  
Dated: March 01, 2006

## GTS - Guest Tracking Module (Smart Track)

### Product Features

- Tracking software to monitor visitors and guests within your facility.
- 100% browser-based module creates photo ID visitor badge with full color photograph!
- Signature capture device records visitor "sign in" with exclusive, incorporated Non Disclosure Agreement
- Suitable for any size reception center
- Options are scalable – save on features you don't need
- Custom screens and custom forms fit your operating environment perfectly
- Supports multiple label sizes
- Magnetic strip reading capability for ID badges
- Economical signature pads



### GTS Turnkey Systems

Product #	Description	Price	WSCA	MAINTENANCE
GTS01	Guest Tracking Software and Hardware. – Complete PC and Software Solution – includes Digital Camera, Compact PC, 17" Flat Screen Monitor, Windows XP. Does NOT include Printers, Scanners or Signature Capture Device - sold separately	\$ 7,353	\$ 6,029	\$ 735

### GTS Software ONLY Solutions

Product #	Description	Price	WSCA	MAINTENANCE
GTM01	Guest Tracking Software with Digital Camera - does NOT include PC, Monitor or printers. Scanners and Signing Pads sold separately	\$ 4,083	\$ 3,348	\$ 408

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## GTS - Guest Tracking Module (Smart Track)

### GTS Options

Product #	Description	Price	WSCA	MAINTENANCE
SMTRG01	Custom Report Designer	\$ 814	\$ 667	n/a
SMTAI01	Background import of Company Database	\$ 814	\$ 667	n/a
SMTODBC01	ODBC Link allows the interchange of data between ODBC compliant databases	\$ 1,632	\$ 1,338	n/a

### GTS Peripherals

Product #	Description	Price	WSCA	MAINTENANCE
CAM01	Digital Camera for Guest Tracking System	\$323	\$ 265	n/a
LSR01	Xerox 8400 Color Laser Printer for Badge/Report Printing	\$2,121	\$ 1,739	\$ 212
SMTIS01	Cordless Laser Scanner	\$1,468	\$ 1,204	\$ 147
SMTTP02	Desktop Signature Capture Pad with incorporated NDA	\$1,305	\$ 1,070	\$ 130

### GTS Supplies and Consumables

Product #	Description	Price	WSCA	MAINTENANCE
<b>Ink Jet Printer Badges</b>				
AVERY 5147	2.5 x 2- Ink Jet Peel & Stick ID Badges (Requires Ink Jet Printer) <a href="http://www.avery.com">www.avery.com</a>	Web Site	n/a	n/a
AVERY 2970	1" x ½" "Time Token" Expires (changes fro a "V" to "Expired" within 24 hours, place this on the badge to cause the badge to expire. <a href="http://www.avery.com">www.avery.com</a>	Web Site	n/a	n/a
<b>Laser Printer Badges</b>				
LW1UP	Laser Printable "Peelable" Mylar badge stock, 8.5" x 11" paper carrier for use with color laser printer  <b>Contact: Chris Daly, EBM - (203) 254-8500</b>	Call EBM	n/a	n/a

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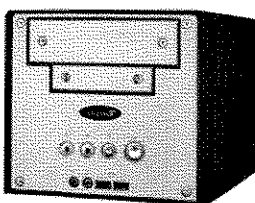
## GTS - Guest Tracking Module (Smart Track)

### GTS PC Options and Accessories

(Sold as PC hardware only! Smart Track GTS software NOT included)

Product #	Description	Price	WSCA
STPCPKG	Smart Track PC only – Compact Space Saver PC, Windows XP Professional, Turtle Beach Sound Card, 17" Flat Screen Monitor	\$ 3,184	\$ 2,611

### PC Specifications – All Configurations



(STPC20 Smart Track Space Saver PC)  
(Used in all turnkey solutions – NOT sold separately)

Component	Description
Processor	Intel Pentium 4 Processor 2.4 Ghz
Memory	256 Mb RAM Standard
Storage	<ul style="list-style-type: none"> <li>• Hard Disk Drive – 40 Gb</li> <li>• Floppy Disk Drive</li> <li>• CDRW – re-writeable CD-ROM Drive</li> </ul>
Sound Card	<ul style="list-style-type: none"> <li>• Turtle Beach, Santa Cruz</li> </ul>
Input Devices	<ul style="list-style-type: none"> <li>• Wireless Keyboard with built-in trackball</li> <li>• Optional touch screen monitors, 12 &amp; 15 inch available</li> <li>• P/S 2 input connections available for conventional keyboard &amp; mouse</li> </ul>
Communications	<ul style="list-style-type: none"> <li>• Built in 10/100 mbps LAN interface</li> <li>• Built in 1000 mbps LAN Port (616A port)</li> </ul>

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## GTS - Guest Tracking Module (Smart Track)

Component	Description
Port Configuration	<ul style="list-style-type: none"><li>• 3 Serial Ports – COM1, COM2, COM3</li><li>• 1 Parallel Port – LPT1</li><li>• 4 USB 2.0 Ports- 4 ports total (2 front panel, 2 rear panel)</li><li>• Sound – Speaker connection, Microphone connection (front and rear)</li><li>• 2 SPDIF ports – 1 front, 1 rear (Sony/Phillips Digital Interface)</li></ul>
Dimensions	<ul style="list-style-type: none"><li>• Height = 7.30 inches</li><li>• Width = 7.88 inches</li><li>• Length = 11.82 inches</li></ul>

## Monitor Specifications – Flat Panel Monitor All Configurations

Component	Description
FS17 17 inch Flat Screen monitor	<ul style="list-style-type: none"><li>• 17" TFT Active Matrix LCD panel</li><li>• Anti Glare "hard" coated surface</li></ul>
Display Size	13.3" X 10.6" (337.92 mm X 270.34 mm)
Pixel Pitch	.264
Resolution	XGA 1280 X 1024
Colors	16 Million +
Audio	2 – 2 Watt Built in Speaker
Dimensions	16.5" H X 16.4" W X 6.5" D
Weight	12 lbs. (14.4kg)

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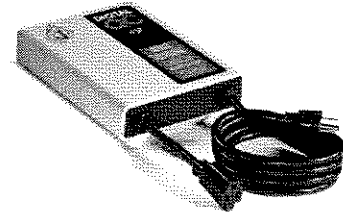
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## Electrical Power Protection Systems

### Essential Protection for Digital Equipment

#### Product Features

- Eliminates "ground noise" – removes the most common electrical power disturbance. (noise on ground)
- Increases system availability by providing "clean" electrical power to digital equipment. Provides "computer grade" electrical power.
- Protects data by eliminating harmful electrical "noise"
- 100% protection – protects your investment with lifetime warranty and Catastrophic Equipment Protection Guarantee\*
- Fully UL certified device.



\*Equipment Replacement plan provides replacement coverage for complete system - when system electrical power is protected by a listed device.

#### Electrical Power Protection Devices and Systems

Product #	Description	Price	WSCA	MAINTENANCE
ESP01	15 AMP Power Conditioning line filter. Provides 4 standard outlets, plus 1 "corded" outlet. Includes RJ11 and RJ45 Modem and Network protection.	\$187	\$153	n/a
ESP02	20 AMP Power Conditioning line filter. Provides 4 standard outlets, plus 1 "corded" outlet. Includes RJ11 and RJ45 Modem and Network protection.	\$187	\$ 153	n/a

#### Catastrophic Equipment Protection Guarantee

This guarantee provides for the repair and/or replacement of equipment protected by the ESP01 and ESP02 systems. Connected devices will be repaired or replaced at the manufacturer's discretion after examination by the manufacturer. Replacement coverage includes \$35.00 per hour to be applied for technician labor cost associated with the repair/replacement.

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## **Electrical Power Protection Systems**

### **Essential Protection for Digital Equipment**

1. Applies to all hardware systems that are powered by the above listed devices. (Not to exceed the rated capacity of the device)
  2. Claims are submitted directly to the manufacturer using the procedure explained in instructions and forms found in each unit.
- (This is not the actual warranty, please refer to the warranty information shipped with each unit)

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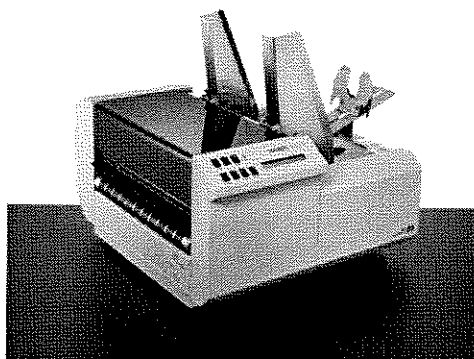
# **SECTION 11**

## ***ADDRESS PRINTERS***

## HJ Series

### Product Features

- Unique top loading mechanism for continuous running
- Print quality up to 600 DPI
- Hewlett Packard Inkjet technology
- Solid steel construction
- Head cleaning technology for trouble free operation
- Compatible with all leading address software on the market today



### HJ Address Printers

Product #	Description	Price	WSCA	MAINTENANCE
HJ300P	Address Printer PCL with 3 print heads and fixed speed	\$ 4,904	\$ 4,021	\$ 720
HJ350P	Address Printer PCL with 3 print heads and variable speed	\$ 5,722	\$ 4,692	\$ 840
HJ500P	Address Printer PCL with 5 print heads and variable speed	\$ 8,176	\$ 6,704	\$ 1,200
HJ500	Address Printer with 5 print heads, custom software and variable speed	\$ 8,176	\$ 6,704	\$ 1,200
HJ600P	Address Printer PCL with 6 print heads and variable speed	\$ 10,623	\$ 8,711	\$ 1,560
HJ600	Address Printer with 6 print heads, custom software and variable speed	\$ 10,623	\$ 8,711	\$ 1,560
HJ800	Address Printer with 8 print heads, custom software and variable speed	\$ 12,258	\$ 10,052	\$ 1,800
HJ800P	Address Printer PCL with 8 print heads and variable speed	\$ 12,258	\$ 10,052	\$ 1,800
HJ3600P	High Speed Ink Jet Address Printer with 6 print heads	\$ 10,623	\$ 8,711	\$ 1,560
HJ3800P	High Speed Ink Jet Address Printer with 8 print heads	\$ 12,258	\$ 10,052	\$ 1,800

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## HJ Series

### Options

Product #	Description	Price	WSCA	MAINTENANCE
HJCNV	Conveyor	\$ 1,305	\$ 1,070	\$ 130
HJCSDT	HaslerJet conveyor stacker drop catch tray	\$ 327	\$ 268	n/a
HJSADT	HaslerJet standalone drop catch tray	\$ 245	\$ 201	n/a
HJFDR	High Speed Feeder	\$ 4,083	\$ 3,348	\$ 408
HJCNV6	Conveyor 6' floor model	\$ 3,184	\$ 2,611	\$ 318
HJCNVDK	Conveyor Dryer Kit	\$ 1,304	\$ 1,069	n/a
CAB3018THD	30" Custom Stand	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
HJINKVB	Black ink cartridge	\$ 35	\$ 29	n/a
HJINKR	Red ink cartridge	\$ 45	\$ 37	n/a
HJINKG	Green ink cartridge	\$ 45	\$ 37	n/a
HJINKB	Blue ink cartridge	\$ 45	\$ 37	n/a
HJINKY	Yellow ink cartridge	\$ 45	\$ 37	n/a

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# **SECTION 12**

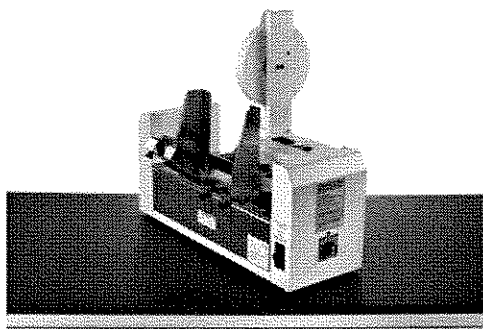
***TABBERS***



## HT Series

### Product Features

- Stand alone single Tabber
- Applies paper, clear or translucent tabs
- Accepts tabs from .625" to 1.25"
- Accepts product up to 5/32"
- Holds rolls up to 10,000
- Built in take up spool
- Fast – Up to 12,000 pieces per hour
- Built in feeder
- Optional Tandem Kit for Dual Tabbing



### HT Tabber

Product #	Description	Price	WSCA	MAINTENANCE
HT12	Tabber – 12K per Hour	\$ 3,593	\$ 2,946	\$ 527

### Options

Product #	Description	Price	WSCA	MAINTENANCE
HJCNV	Conveyor	\$ 1,305	\$ 1,070	n/a
HJCSDT	Hasler Jet conveyor stacker drop catch tray	\$ 327	\$ 268	n/a
HJSADT	Hasler Jet standalone drop catch tray	\$ 245	\$ 201	n/a
HT12TK	Tandem Kit to configure two HT12s for Dual Tabbing	\$ 123	\$ 101	n/a
CAB3018THD	Custom Stand (30 inches)	\$ 531	\$ 435	n/a
CAB5618	Custom Enclosed Stand	\$ 896	\$ 735	n/a
CAB3C	Custom Stand Casters (set of 4)	\$ 103	\$ 84	n/a

### Supplies

Product #	Description	Price	WSCA	MAINTENANCE
HTABW	1" Round White Paper Tabs – Rolls of 10K – 8 Rolls per Carton	\$ 108	\$89	n/a
HTABT	1" Round Translucent Paper Tabs – Rolls of 10K – 8 Rolls Per Carton	\$ 150	\$123	n/a

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## **HT Series**

### **Supplies (Continued)**

<b>Product #</b>	<b>Description</b>	<b>Price</b>	<b>WSCA</b>	<b>MAINTENANCE</b>
HTABC	1" Round Clear Tabs – Rolls of 10K – 8 Rolls Per Carton	<b>\$ 209</b>	<b>\$ 171</b>	n/a
HTABCH	1" Round Clear Horizontal Perfed Tabs – Rolls of 10K - 8 Rolls Per Carton	<b>\$ 209</b>	<b>\$ 171</b>	n/a

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